Teleconferência dos resultados de tráfego de março 2015

Linhas aéreas inteligentes

Segurança • Inteligência • Servir • Lowest-cost

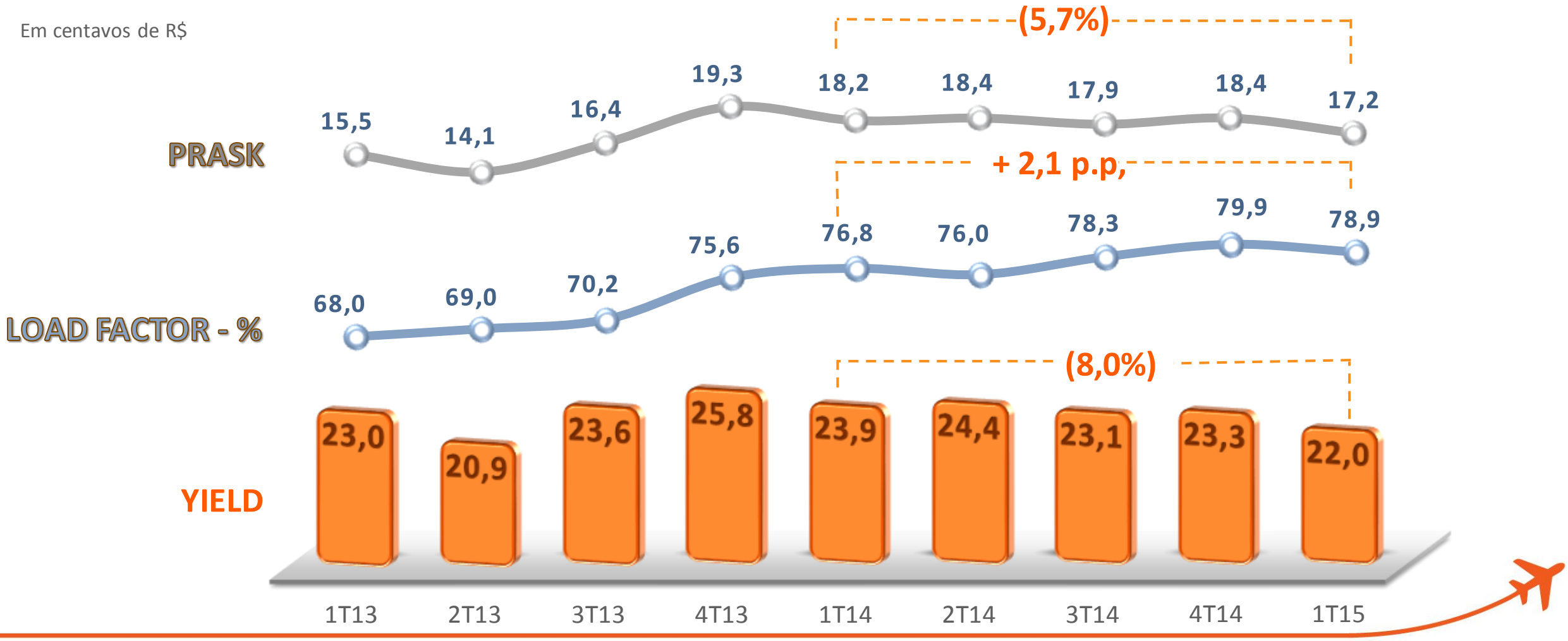
Dados de tráfego de março, 1T15 e 2015 udm

	mar/15	mar/14	VAR.% (YoY)	1T15	1T14	VAR.% (YoY)	UDM 15	UDM 14	VAR.% (YoY)
Sistema total									
ASK (mm)	4.039,9	4.050,4	-0,3%	13.032,7	12.528,7	4,0%	50.008	49.831	0,4%
RPK (mm)	2.973,1	2.984,3	-0,4%	10.172,1	9.539,3	6,6%	38.717	35.931	7,8%
Taxa de ocupação	73,6%	73,7%	-0,1p.p.	78,1%	76,1%	2,0 p.p.	77,4%	72,1%	5,3p.p.
Pax Transportados ('000)	3.100,6	3.130,6	-1,0%	10.120,9	9.828,0	3,0%	40.041	35.925	11,5%
Mercado doméstico									
ASK (mm)	3.509,5	3.566,8	-1,6%	11.307,9	11.075,4	2,1%	43.606	44.288	-1,5%
RPK (mm)	2.604,2	2.652,7	-1,8%	8.920,1	8.501,8	4,9%	34.149	32.306	5,7%
Taxa de ocupação	74,2%	74,4%	-0,2p.p.	78,9%	76,8%	2,1p.p.	78,3%	72,9%	5,4p.p.
Pax Transportados ('000)	2.924,4	2.965,9	-1,4%	9.541,6	9.314,5	2,4%	37.889	34.267	10,6%
Mercado internacional									
ASK (mm)	530,4	483,6	9,7%	1.724,8	1.453,3	18,7%	6.402	5.543	15,5%
RPK (mm)	368,9	331,6	11,2%	1.252,0	1.037,5	20,7%	4.568	3.625	26,0%
Taxa de ocupação	69,5%	68,6%	0,9p.p.	72,6%	71,4%	1,2 p.p.	71,4%	65,4%	6,0p.p.
Pax Transportados ('000)	176,2	164,7	7,0%	579,3	513,5	12,8%	2.152	1.658	29,8%

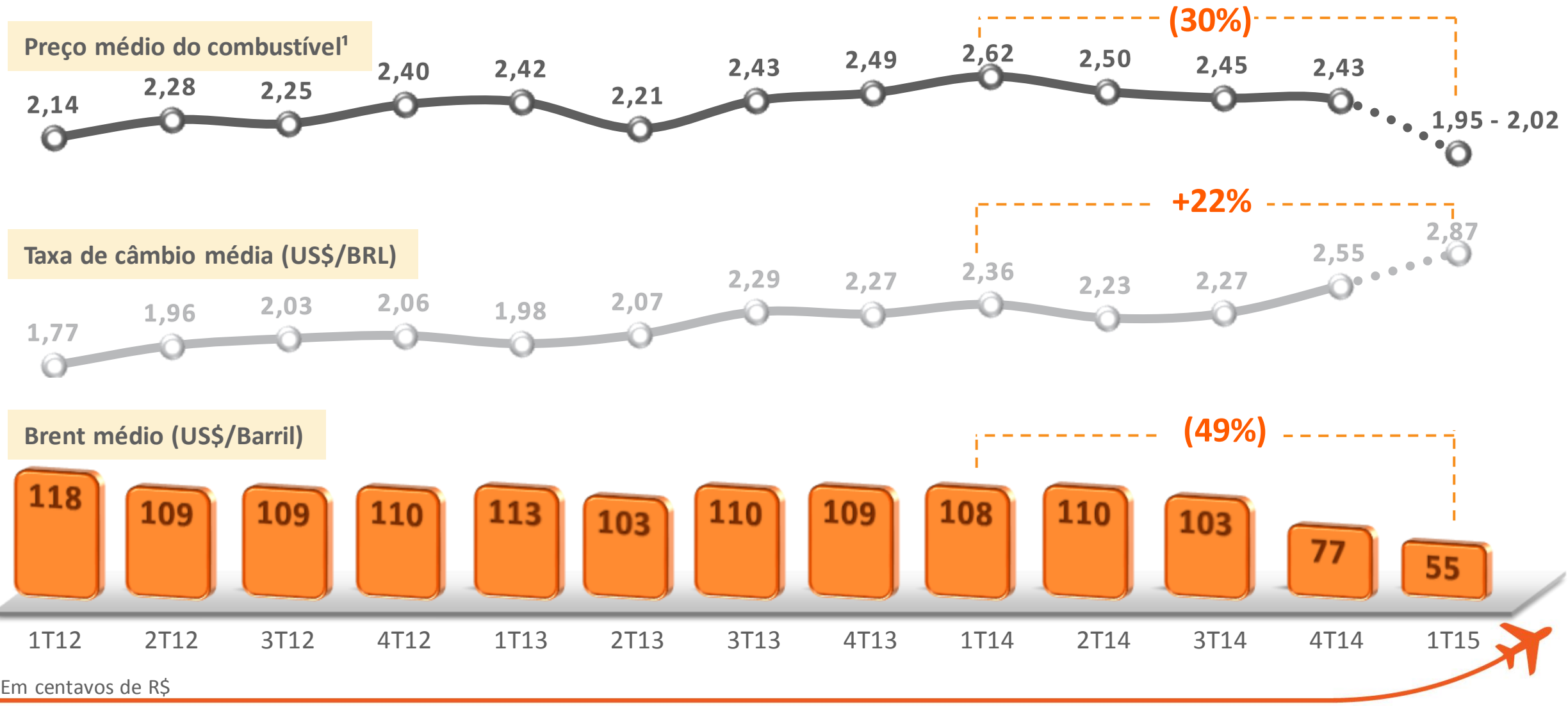
- **A taxa de ocupação doméstica no 1T15** atingiu **78,9%**, superior em **2,1p.p.** frente a 2014;
- A **demanda doméstica** aumentou **4,9%** e a **demanda internacional** aumentou **20,7%** no 1T15;
- No 1T15, a **GOL** transportou **10 milhões de passageiros no mercado doméstico e internacional**, **3,0% acima** de 2014.

Desaceleração econômica impacta o yield no 1T15

Em centavos de R$



Queda do QAV é afetado pela desvalorização do real



[1]Em centavos de R$

Sessão de perguntas e respostas (Q&A)



Relações com Investidores
ri@golnaweb.com.br
+55 11 2128 4700
www.voegol.com.br/ri

Segurança • Inteligência • Servir • Lowest-cost

1Q15 Traffic Results Conference Call

Linhas aéreas inteligentes

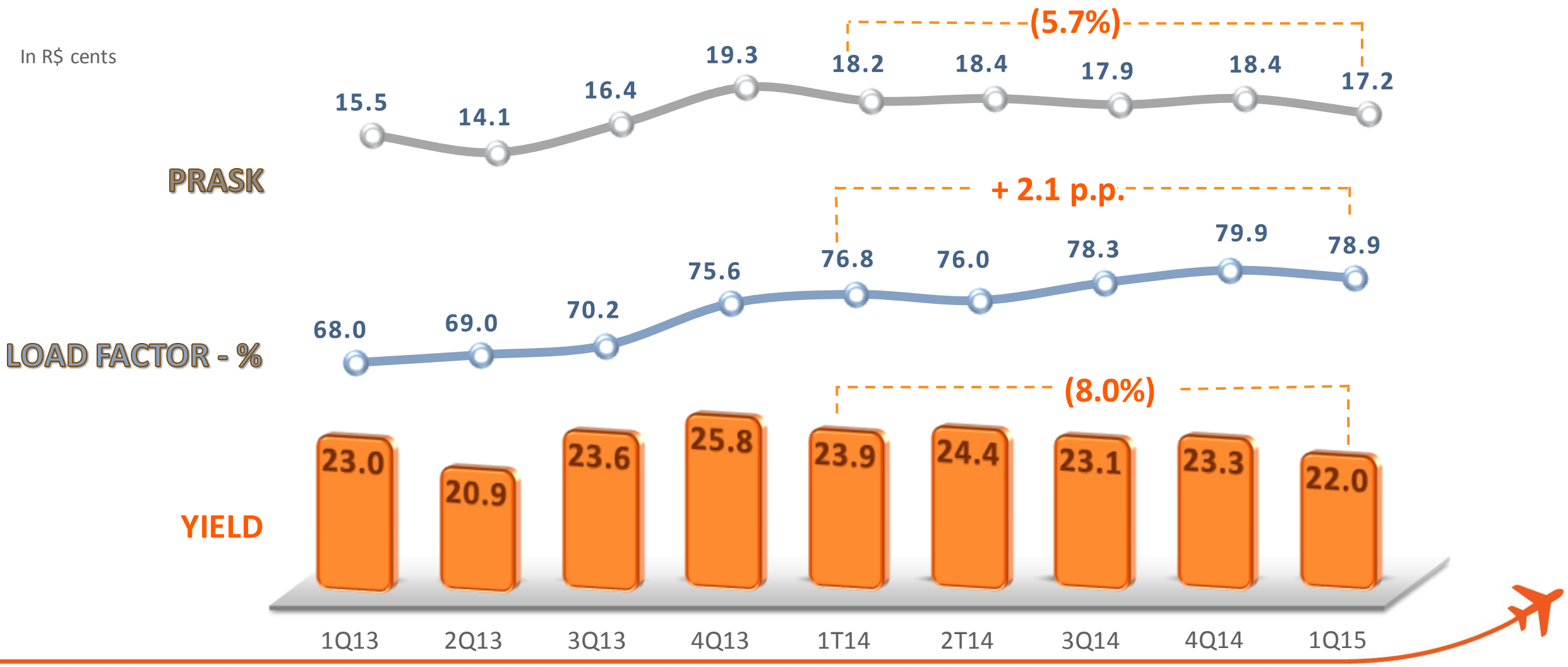
Segurança • Inteligência • Servir • Lowest-cost

Traffic figures – March 2015. 1Q15 and LTM

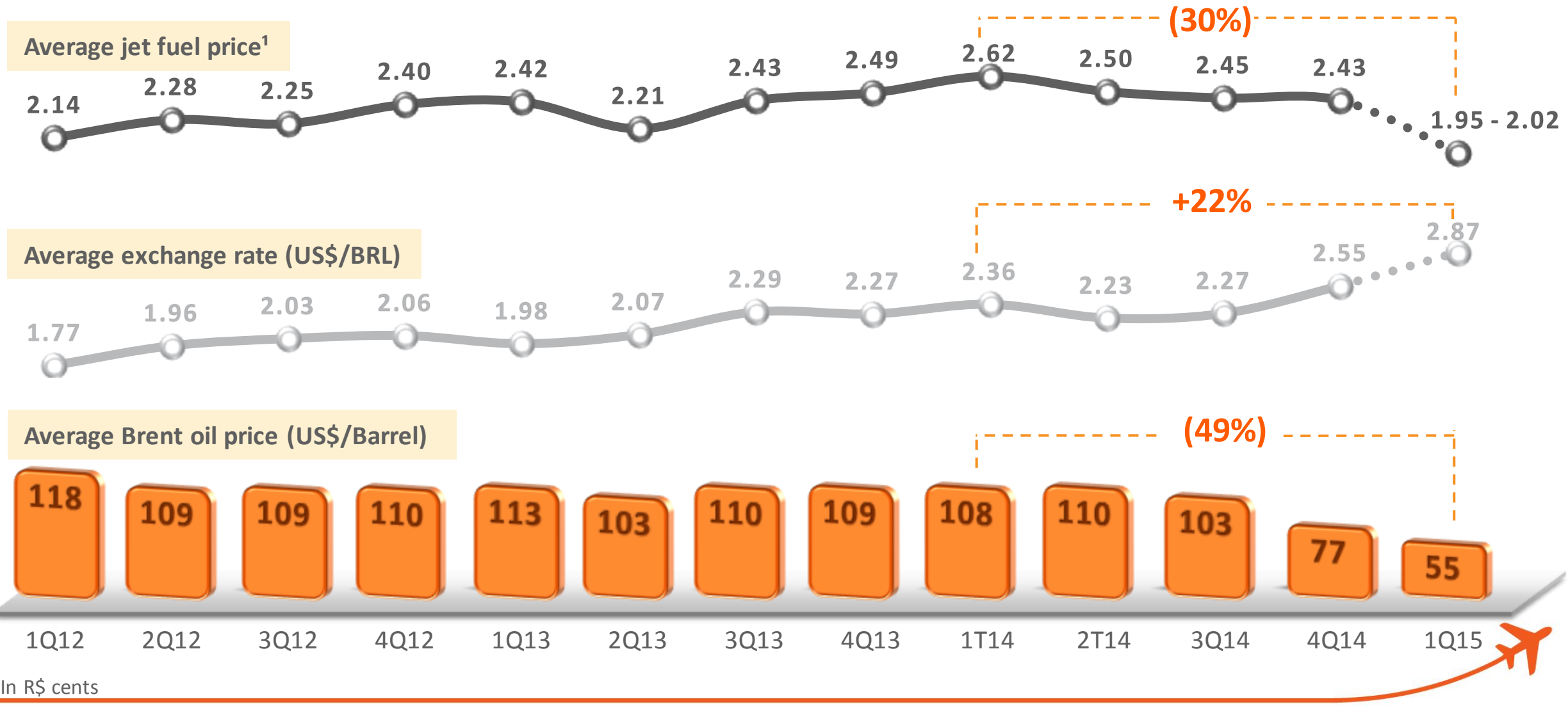
	Mar/15	Mar/14	% VAR. (YoY)	1Q15	1Q14	% VAR. (YoY)	LTM 15	LTM 14	% VAR. (YoY)
Total System									
ASK (mm)	4,039.9	4,050.4	-0.3%	13,032.7	12,528.7	4.0%	50,008	49,831	0.4%
RPK (mm)	2,973.1	2,984.3	-0.4%	10,172.1	9,539.3	6.6%	38,717	35,931	7.8%
Load Factor	73.6%	73.7%	-0.1p.p.	78.1%	76.1%	2.0 p.p.	77.4%	72.1%	5.3p.p.
Pax on Board ('000)	3,100.6	3,130.6	-1.0%	10,120.9	9,828.0	3.0%	40,041	35,925	11.5%
Domestic Market									
ASK (mm)	3,509.5	3,566.8	-1.6%	11,307.9	11,075.4	2.1%	43,606	44,288	-1.5%
RPK (mm)	2,604.2	2,652.7	-1.8%	8,920.1	8,501.8	4.9%	34,149	32,306	5.7%
Taxa de ocupação	74.2%	74.4%	-0.2p.p.	78.9%	76.8%	2.1p.p.	78.3%	72.9%	5.4p.p.
Pax Transportados ('000)	2,924.4	2,965.9	-1.4%	9,541.6	9,314.5	2.4%	37,889	34,267	10.6%
International market									
ASK (mm)	530.4	483.6	9.7%	1,724.8	1,453.3	18.7%	6,402	5,543	15.5%
RPK (mm)	368.9	331.6	11.2%	1,252.0	1,037.5	20.7%	4,568	3,625	26.0%
Load Factor	69.5%	68.6%	0.9p.p.	72.6%	71.4%	1.2 p.p.	71.4%	65.4%	6.0p.p.
Pax on Board ('000)	176.2	164.7	7.0%	579.3	513.5	12.8%	2,152	1,658	29.8%

- The **domestic load factor** reached **78.9%** in 1Q15. **2.1p.p.** up on 1Q14;
- **Domestic demand** increased by **4.9%** and **international demand** moved up by **20.7%** in 1Q15;
- **GOL** transported **10 million passengers in the domestic and international markets** in 1Q15. **3.0% more** than in 2014.

Economic slowdown impacts yield in 1Q15



Fall in jet fuel price affected by the real devaluation



[1]In R$ cents

Q&A Session



Investor Relations
ri@golnaweb.com.br
+55 11 2128 4700
www.voegol.com.br/ir

Segurança • Inteligência • Servir • Lowest-cost