

## Forward-looking Statements

This presentation contains forward-looking statements. These statements are not historical facts and are based on management's objectives and estimates. The words "anticipate", "believe", "expect", "estimate", "intend", "plan", "project", "aim" and similar words indicate forward-looking statements. Although we believe they are based on reasonable assumptions, these statements are based on the information currently available to management and are subject to a number of risks and uncertainties.

The forward-looking statements in this presentation are valid only on the date they are made (June 30, 2010) and the Company does not assume any obligation to update them in light of new information or future developments.

Braskem is not responsible for any transaction or investment decision taken based on the information in this presentation.





#### Braskem overview



2020 Vision



Petrochemical industry

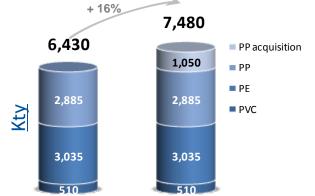




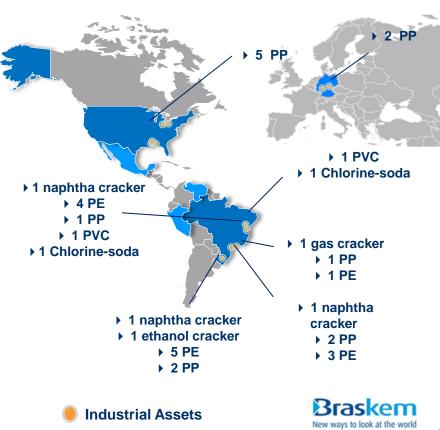
# Braskem: Leader in PE, PP and PVC production in the Americas

- ▶ Dominant market share in South America, with 65% of the Brazilian market
- Strong track record of growth with attractive project pipeline in Brazil, Latin America and Sustainable chemicals (focus on renewable raw materials)
- ▶ Listed in 3 stock exchanges: BM&FBovespa, NYSE and Latibex 100% tag along
- ▶ Investment grade rating by S&P and Moody's (March 11)
- ▶ Market Cap (08/23/2011) US\$ 8.8 billion
- ▶ EV US\$ 14.7 billion

R\$ billion	2010	LTM 2Q11	Δ
Net Revenue	27.8	30.3	+ 8.8%
EBITDA	4.1	4.2	+ 3.1
Net Debt/EBITDA	(2.43x)	2.30x	- 5.3%
<u>acquisition</u>		$\overline{\Box}$	
Dow PP Assets		(~2.40x) L	everage pi
+ 1 MM tons PP capacity		u	nchanged



- ▶ Diversified portfolio of petrochemical products, with focus on PE, PP and PVC
  - ✓ Annual capacity of 7.5 million ton
- ▶ 35 facilities in Brazil, USA and Germany
  - ✓ Naphtha and gas based crackers (70/30)
  - ✓ Petrobras as the main supplier in Brazil (~70% of naphtha needs and 100% of gas needs)



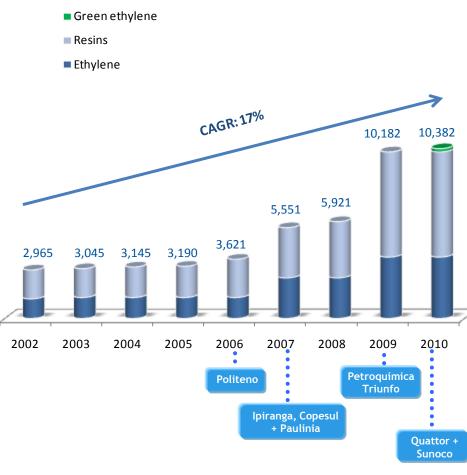
## Consistent growth

#### EBITDA 1 (US\$ million) and margin EBITDA



Source: Braskem

#### Capacity (kton/year)



<sup>\*</sup> Pro-forma figures for 2009 and 2010; Braskem + Quattor + Braskem America. 2011LTM does not include Dow PP acquisition

# Braskem – unique position: strong potential for outperform





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**Priorities** 

# To be the global leader in sustainable chemicals, innovating to better serve people



## 3 main growth / value drivers

# Brazil **Sustainable** chemicals International expansion

#### **Ongoing**

- PVC expansion
- Butadiene project

#### Outlook

- Debottlenecking of existing assets
  - ✓ Ethylene, PE, PP
- Comperi

PP

#### **Key differentiators**

- Consumer market growth
- Feedstock availability (new reserves exploration: pre-salt)



- Innovation: key players partnership
- Brazil ⇒ ethanol attractiveness
- Cracker streams development





Green PE sales

consolidation



- Integrated project

Mexico project

- Greenfield projects competitive feedstock availability in the **Americas**
- Smart buy

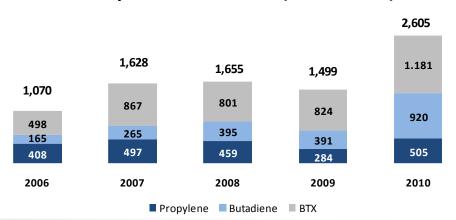
- Braskem as the preferred partner to develop new complex (Peru, Venezuela, Bolivia)
- Commitment to develop local industry

# Braskem: raw material diversification and improvement of its cost position

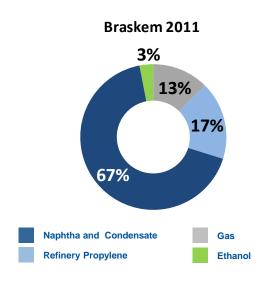
#### **Increased polymers competitiveness:**

- gas-based projects; and
- increasing price scenario for co-products (reducing naphtha based costs)

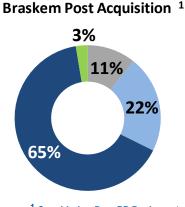
#### Co-products Revenue (US\$ million)

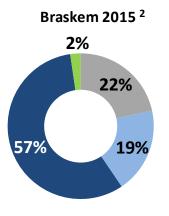


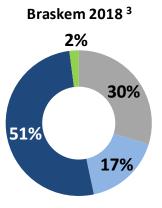
#### Raw Material Profile



Source: Braskem







<sup>&</sup>lt;sup>1</sup> Considering Dow PP Business \*

<sup>&</sup>lt;sup>2</sup> Considering Mexico Project

<sup>&</sup>lt;sup>3</sup> Considering Comperj Project



Braskem overview



2020 Vision



Petrochemical industry



## Scenario

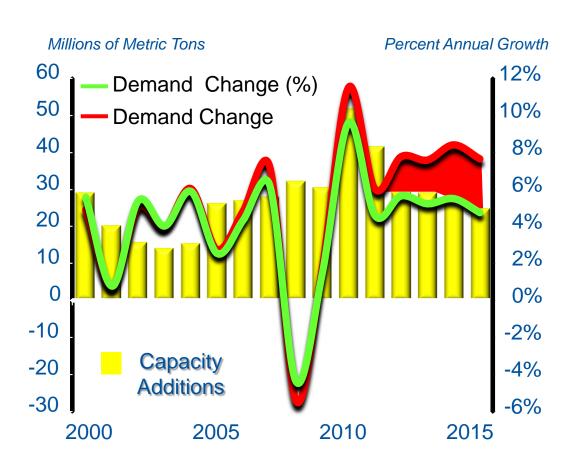


- Strength of emerging world demand
- ✓ Brazil's growth prospect
- Opportunities from the presalt oil deposits
- Market still positive about the cycle



- Lower competitiveness of naphtha-based petrochemicals
- ✓ Currency war

# Basic chemicals & plastics: global demand recovery and growth are impressive



- ✓ Sharp declined followed by a sharp recovery in the developing world
- ✓ New spending supports growth:
  - Consumption levels rising
- ✓ Concern about capacity overhang delayed investment
- ✓ Demand growth in Asia & India is the key

Braskem
New ways to look at the world

Source: CMAI



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**Priorities** 

## Vectors to ensure delivery of the Vision



Focus on Serving Clients



Competitive Raw Materials and Energy



Geopolitical Alliances



Technological Independence



Financial Solidity

# **Braskem**

**Shareholders** 



Culture and Management



Operational Excellence



Experience in M&A



Experience in Greenfield Projects





### **Priorities**

- Support the development of an industrial scenario that strengthens the Brazilian petrochemical and plastics chain
- Assuring access to local raw materials at competitive costs for current assets and for new capacities, strengthening Brazil's petchem sector
- ▶ Recover market share, combating "subsidized" imports
- Ensure capture of identified synergies
- ▶ Integrate new PP plants located in U.S. and Germany
- Maintain liquidity and financial health
- Program to reduce fixed costs
- Growth Projects
  - Expansion of the new PVC Alagoas plant
  - Final Investment Decision for the Ethylene XXI Project in Mexico, based on competitive feedstock
  - Advance in the Comperj configuration with Petrobras
  - Study projects aimed at accessing competitive feedstock in U.S. (shale gas)
  - Expand use of renewable feedstock



