

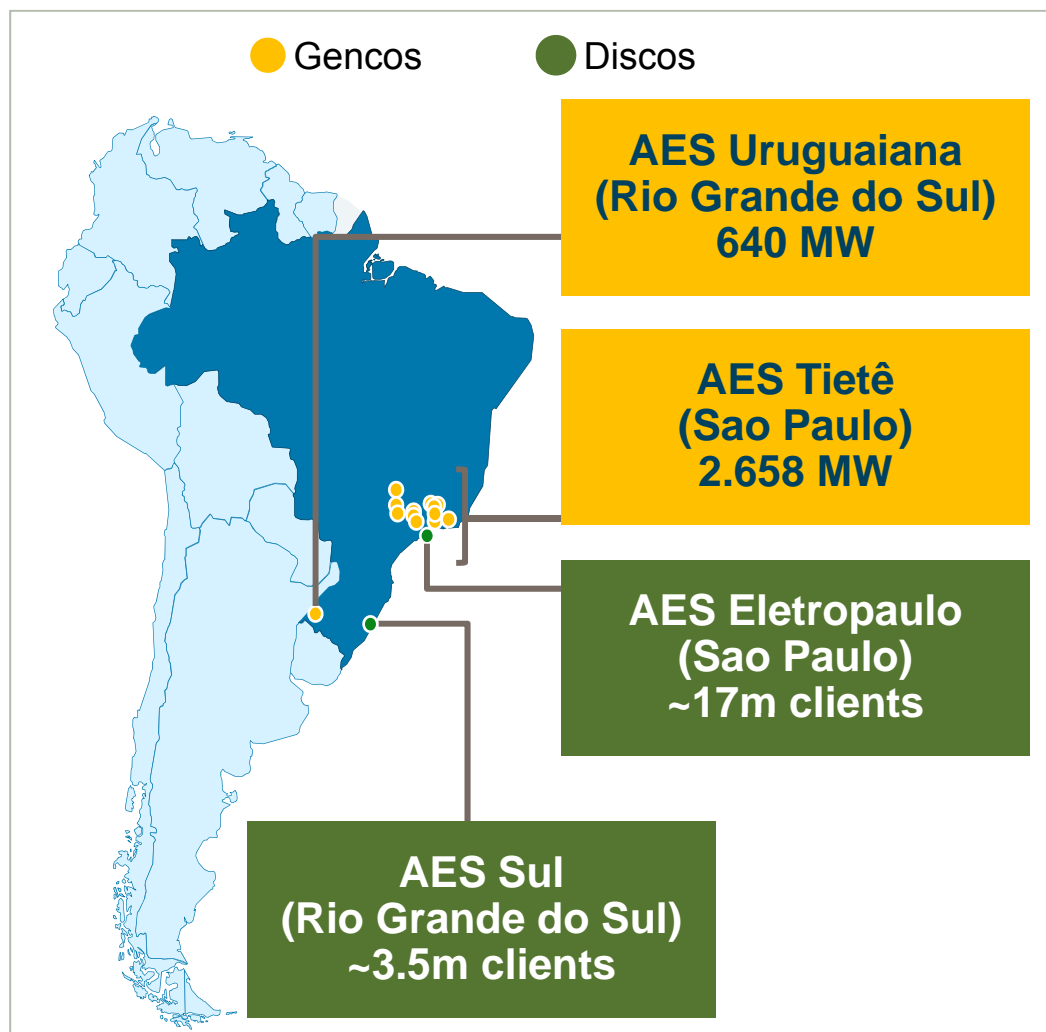


Bradesco CEO Forum

November, 2013

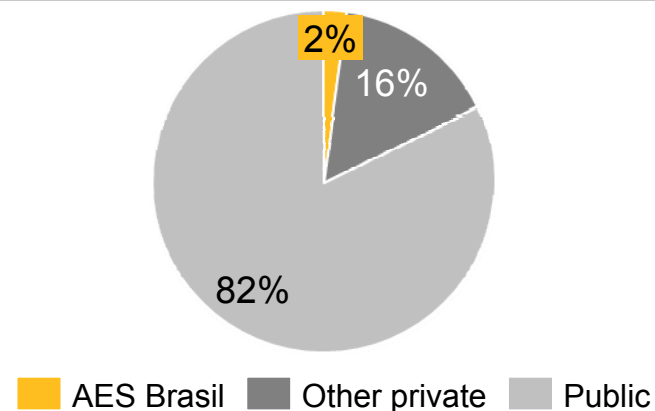
Financial information as of September 30, 2013



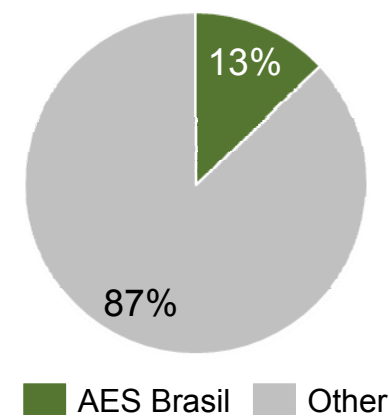


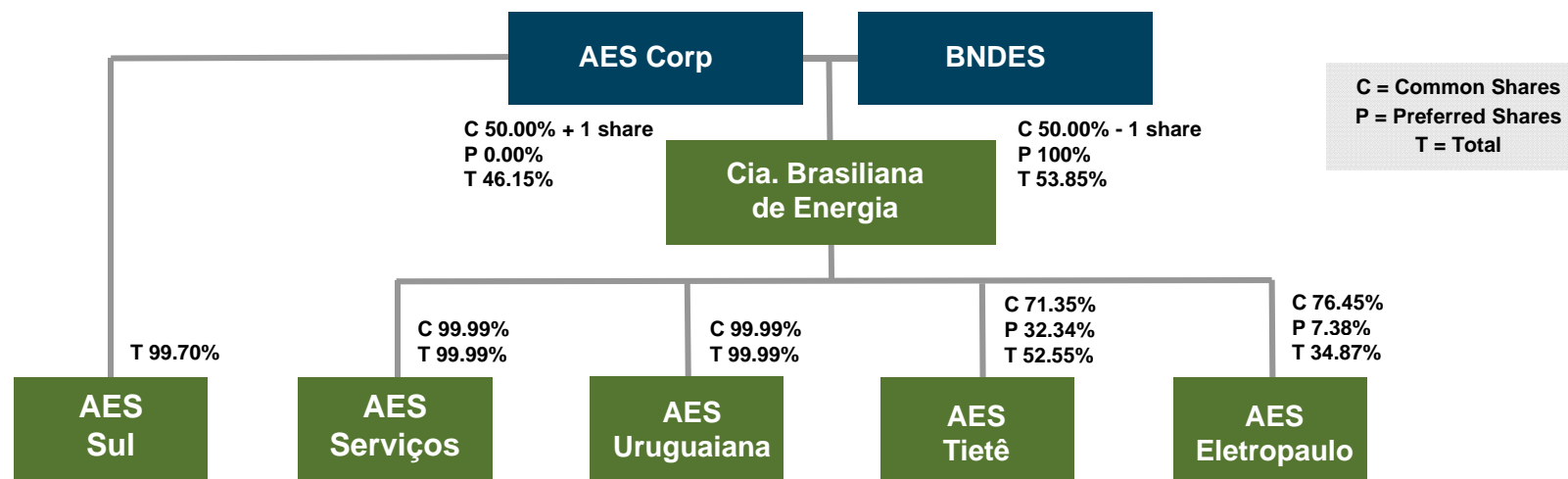
Leading position in Brazil





Market share in Generation



Market Share in Distribution



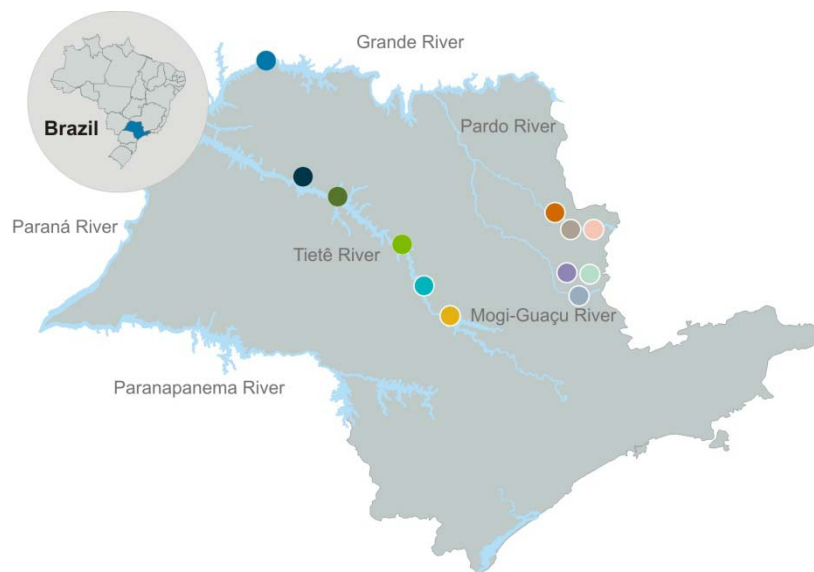


| |  AES ¹ we are the energy |  BNDES ¹ | Free Float | Others ² | Market Cap ³ |
|---|--|--|------------|---------------------|-------------------------|
|  AES Eletropaulo | 16.1% | 19.2% | 56.3% | 8.5% | US\$ 0.8bi |
|  AES Tietê | 24.2% | 28.3% | 39.5% | 8.0% | US\$ 3.5 bi |

1 - Parent companies, AES Corp and BNDES, have similar voting capital on each of the companies: approx 35.9% on AES Eletropaulo and 32.9% on AES Tietê

2 - Includes Federal Government and Eletrobrás shares in AES Eletropaulo and AES Tietê, respectively

3 - Base:10/31/2013. Consider preferred shares for AES Eletropaulo and preferred and common shares for AES Tietê



AES Tietê's Power Plants:

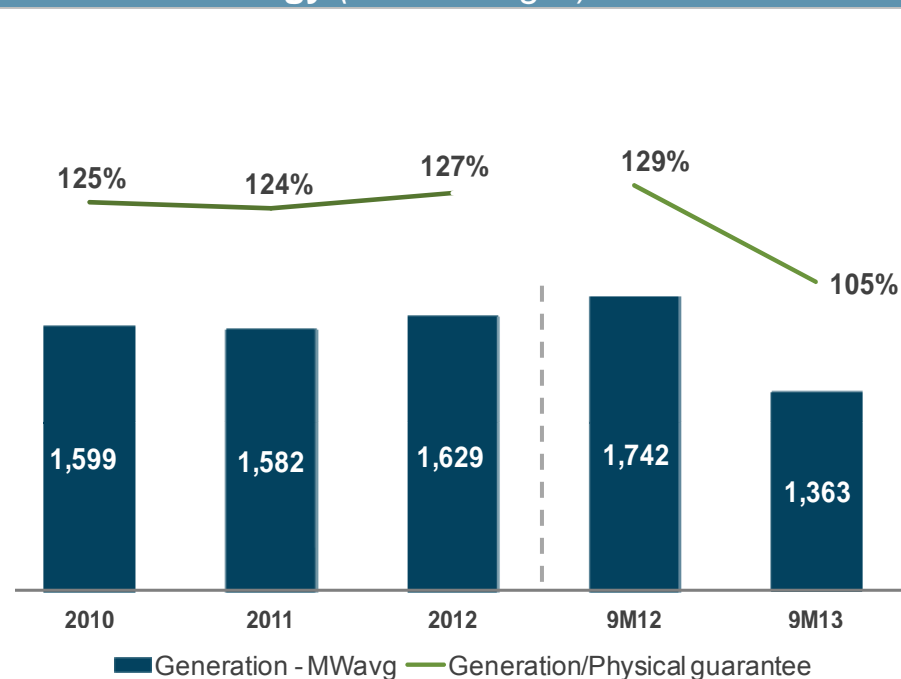
| | |
|-----------------------------|------------------------------|
| ● Água Vermelha (1,396 MW) | ● Ibitinga (132 MW) |
| ● Nova Avanhandava (347 MW) | ● Euclides da Cunha (109 MW) |
| ● Promissão (264 MW) | ● Caconde (80 MW) |
| ● Bariri (143 MW) | ● Limoeiro (32 MW) |
| ● Barra Bonita (141 MW) | ● SHPP Mogi-Guaçu (7 MW) |
| ● SHPP São Joaquim (3 MW) | ● SHPP São José (4 MW) |

- **3rd largest** among private generation companies
- **12 hydroelectric plants** in São Paulo
- **30-year concession** expiring in **2029**
- **Installed capacity** of **2,658 MW**, with physical guarantee¹ of 1,278 MWavg
- Physical guarantee **contracted with AES Eletropaulo through Dec, 2015**
- Listed at BM&F Bovespa (**GETI3 and GETI4**)
- **Investment grade:** Moody's; National: Aa1 and International: Baa3

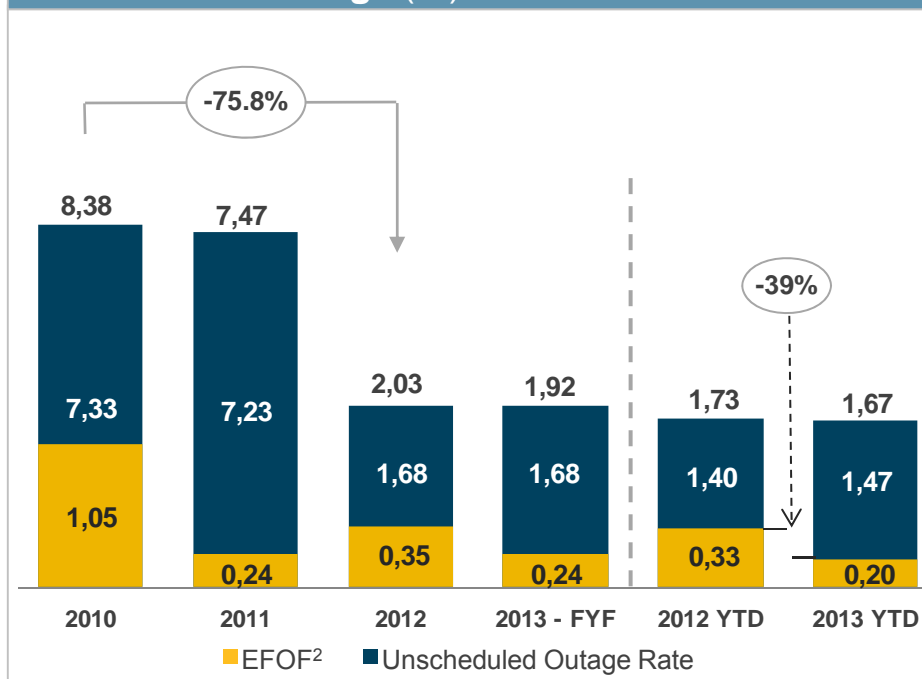
1 - Amount of energy allowed to be long term contracted

- **Best practices in asset management (PASS 55 certified)** - AES Tietê was the first Latin American company to receive the certification from the British Standards Institute
- **High operational availability**

Generated energy (MW average¹)

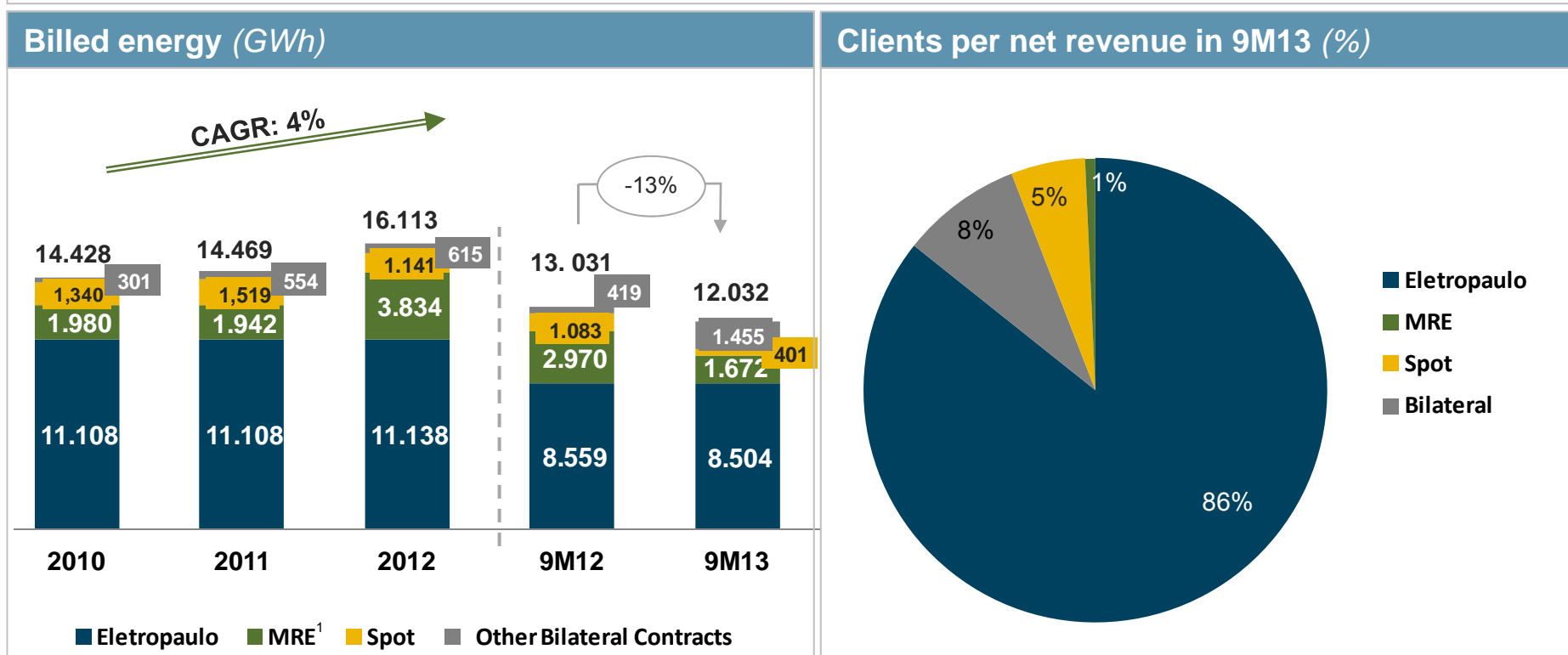


Unscheduled outage (%)



1 – Generated energy divided by the amount of hours; 2 – Forced outage equivalent factor

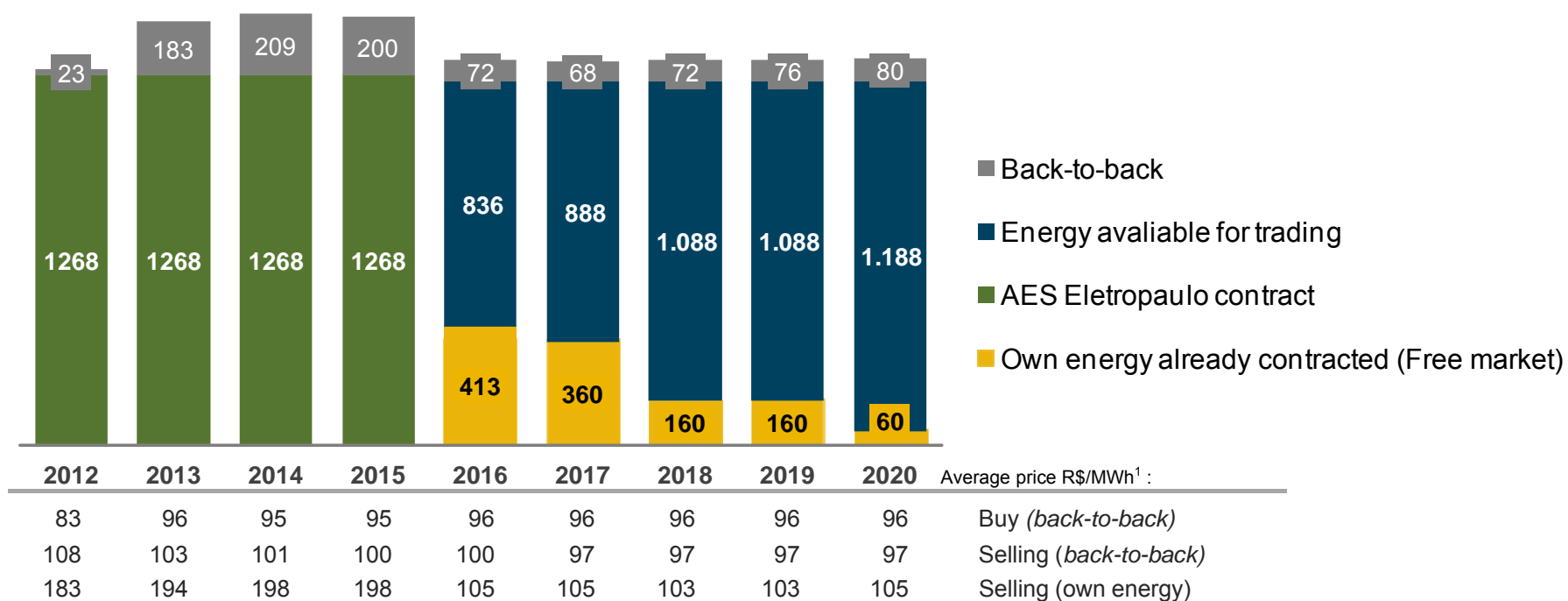
- 86% of net revenues and 71% of billed energy in the 9M13 related to the bilateral agreement with AES Eletropaulo



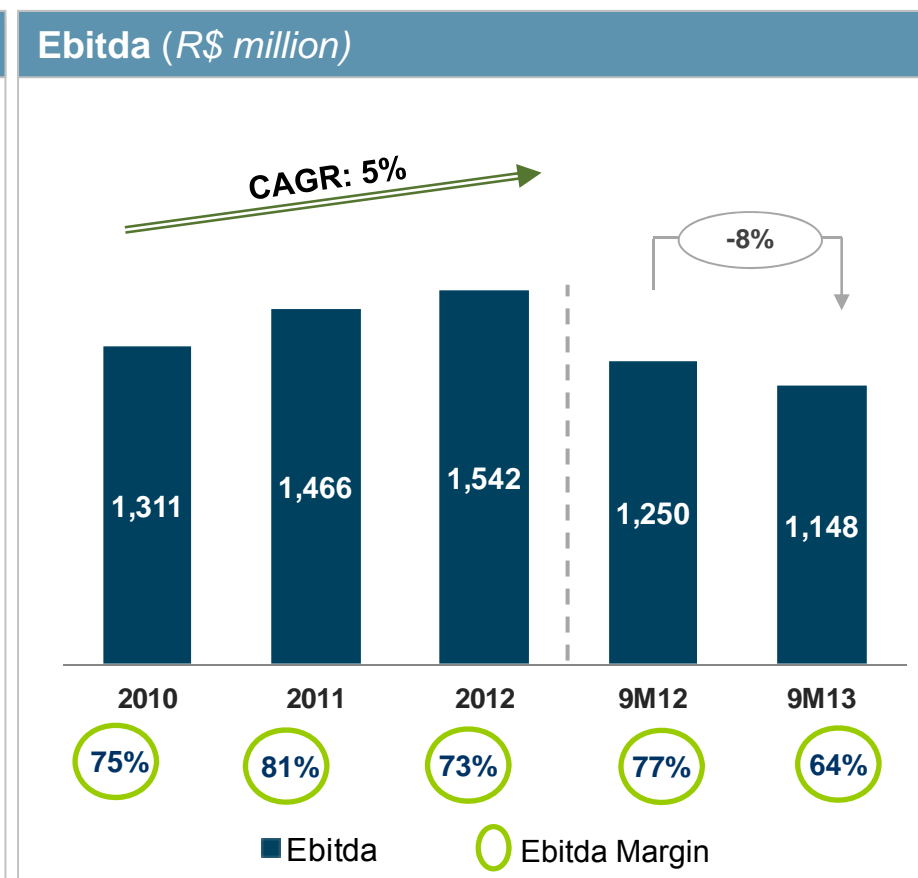
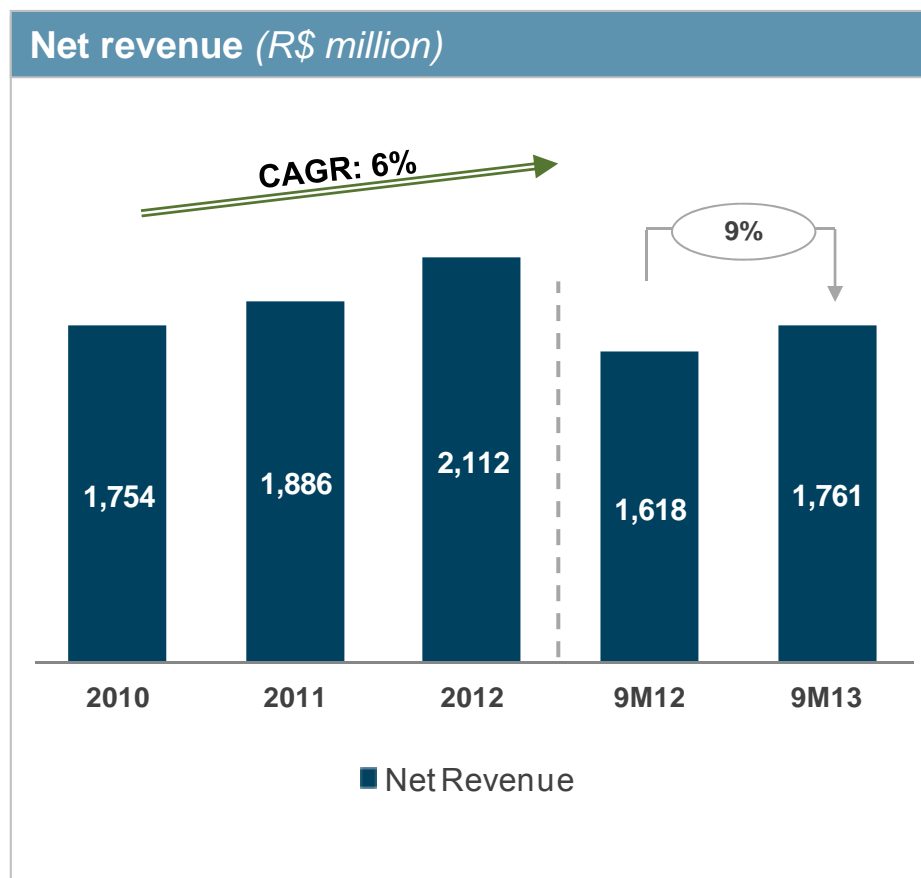
1 – Energy Reallocation Mechanism

- **413 MWavg** (33%) of the **available energy contracted** (200 Mwavg in 3Q13), with **delivery in 2016**
- Expected average **selling price of energy available: R\$ 110 - 120/MWh**
- Expected prices for existing energy auction are R\$ 97 – 108/MWh

Evolution of client portfolio (MWavg)

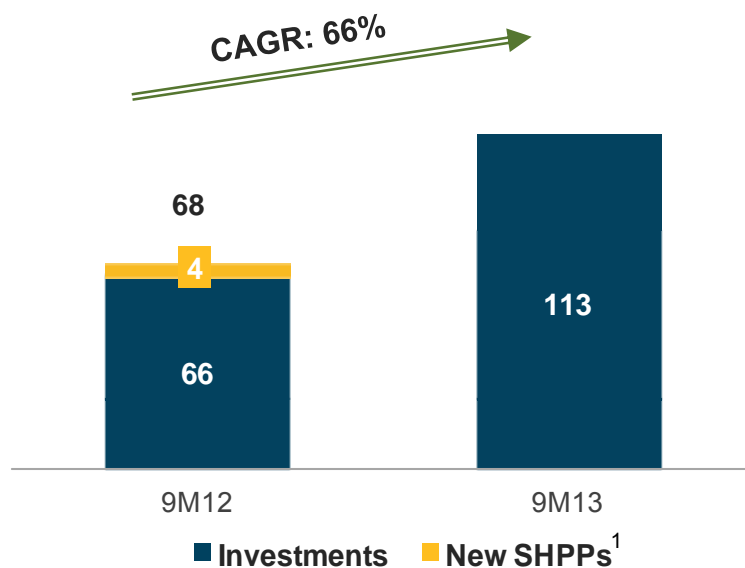


1- Base price as of September 30, 2013

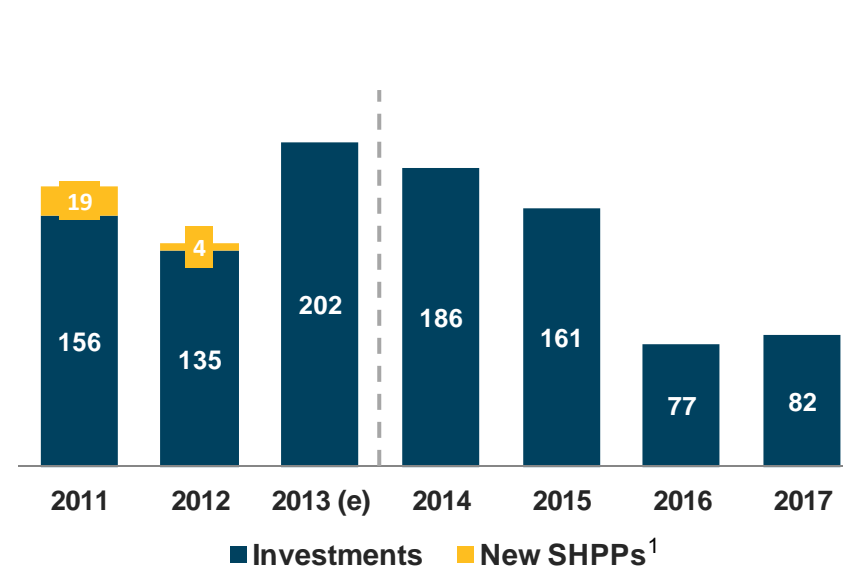


- Capex driven to **modernization** and **operational efficiency**

Investments – YTD (R\$ million)



Investments - projection (R\$ million)



1- Small Hydro Power Plants

“Thermal São Paulo” Project (503 MW)

- **Natural gas combined cycle** thermal plant
- **Previous license granted** in Oct, 2011 **valid for 5 years**
- **Pending gas supply**
- Next steps: obtain installation license

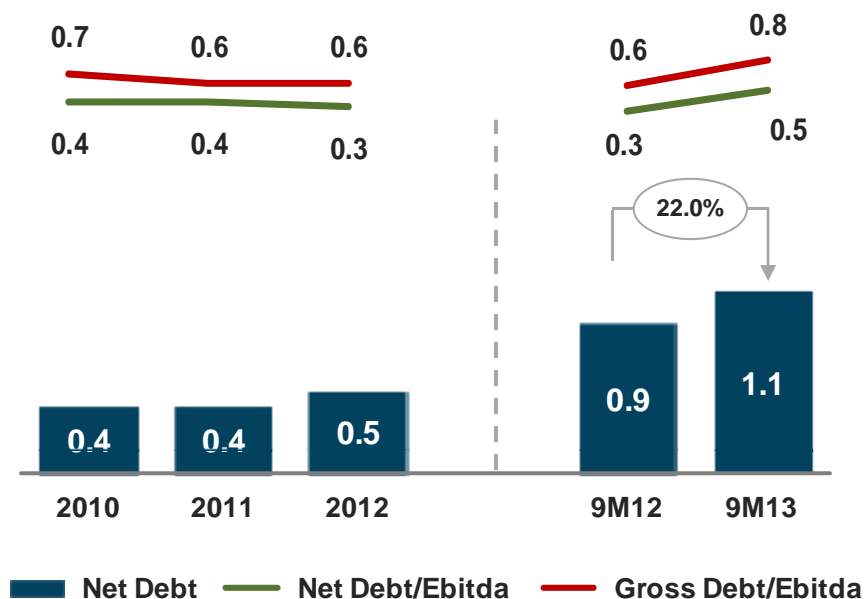


“Thermal Araraquara” Project (579 MW)

- **Natural gas combined cycle** thermal plant
- **Purchase option** acquired in March, 2012
- **Pending gas supply**
- Next steps: obtain installation license



Net debt (R\$ billion)



Covenants

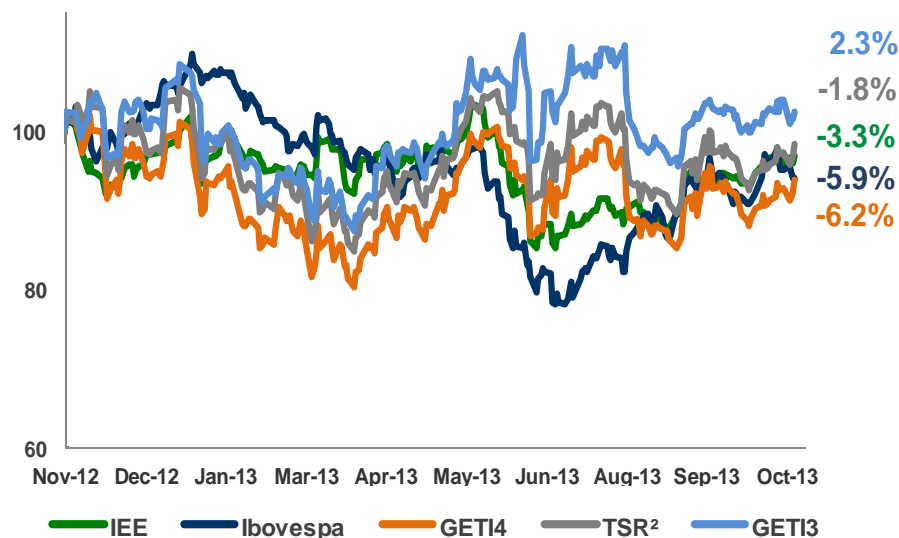
- Gross Debt/Adjusted Ebitda $\leq 2.5 \times$
- Net Debt/Adjusted Ebitda $\leq 3.5 \times$
- Adjusted Ebitda/ Financial exp. $> 1.75 \times$

Average cost 9M13

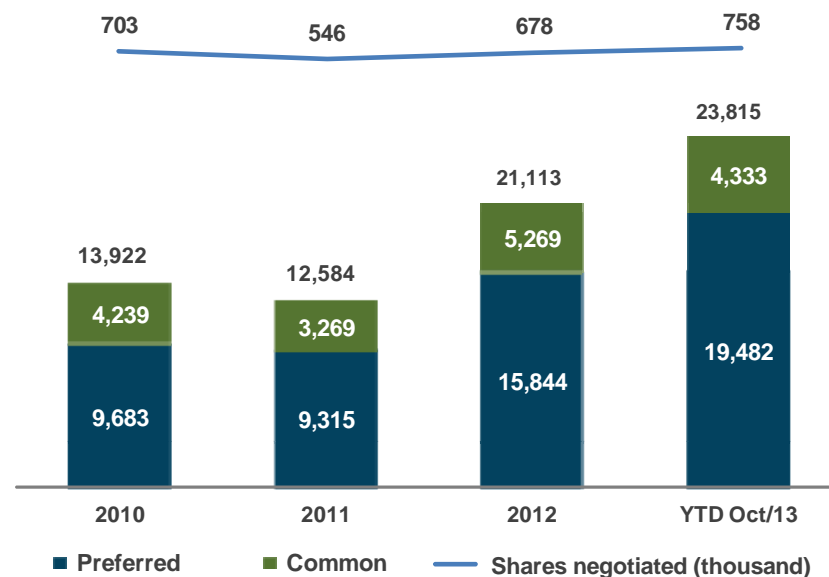
- Average cost: 100% of CDI¹
- Average term (Years): 2.6
- Interest rate: 10.7%

1 – Brazilian Interbank Interest Rate

AES Tietê x IEE x Ibovespa

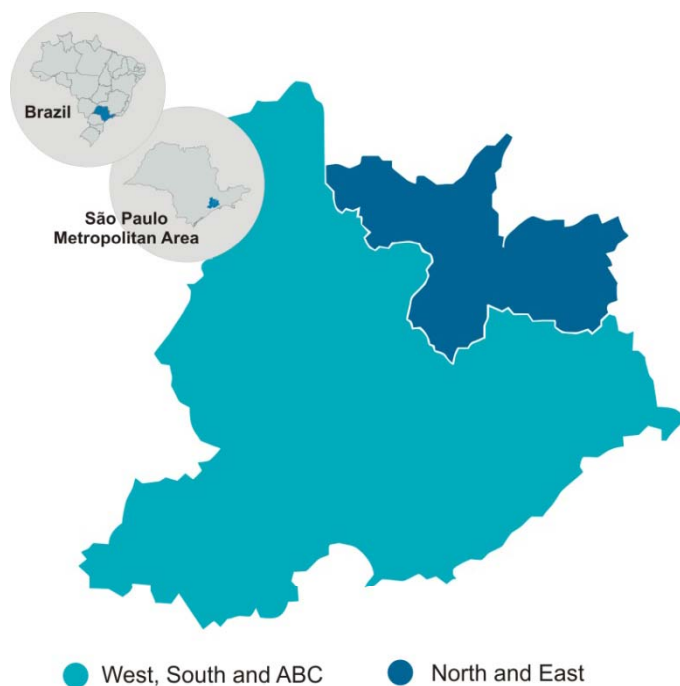


Daily average volume (R\$ thousand)



- Market Cap³: US\$ 3.5 billion / R\$ 7.9 billion
- BM&FBovespa: GETI3 (common shares) and GETI4 (preferred shares)
- ADRs negotiated in US OTC Market: AESAY (common shares) and AESYY (preferred shares)

Concession area



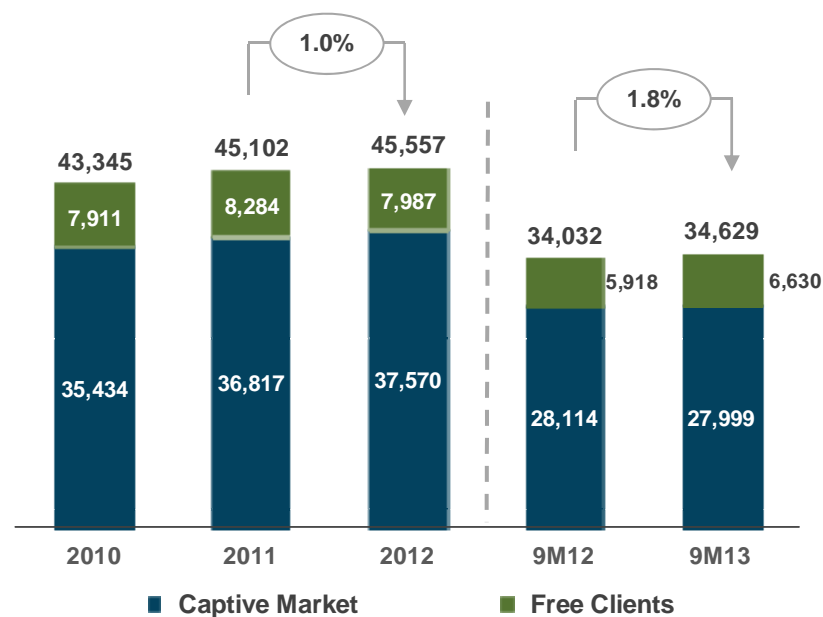
- **Largest distribution company in Latin America**
- **Serving 24 municipalities** in São Paulo metropolitan area
- **Concession contract** expires in **2028**
- **Concession area** responsible for **~17% of Brazil's GDP¹**
- 46k km of lines, ~7 million consumption units and **~20 million clients** served in a concession area of 4,526 km²
- **46 TWh distributed** in **2012**
- **6,247 employees** as of September, 2013
- Listed at BM&F Bovespa (**ELPL3 and ELPL4**)
- **Investment grade:**

| | Fitch | S&P | Moody's |
|---------------|-------|-----|---------|
| National | AA | AA- | Aa2 |
| International | BB+ | BB | Ba1 |

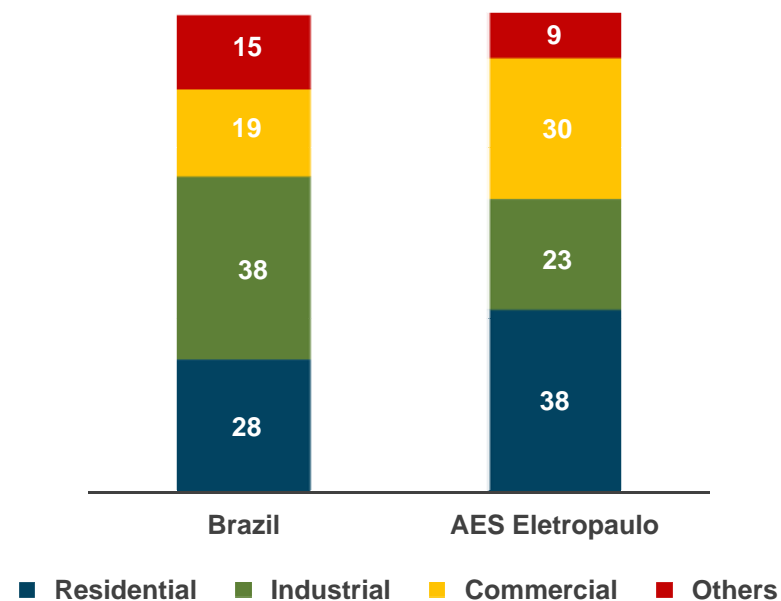
1 – Source: IBGE, 2010.

Consumption evolution

Total market¹ (GWh)



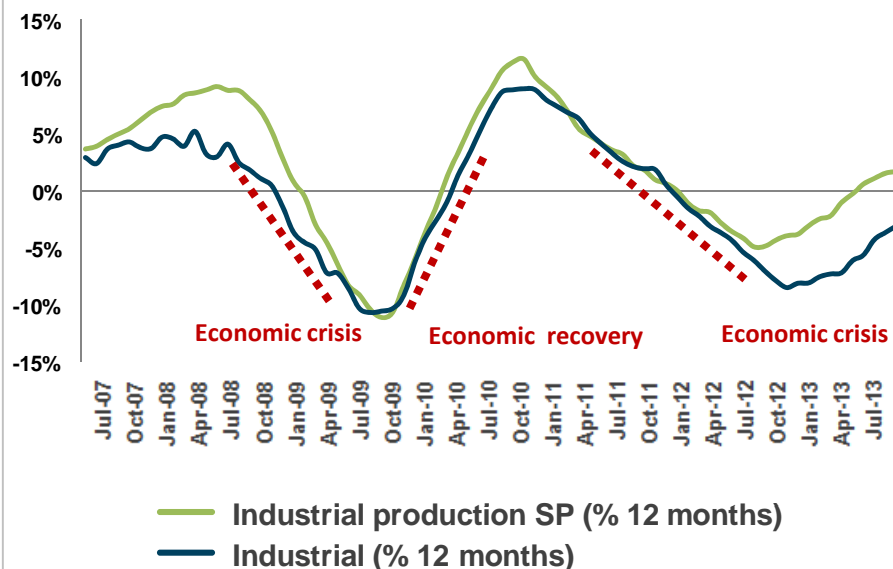
Consumption by class¹ – 9M13 (%)



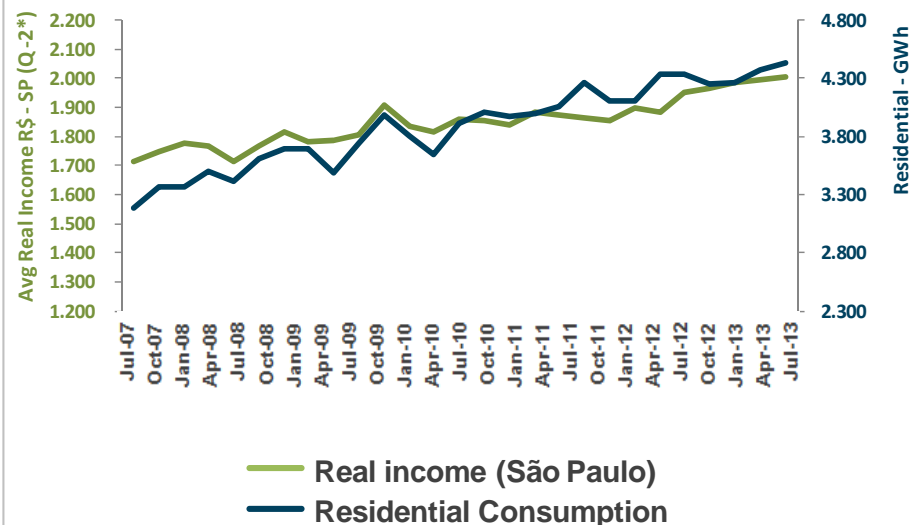
- State of São Paulo GDP growth 3.3% (5-year average)
 - GDP growth expectation in the state of São Paulo: 1.9% in 2013, 2.4% in 2014 and 2.6% in 2015

Consumption evolution

Industrial class X Industrial production in SP¹

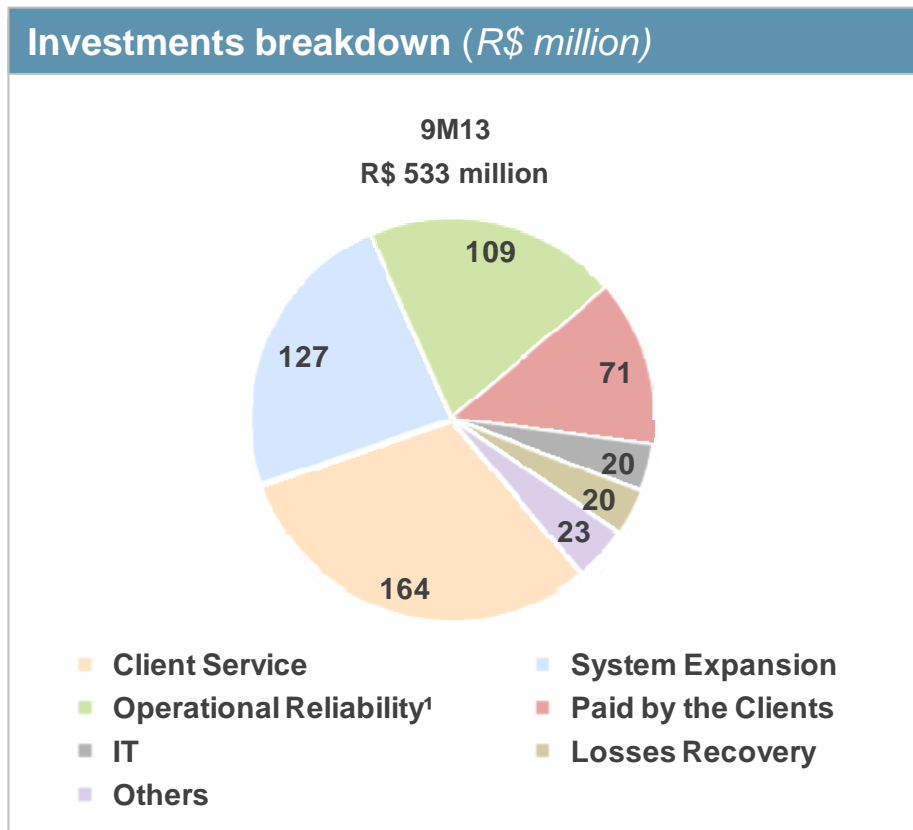
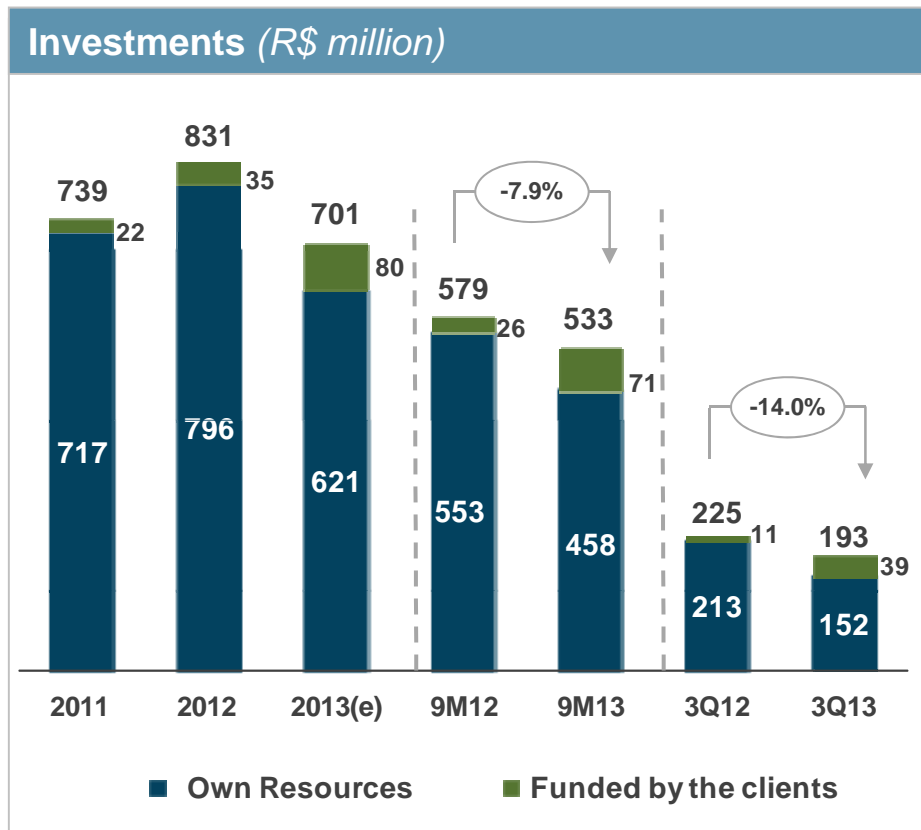


Residential class X Average income in SP¹



- Consumption focused on **more resilient segments (residential and commercial)**
 - Consumption per residential client: average growth of 1.7% in the last 6 years (2007-2012)
 - Industrial consumption** impacted by **lower industrial production in Brazil**

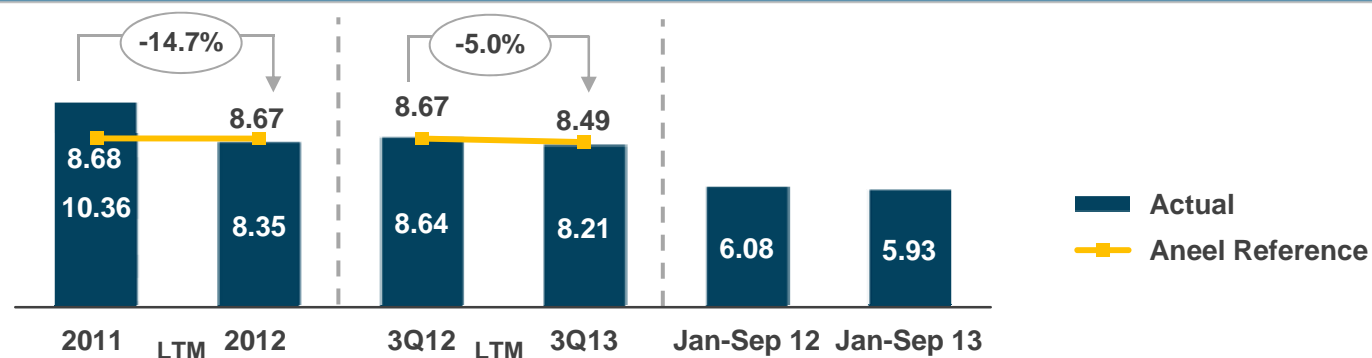
■ Investment plan: R\$ 3.2 billion in the period of 2013-2017



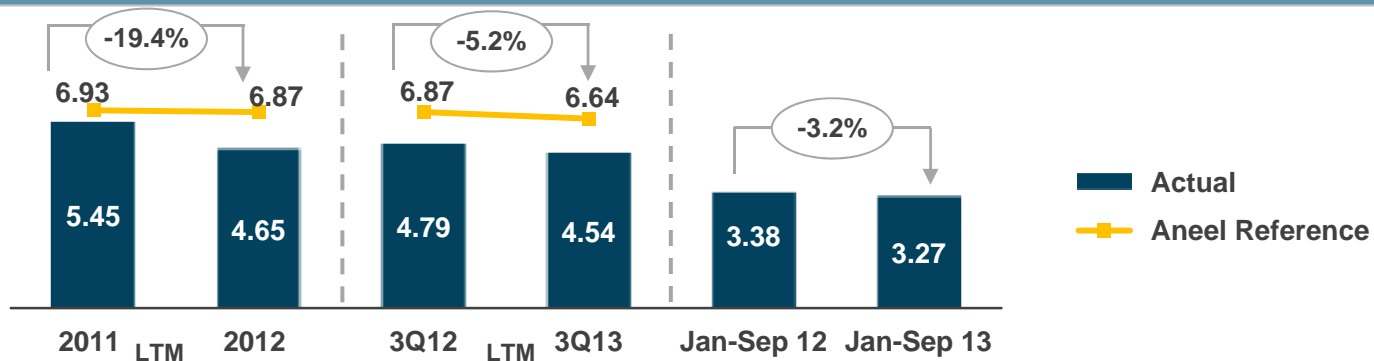
1 – Operational reliability Capex corresponds to investments made for grid modernization and improvement in quality of service

- SAIDI and SAIFI reduced by ~ 5%, with 40% reduction in transgression penalties

SAIDI (hours)

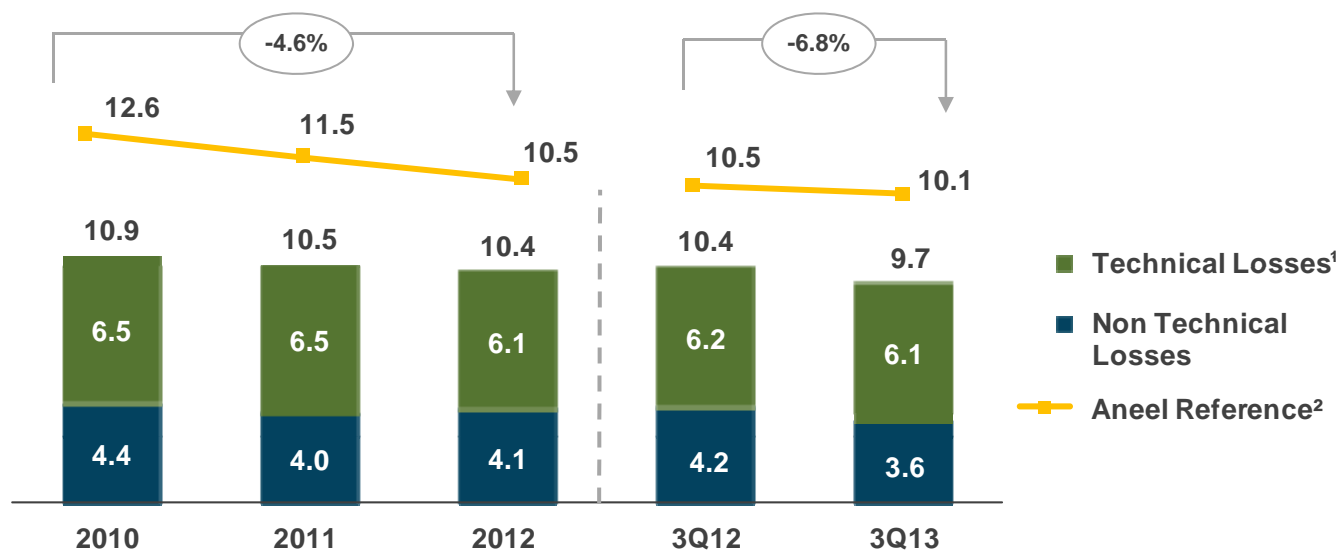


SAIFI (times)



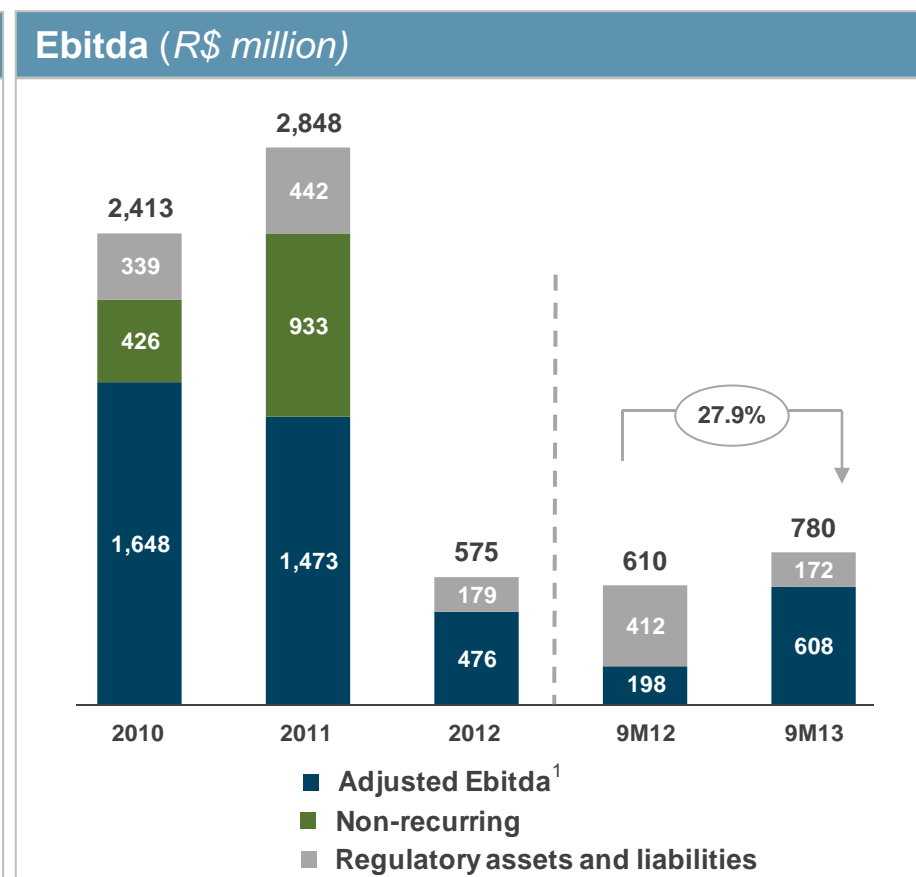
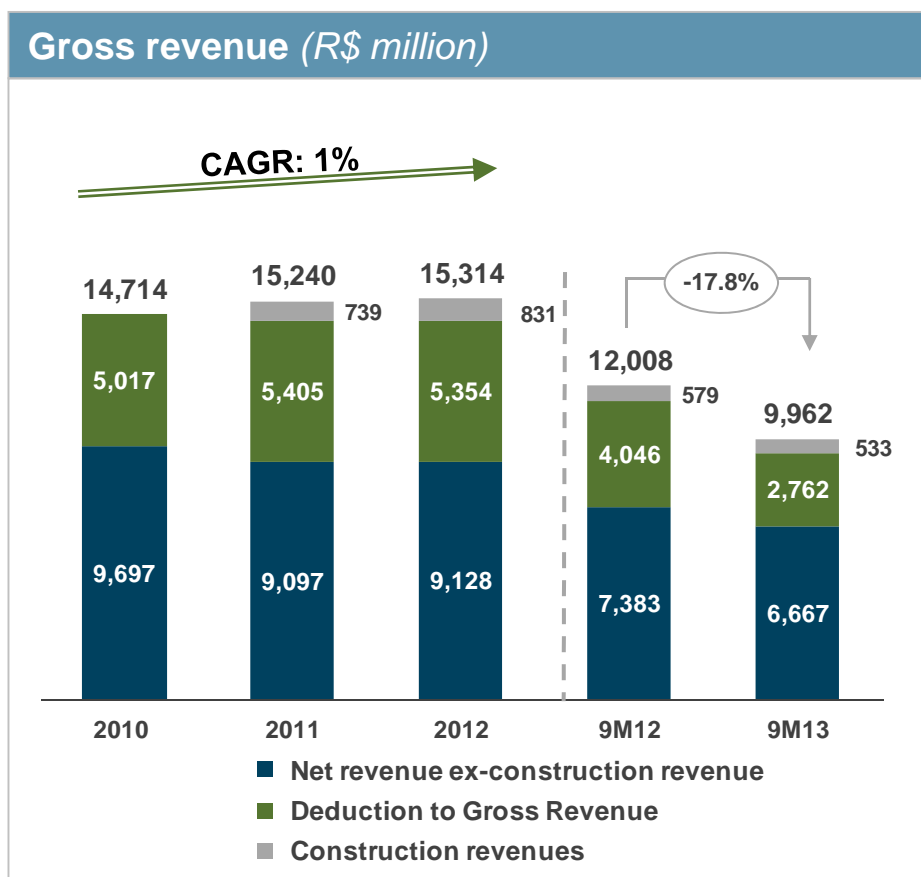
■ **14% reduction in non-technical losses and total losses within the regulatory parameter**

Losses (last 12 months)



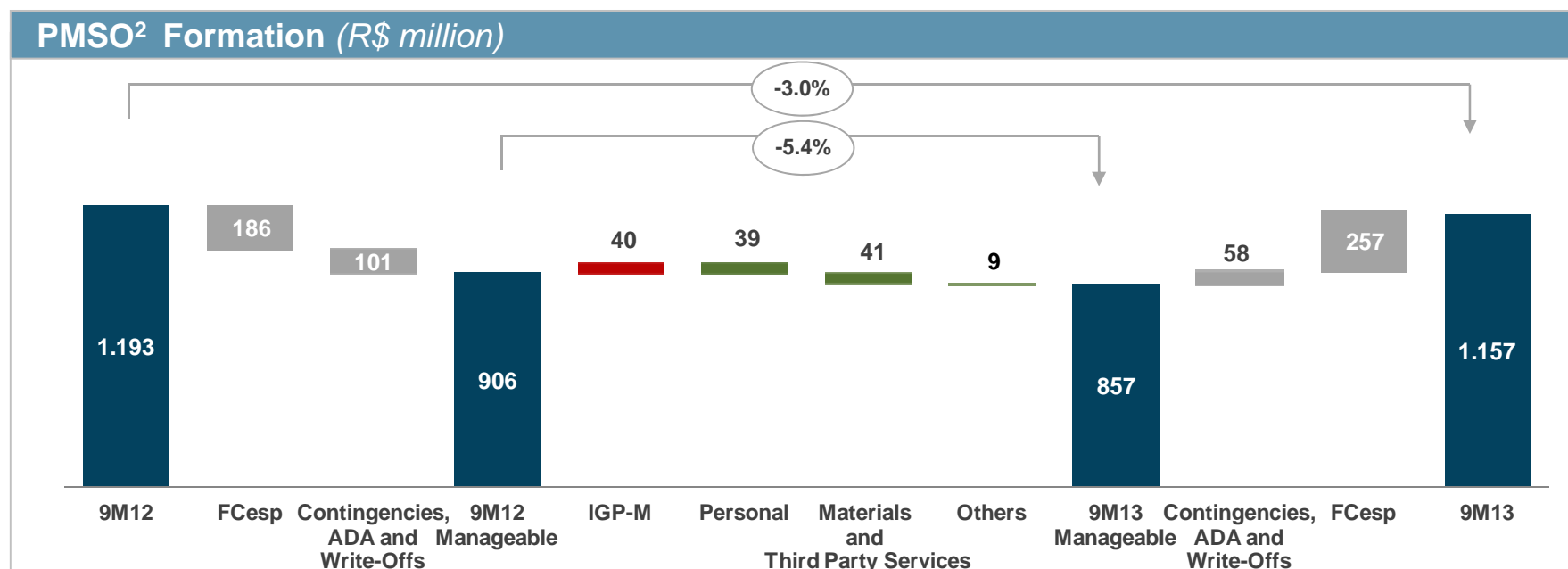
1 – Values estimated by the Company to make them comparable with the reference for non-technical losses of the low voltage market determined by the Aneel

2 – Aneel reference: normalized values for the regular calendar



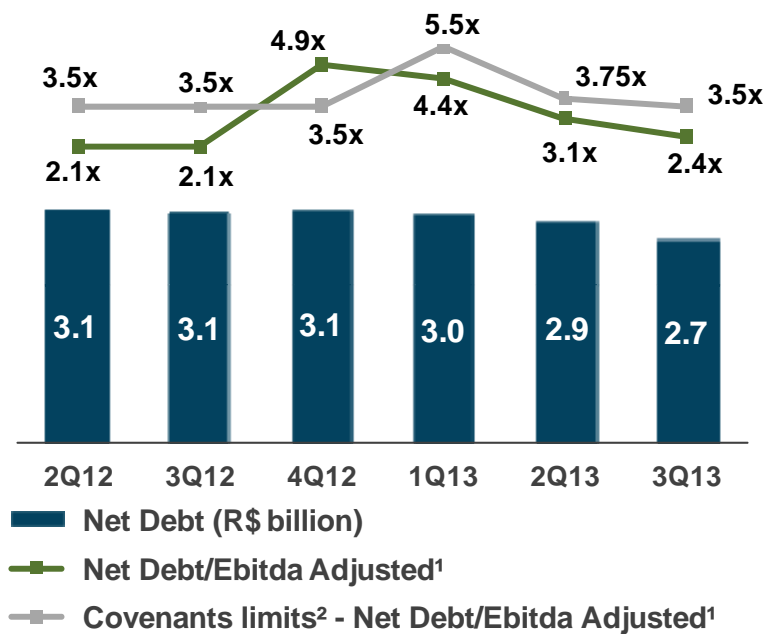
1 – Ebitda adjusted by regulatory assets and liabilities.

- **R\$ 89 million reduction** in **9M13** vs. the same period in 2012 adjusted by the IGP-M¹ (**89% of target**)
- **Guidance** reviewed to **R\$ 140 million** in 2013

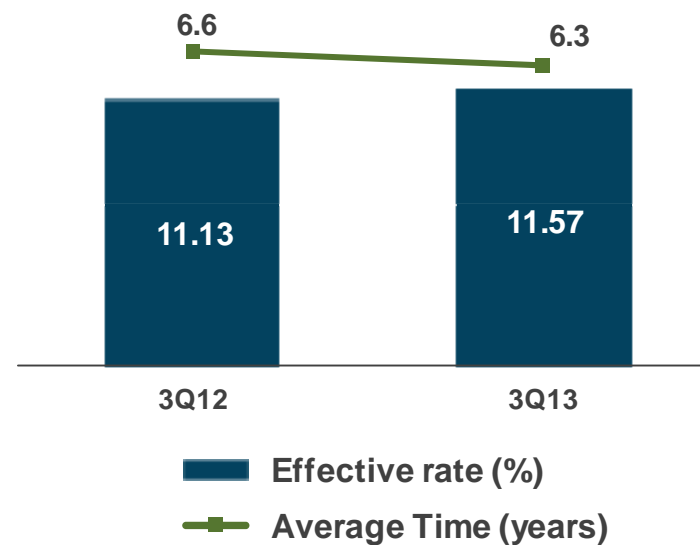


1 – 3Q12 Manageable PMSO adjusted by inflation (IGP-M index) of 4.4%; 2 – PMSO: Personnel, Material, Services and Other expenses

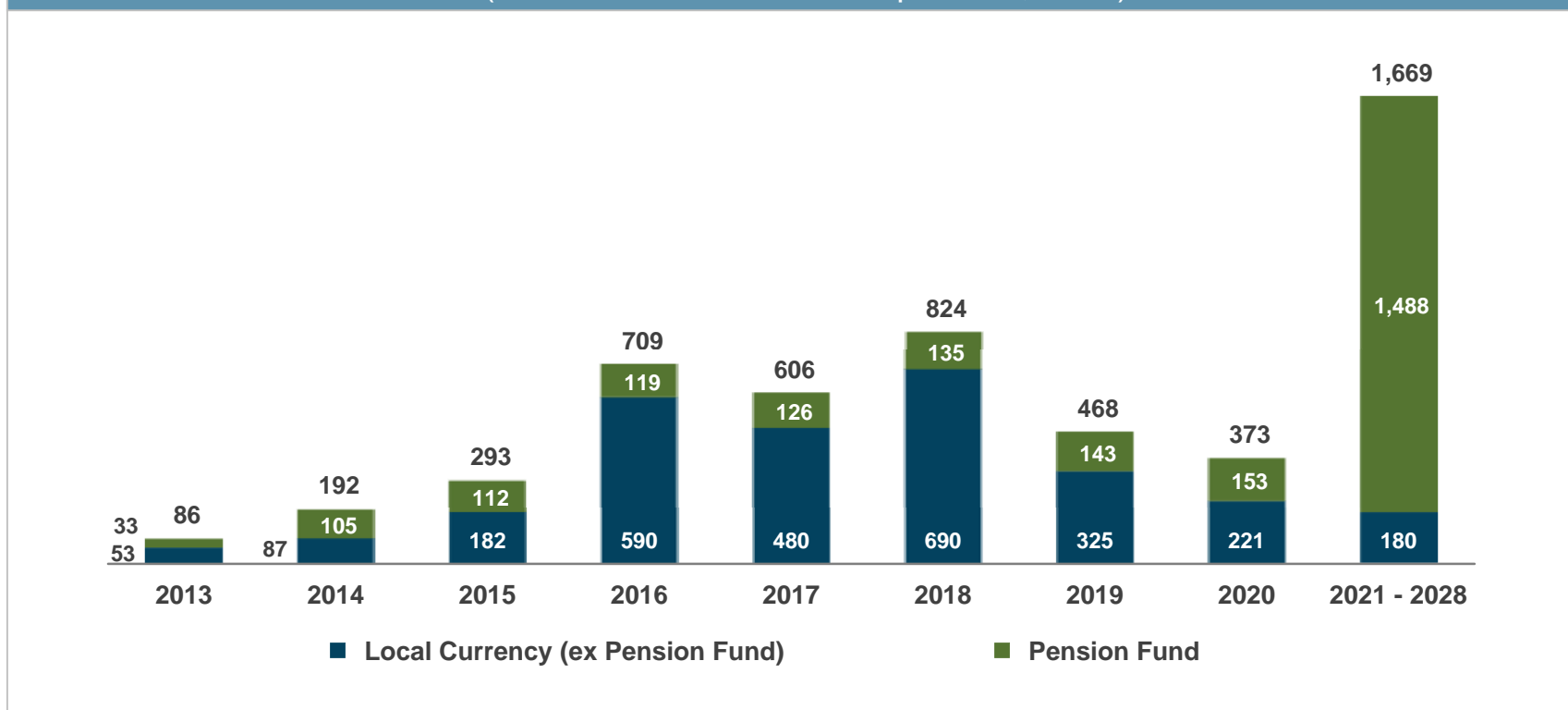
Net debt



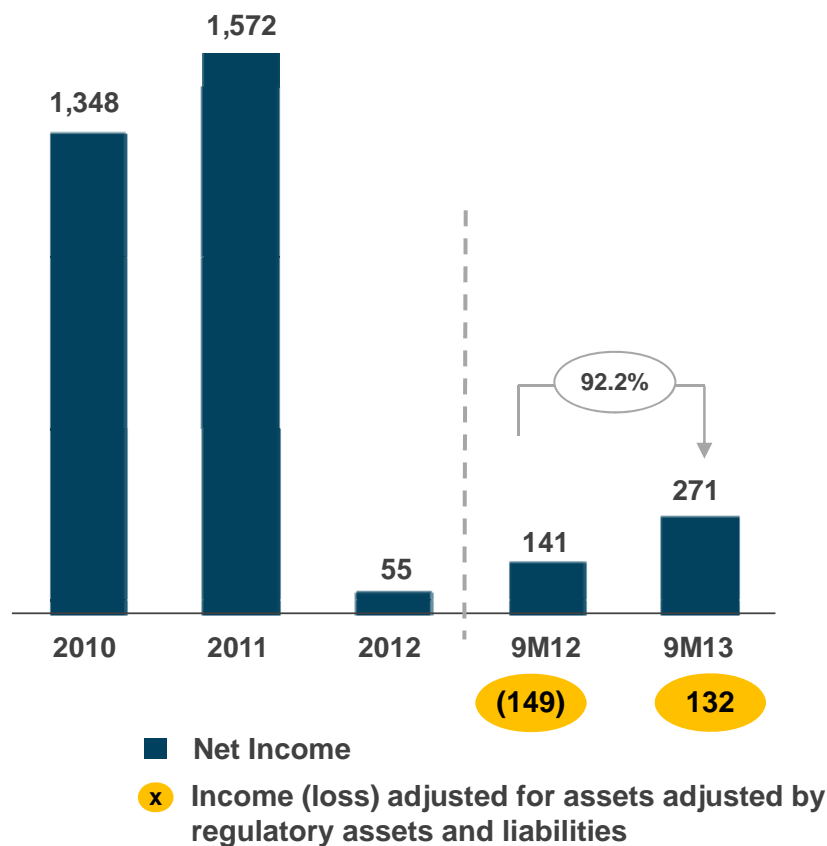
Average cost



Debt amortization schedule (financial liabilities as of September, 2013)



Net income (R\$ million)

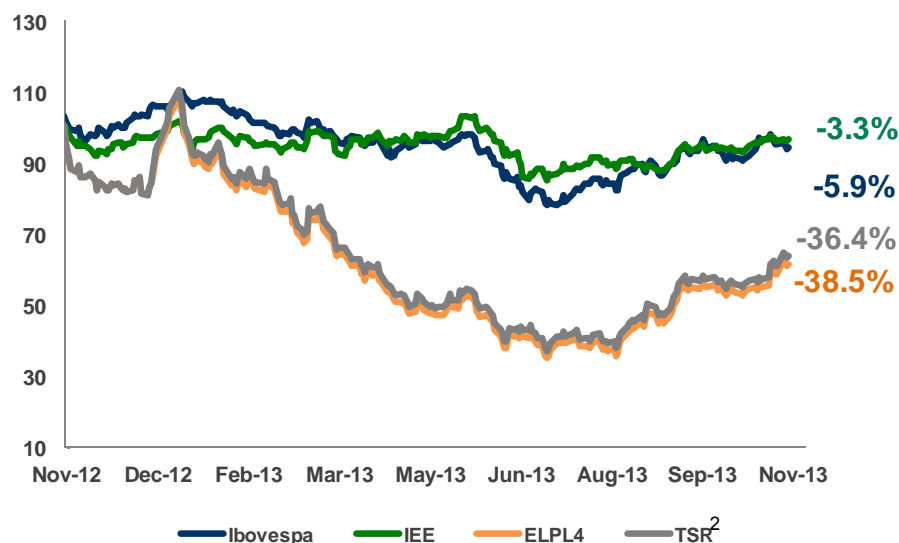


Financial highlights

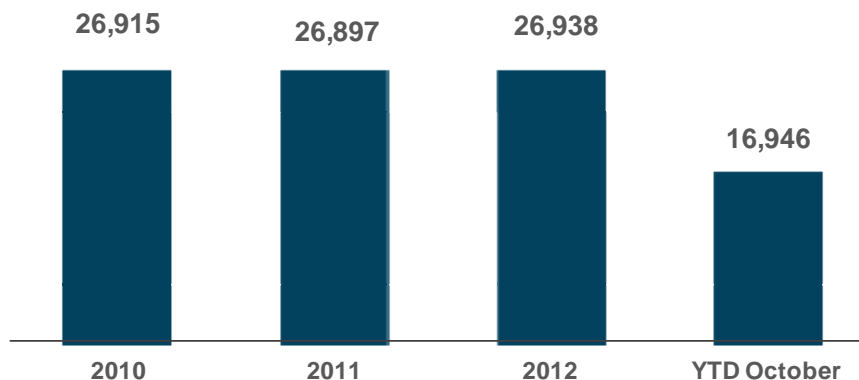
Highlights

- **2013 earnings growth driven** mostly by **cost reduction initiatives** and **better market performance**
- **Minimum pay-out of 25%**

AES Eletropaulo x IEE x Ibovespa



Daily average volume (R\$ thousand)



- Market cap³: US\$ 0.8 billion/R\$ 1.7 billion
- BM&FBOVESPA: ELPL3 (common shares) and ELPL4 (preferred shares)
- ADRs at US OTC Market: EPUMY (preferred shares)



1 – Base 100: from 10/30/2012 to 10/31/2013; 2 – Total Shareholders' Return ; 3 – Index: 10/31/2013



Fast Facts

| | |
|-----------------------|------------------------|
| Consumption units | 1.3 Million |
| GWh Sold | 5,910 |
| Concession area | 99,512 km ² |
| Concession expiration | 2027 |

Overview

- **Serving 118 municipalities** in the State of Rio Grande do Sul and **~3,1 million clients**
- **1,484 directed employees**, as of September, 2013

Business drivers

- **Regional GDP growth 2.5%** (5-year average)
- **Tariff reset concluded** in April in line with expectations
- **Consolidation of efficiency programs**, leading to operating costs below regulatory levels (~2%)
- Operational indicators (**SAIDI and SAIFI**) **within regulatory targets** and ~30% better than 2009
- **2012 Financials**: Ebitda of R\$ 373 million and net profit of R\$ 255 million
- Distribution of dividends (**payout of 63% in 2012**)



Fast Facts

| | |
|-----------------------------------|--------|
| Combined cycle gas turbine (CCGT) | |
| Capacity (MW) | 640 MW |
| Authorization expiration | 2027 |

Overview

- **Natural gas-fired thermal power generation** company with commercial operations started in 2000
- **Located in the State of Rio Grande do Sul** – city of Uruguiana
- **Suspended operations in 2008** due to **lack of gas supply**, and initiated **arbitration against YPF** in Argentina
- **ICC** (International Chamber of Commerce) **awarded the merits in favor of AES Uruguiana** in May 2013
 - Next and final phase refers to the damages calculation

Business Drivers

- **Emergency operation from February 2013 to March 2013** to support reservoirs recovery
- Working to **return** the plant to **long-term service**



AES Eletropaulo

AES Sul

AES Tietê

AES Uruguaiana

The statements contained in this document with regard to the business prospects, projected operating and financial results, and growth potential are merely forecasts based on the expectations of the Company's Management in the relation to its future performance. Such estimates are highly dependent on the market behavior and on the conditions affecting Brazil's macroeconomic performance as well as the electric sector and international market, and they are therefore subject to changes.