



4Q17 and 2017 Earnings Release

São Paulo, March 15, 2018 – Triunfo Participações e Investimentos S.A., one of Brazil's leading infrastructure companies with operations in the toll road, airport administration, and power generation segments, announces its results for the fourth quarter and full year 2017. The financial information in this earnings release is pro forma and consolidated in proportion to Triunfo's interest in each business, while the operating information reflects the entire businesses. The results of the period, compared to the accounting values do not change due to the consolidation method. The net revenue figures reported herein exclude construction revenue (adjusted net revenue)¹, except where stated otherwise. Results are compared with the same period last year, except where stated otherwise.

4Q17 and 2017 Highlights

- Pro Forma Adjusted Net Revenue¹ was R\$303.6 million in the quarter (0.7%) and R\$1,187.8 million in the year (3.0%), while Pro Forma Adjusted EBITDA² was R\$1,126.3 million and R\$1,580.9 million, respectively;
- Toll Roads Segment: volume of equivalent paying vehicles grew 3.2% in the quarter and 0.2% in the year. Revenue from tolls reached R\$290.6 million in the quarter (-4.5%) and R\$1,190.9 million in the year (1.8%);
- Energy Segment: net revenue growth of 62.9% in the quarter and 36.3% in the year. Variation in adjusted EBITDA was -3.0% and 32.9%, respectively;
- Other operating revenues (expenses) amounted to R\$865.1 million in the quarter and R\$187.3 million in the year, driven by the sale of Portonave;

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|---------------------------------|--------------------------------|--|
| B3: TPIS3 | | Information 12/31/2017 |
| 1 | | Stock Price: R\$3.36 |
| Conference call on the earning | igs release in Portuguese with | Total Shares: 176,000,000 |
| simultaneous translation into | English | Outstanding Shares: 72,052,273 |
| 1 | | Free Float: 40.94% |
| Friday, March 16, 2018 | | |
| 3:00 p.m. (Brasília) / 2:00 p.r | n. (US ET) | For more information – IR Department |
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Message from Management

¹ Adjusted data calculated by deducting revenue from the construction of concession assets from total net revenue. For pro forma data, amounts from the airport and port segments were not considered.

² Adjusted EBITDA excluding noncash effects. For pro forma data, amounts from the airport and port segments were not considered.



The year 2017 was a challenging period for Triunfo, but we came out satisfied with the results achieved. Despite the still adverse macroeconomic scenario, failure by the government to honor its commitment (capital injection or extension of agreement) in return for the investments made under the 12th amendment to Concer's agreement, and the execution of the debts at Concer (R\$219 million) and Concebra (R\$760 million) by BNDES, which affected the holding company, we were capable of implementing many initiatives in order to strengthen ourselves and achieve a solid position for the next years.

To optimize our capital structure and cash flow, while maintaining the quality of our services, we first announced the sale of some assets: Aeroportos Brasil, Portonave, Tijoá and CSE. With assistance from our financial and legal advisors, we took important measures in line with our strategy:

- We signed in June the agreement for the sale of interest in Portonave for R\$1.3 billion (equity value). The transaction was concluded in October, plus an earnout of R\$121 million from the sale. Note that a part of the proceeds (R\$762 million) was used to redeem the first issue of convertible debentures of the subsidiary Vênus Participações e Investimentos;
- (ii) We structured and approved two out-of-court reorganization plans, one involving the holding company and some of its subsidiaries (NTL, Vessel, Maestra and Dable) and the other concerning the debts of Concer. The plans were both ratified on February 2018.

The ratifications basically signify that the applicable legal requirements were met and the claims covered will be paid under the restructured conditions established in each of the plans; and

(iii) Pursuant to Law 13,448/17, we requested that the Viracopos project be qualified for future re-auctioning and wrote off the asset in June.

Addittionally, Concepa signed the 14th Amendment to the Concession Agreement with ANTT by which the concession, which would end in July 2017, was extended for 12 months, without the establishment of any additional improvements and investments in infrastructure. To insource the previously outsourced services in order to improve operational efficiency, in December we signed an agreement for the acquisition of CTVias, which provides diagnosis and pavement and signaling evaluation services, for R\$13.0 million.

After the end of year, on February 22, 2018, the Federal Police executed a search and seizure warrant at the Company during the 48th phase of the Car Wash Operation. All the necessary clarifications were provided and it is our interest to fully and absolutely clarify the facts. As an example in this regard, we created an Independent Committee to coordinate measures for launching an investigation of the events reported.

Amidst all these developments, we sought to take a stand and strengthen ourselves in the face of diverse challenges that still exist and those that will come up. With this, we believe that the strategic plan drawn up by the Company will enable it to resume its long-term growth cycle. We remain alert to new opportunities, while sharpening our focus on a solid capital structure, financial balance and continuity of operations. Finally, I thank all the stakeholders of the Company for their trust in us.

Carlo Alberto Bottarelli – CEO, CFO and IRO



Pro Forma Performance

Consequent to the request made to the Investment Partnership Program Council (CPPI) to qualify the Viracopos project for future re-auctioning, and the write-off of the investment in the joint venture Aeroportos Brasil S.A. on June 30, 2017, the consolidated information does not include the effect of the airport segment in the results. For a better analysis of variations in 4Q17 and the year, we have included a pro forma result excluding the effect of this company on all periods.

In addition, the Company concluded the sale of Portonave on October 27, 2017, as per the material fact notice disclosed on the same day. Thus, for purposes of comparison and analysis, the pro forma results also exclude the port operations in all periods.

| Main Indicators (in R\$ thousands) | 4Q17 | 4Q16 | Δ | 4Q17 Pro forma* | 4Q16 Pro | Δ |
|------------------------------------|-----------|-----------|---------|--------------------|-------------|---------|
| Adjusted Net Revenue | 322,033 | 394,548 | -18.4% | 303,583 | 301,419 | 0.7% |
| Toll Roads | 282,697 | 288,597 | -2.0% | 282,697 | 288,597 | -2.0% |
| Energy | 20,886 | 12,822 | 62.9% | 20,886 | 12,822 | 62.9% |
| Portonave | 18,450 | 63,858 | -71.1% | 0 | 0 | n/c |
| Aeroportos Brasil Viracopos | 0 | 29,271 | -100.0% | 0 | 0 | n/c |
| Adjusted EBITDA | 1,204,623 | 222,724 | n/c | 1,126,280 | 175,331 | n/c |
| Toll Roads | 161,350 | 176,666 | -8.7% | 161,350 | 176,666 | -8.7% |
| Energy | 2,374 | 2,447 | -3.0% | 2,374 | 2,447 | -3.0% |
| Portonave | 78,343 | 35,926 | 118.1% | 0 | 0 | n/c |
| Aeroportos Brasil Viracopos | 0 | 11,467 | -100.0% | 0 | 0 | n/c |
| Holding and Other | 962,556 | (3,782) | n/c | 962,556 | (3,782) | n/c |
| Net Income (Loss) | 813,679 | (194,111) | n/c | 736,769 | (188,968) | n/c |
| Toll Roads | (255,662) | (142,819) | 79.0% | (255,662) | (142,819) | 79.0% |
| Energy | 1,540 | 2,373 | -35.1% | 1,540 | 2,373 | -35.1% |
| Portonave | 76,910 | 7,463 | n/c | 0 | 0 | n/c |
| Aeroportos Brasil Viracopos | 0 | (12,606) | -100.0% | 0 | 0 | n/c |
| Holding and Other | 990,891 | (48,522) | n/c | 990,891 | (48,522) | n/c |
| Adjusted EBITDA Margin | 374.1% | 56.5% | 317.6pp | 371.0% | 58.2% | 312.8pp |
| Toll Roads | 57.1% | 61.2% | -4.1pp | 57.1% | 61.2% | -4.1pp |
| Energy | 11.4% | 19.1% | -7.7pp | 11.4% | 19.1% | -7.7pp |
| Portonave | 424.6% | 56.3% | 368.4pp | n/c | n/c | n/c |
| Aeroportos Brasil Viracopos | 0.0% | 39.2% | -39.2pp | n/c | n/c | n/c |
| Holding and Other | 79.9% | -1.7% | 81.6pp | 85.5% | -2.2% | 87.6pp |

| Main Indicators (in R\$ thousands) | 2017 | 2016 | | 2017 | 2016 | |
|------------------------------------|-----------|-----------|---------|------------|------------|--------|
| main indicators (in R\$ thousands) | 2017 | 2010 | Δ | Pro forma* | Pro forma* | Δ |
| Adjusted Net Revenue | 1,396,878 | 1,481,888 | -5.7% | 1,187,794 | 1,152,678 | 3.0% |
| Toll Roads | 1,122,374 | 1,104,674 | 1.6% | 1,122,374 | 1,104,674 | 1.6% |
| Energy | 65,420 | 48,004 | 36.3% | 65,420 | 48,004 | 36.3% |
| Portonave | 209,084 | 223,671 | -6.5% | 0 | 0 | n/c |
| Aeroportos Brasil Viracopos | 0 | 105,539 | -100.0% | 0 | 0 | n/c |
| Adjusted EBITDA | 1,789,979 | 854,143 | 109.6% | 1,580,937 | 678,002 | 133.2% |
| Toll Roads | 623,589 | 672,762 | -7.3% | 623,589 | 672,762 | -7.3% |
| Energy | 10,525 | 7,921 | 32.9% | 10,525 | 7,921 | 32.9% |
| Portonave | 209,042 | 140,735 | 48.5% | 0 | 0 | n/c |
| Aeroportos Brasil Viracopos | 0 | 35,406 | -100.0% | 0 | 0 | n/c |
| Holding and Other | 946,823 | (2,681) | n/c | 946,823 | (2,681) | n/c |
| Net Income (Loss) | (6,636) | (318,608) | -97.9% | (122,957) | (299,167) | -58.9% |
| Toll Roads | (358,042) | (179,598) | 99.4% | (358,042) | (179,598) | 99.4% |
| Energy | 7,003 | 4,304 | 62.7% | 7,003 | 4,304 | 62.7% |
| Portonave | 116,321 | 26,737 | n/c | 0 | 0 | n/c |
| Aeroportos Brasil Viracopos | 0 | (46,178) | -100.0% | 0 | 0 | n/c |
| Holding and Other | 228,082 | (123,873) | n/c | 228,082 | (123,873) | n/c |
| Adjusted EBITDA Margin | 128.1% | 57.6% | 70.5pp | 133.1% | 58.8% | 74.3pp |
| Toll Roads | 55.6% | 60.9% | -5.3pp | 55.6% | 60.9% | -5.3pp |
| Energy | 16.1% | 16.5% | -0.4pp | 16.1% | 16.5% | -0.4pp |
| Portonave | 100.0% | 62.9% | 37.1pp | n/c | n/c | n/c |
| Aeroportos Brasil Viracopos | 0.0% | 33.5% | -33.5pp | n/c | n/c | n/c |
| Holding and Other | 52.9% | -0.3% | 53.2pp | 59.9% | -0.4% | 60.3pp |



Consolidated Results

Pro forma adjusted net revenue grew 0.7% in the quarter and 3.0% in the year, driven by tariff adjustments at the Company's toll road and by the relatively stable vehicle traffic compared to 2016. On the other hand, the increase in maintenance costs (85.2% in the quarter and 44.6% in the year) and higher consulting expenses, mainly due to the out-of-court reorganization plans, adversely affected the results.

Furthermore, the strong performance by Tijoá with its adjusted EBITDA growing by 32.9% in the year, also driven by tariff adjustments in 2017, contributed to the period. No less important was the recognition of deferred taxes for the use of tax loss credits in the tax installment programs (PRT and PERT) announced by the Federal Revenue Service.

Non-operating results showed the following impact on Other Operating Revenues (Expenses):

- Sale of Portonave: R\$992.5 million
- Write-off of investment in Viracopos airport: -R\$404.3 million
- Write-off of investment in other subsidiaries (Maestra, NTL and Vessel): -R\$292.2 million
- Recognition of tax-deficiency notice at Concepa: -R\$95.2 million

Despite the still challenging scenario and the extraordinary effects mentioned above, the Company's operations made significant progress compared to 2016, which affirms the success of its initiatives in 2017. For example, considering the above-mentioned adjustments, recurring adjusted EBITDA of the Company would be R\$716.4 million, up 5.7% from 2016.

| Adjusted and Recurring EBITDA | 2017 | 2016 | Δ |
|---|-----------|---------|--------|
| Adjusted EBITDA | 1,580,937 | 678,002 | 133.2% |
| Portonave Sale | (992,489) | 0 | n/c |
| Write-off of Maestra, NTL and Vessel investments | 292,156 | 0 | n/c |
| Write-off of Airport Investment | 404,289 | 0 | n/c |
| Write-off of discontinued projects | 33,924 | 0 | n/c |
| Concepa tax defficiency notice | 95,245 | 0 | n/c |
| Extraordinary expenses with consultancies | 36,535 | 0 | n/c |
| Non-cash expenses (already excluded from adjusted EBITDA) | (734,260) | 0 | n/c |
| Recurring Adjusted EBITDA | 716,337 | 678,002 | 5.7% |

Finally, despite reporting an accounting loss, Triunfo announced a dividend calculation base of R\$270.2 million in the year, due to the realization of the revaluation reserve of Portonave on account of its sale in October 2017.

| Dividend Basis | 4Q17 | 4Q16 | Δ | 2017 | 2016 | Δ |
|---|-----------|-----------|-----|---------|-----------|---------|
| Net Income/Loss | 813,679 | (194,111) | n/c | (6,636) | (318,608) | -97.9% |
| Amount Realized of Revaluation Reserve and Asset Valuation Adjustment | 242,983 | 10,666 | n/c | 276,787 | 43,542 | n/c |
| Creation of Legal Reserve (5%) | - | - | n/c | 0 | 0 | n/c |
| Other effects | - | - | n/c | 0 | 0 | n/c |
| Dividend Basis | 1,056,662 | (183,445) | n/c | 270,151 | (275,066) | -198.2% |



Toll Roads Segment

Net Revenue and Operating Performance

| (in R\$ thousands) | 4Q17 | 4Q16 | Δ | 2017 | 2016 | Δ |
|---|----------|----------|--------|-----------|-----------|--------|
| Gross Revenues | 363,445 | 400,998 | -9.4% | 1,474,309 | 1,522,149 | -3.1% |
| Revenues from Toll Roads | 290,557 | 304,262 | -4.5% | 1,190,858 | 1,170,059 | 1.8% |
| Other Revenues | 16,537 | 6,485 | 155.0% | 32,642 | 16,626 | 96.3% |
| Construction of Assets in Toll Roads | 53,992 | 86,251 | -37.4% | 247,139 | 314,149 | -21.3% |
| Construction Margin of Assets in Toll Roads | 2,359 | 4,000 | -41.0% | 3,670 | 21,315 | -82.8% |
| Taxes on Gross Revenues | (26,756) | (26,150) | 2.3% | (104,796) | (103,326) | 1.4% |
| Net Revenues from Operations | 336,689 | 374,848 | -10.2% | 1,369,513 | 1,418,823 | -3.5% |
| Construction of Assets in Toll Roads | 53,992 | 86,251 | -37.4% | 247,139 | 314,149 | -21.3% |
| Adjusted Net Operating Revenue | 282,697 | 288,597 | -2.0% | 1,122,374 | 1,104,674 | 1.6% |
| Adjusted Net Operating Revenue (ex-construction margin) | 280,338 | 284,597 | -1.5% | 1,118,704 | 1,083,359 | 3.3% |

Comparable adjusted net revenue was R\$280.3 million in the quarter, 1.5% down in the period, affected by the reduction in tariffs at Concepa after the amendment signed in July 2017, since no fresh investment obligations exist in the agreement. The result was also affected by the decline in paying vehicle equivalents (-1.3%) at Econorte, due to the increase in exemptions at the Jacarezinho toll plaza (these exemptions will be considered in future adjustments in tariff). On the other hand, these effects were partially offset by traffic growth on other concessions, notably at Concepa (12.5%).

In the year, both the tariff adjustment at the concessionaires and the virtually stable traffic compared to 2016 contributed to the 3.3% growth in comparison to the adjusted net revenue in 2017 (R\$1,118.7 million).

| Operational Performance | 4 | Q17 | 4Q16 | Δ | 2017 | 20 | 16 | Δ |
|---|------|-------|--------|----------------------|---------|------|-------|--------|
| Concer (in thousands) | Ę | 5,867 | 5,893 | -0.4% | 22,944 | 23, | 753 | -3.4% |
| Triunfo Concepa (in thousands) | 1 | 0,412 | 9,252 | 12.5% | 38,376 | 36, | 192 | 6.0% |
| Triunfo Econorte (in thousands) | 3 | 3,231 | 3,273 | -1.3% | 12,647 | 13, | 286 | -4.8% |
| Triunfo Transbrasiliana (in thousands) | ŧ | 5,927 | 5,972 | -0.8% | 23,279 | 24, | 014 | -3.1% |
| Triunfo Concebra (in thousands) | 2 | 1,580 | 21,176 | 1.9% | 83,956 | 83, | 588 | 0.4% |
| Total Equivalent Traffic (in thousands) | 4 | 7,018 | 45,567 | 3.2% | 181,201 | 180 | ,834 | 0.2% |
| Average Tariff (R\$) | | 6.54 | 7.09 | -7.7% | 6.94 | 6. | 87 | 1.0% |
| Tariffs Adjustment | 2017 | 2016 | Δ | Period | 2016 | 2015 | Δ | Period |
| Concebra | 4.90 | 4.33 | 13.2% | Jun/17 and Aug/17 | 4.33 | 4.34 | -0.2% | Jul/16 |
| Econorte | 4.92 | 4.81 | 2.3% | Dec/17 | 4.81 | 4.47 | 7.7% | Dec/16 |
| Concer | 2.67 | 2.67 | 0% | - | 2.67 | 2.58 | 3.4% | Aug/16 |

11.50 -48.7% Jun/17 11.50 10.50 9.5% Oct/16

2.67 6.5% Dec/17 2.67 2.58 3.5% Dec/16

5.90

2.85

Operating Costs and Expenses

Concepa Transbrasiliana

| Operational Costs (in R\$ thousands) | 4Q17 | 4Q16 | Δ | 2017 | 2016 | Δ |
|---|-----------|-----------|--------|-----------|-----------|--------|
| Operactional Cost (excluding D&A) | (170,761) | (161,959) | 5.4% | (648,073) | (641,735) | 1.0% |
| Operating and Maintenance | (60,908) | (32,883) | 85.2% | (213,479) | (147,596) | 44.6% |
| Costs with Personnel | (20,668) | (6,406) | n/c | (53,213) | (42,394) | 25.5% |
| Regulatory Agency Costs | (22,506) | (25,181) | -10.6% | (91,413) | (96,152) | -4.9% |
| Construction Cost | (11,151) | (11,238) | -0.8% | (42,829) | (41,444) | 3.3% |
| Provision for Maintenance - IAS 37 | (55,528) | (86,251) | -35.6% | (247,139) | (314,149) | -21.3% |
| Operational Expenses (in R\$ thousands) | 4Q17 | 4Q16 | Δ | 2017 | 2016 | Δ |
| Operational Expenses (excluding D&A) | (132,553) | (41,801) | n/c | (284,390) | (145,349) | 95.7% |
| General & Administrative | (24,838) | (40,544) | -38.7% | (148,097) | (141,866) | 4.4% |
| Other Administrative Expenses | (107,715) | (1,257) | n/c | (136,293) | (3,483) | n/c |



Costs and expenses (excluding construction costs and provision for maintenance – cash effect) totaled R\$227.2 million in the 4Q17, due to: (i) the 85.2% increase in highway maintenance costs, mainly at Concebra (33.6%); and (ii) the R\$132.8 million increase in other operating expenses (revenues), due to the recognition of tax deficiency notices at Concepa. In the year, cash costs and expenses totaled R\$632.1 million.

Adjusted EBIT and EBITDA

| (in R\$ thousands) | 4Q17 | 4Q16 | Δ | 2017 | 2016 | Δ |
|--|----------|----------|---------|-----------|-----------|--------|
| Adjusted EBIT | 113,997 | 104,441 | 9.1% | 333,776 | 394,708 | -15.4% |
| EBIT | (13,978) | 98,863 | -114.1% | 147,237 | 353,685 | -58.4% |
| Non-recurring Expenses (Revenues) | 108,129 | 1,184 | n/c | 135,684 | 3,696 | n/c |
| Provision for Maintenance - IAS 37 | 20,668 | 6,406 | n/c | 53,213 | 42,394 | 25.5% |
| Concebra Construction Revenue | (32,472) | (79,517) | -59.2% | (93,050) | (200,043) | -53.5% |
| Concebra Construction Cost | 31,650 | 77,505 | -59.2% | 90,692 | 194,976 | -53.5% |
| Adjusted EBITDA | 161,350 | 176,666 | -8.7% | 623,589 | 672,762 | -7.3% |
| Depreciation and Amortization (D&A) | (47,353) | (72,225) | -34.4% | (289,813) | (278,054) | 4.2% |
| Adjusted EBITDA (ex-construction margin) | 158,991 | 172,666 | -7.9% | 619,919 | 651,447 | -4.8% |

As a result, comparable adjusted EBITDA from the segment, which excludes effects that do not impact cash generation in the period, was R\$159.0 million, 7.9% down from 4Q16. In the year, comparable adjusted EBITDA declined 4.8% to R\$619.9 million.

Financial Result and Net Income

| (in R\$ thousands) | 4Q17 | 4Q16 | Δ | 2017 | 2016 | Δ |
|--------------------------|-----------|-----------|--------|-----------|-----------|---------|
| Financial Income | (231,741) | (136,590) | 69.7% | (535,110) | (444,445) | 20.4% |
| General & Administrative | 1,996 | 13,493 | -85.2% | 21,614 | 38,193 | -43.4% |
| Management Compensation | (233,737) | (150,083) | 55.7% | (556,724) | (482,638) | 15.4% |
| Income Tax | (9,943) | (105,092) | -90.5% | 29,831 | (88,838) | -133.6% |
| Net Income (Loss) | (255,662) | (142,819) | 79.0% | (358,042) | (179,598) | 99.4% |

The financial result from the segment presented a 69.7% increase in expense, impacted by the interest and inflation adjustment on the amounts in the tax deficiency notices mentioned earlier. In addition, with the company joining the PRT and PERT programs, expenses with income tax and social contribution decreased by 90.5% in the quarter and 133.6% in the year, amounting to -R\$9.9 million and R\$29.8 million, respectively. As such, the toll roads segment registered a net loss of R\$255.7 million in the quarter and R\$358.0 million in 2017.



Energy Segment

| INCOME STATEMENT (in thousands) | 4Q17 | 4Q16 | Δ | 2017 | 2016 | Δ |
|--|----------|----------|---------|----------|----------|--------|
| Gross Revenues | 20,964 | 17,073 | 22.8% | 72,316 | 63,933 | 13.1% |
| Taxes on Gross Revenues | (78) | (4,251) | -98.2% | (6,896) | (15,929) | -56.7% |
| Net Operating Revenue | 20,886 | 12,822 | 62.9% | 65,420 | 48,004 | 36.3% |
| Operactional Cost (excluding D&A) | (15,954) | (10,614) | 50.3% | (51,691) | (36,033) | 43.5% |
| Operating and Maintenance | (4,284) | (2,037) | 110.3% | (6,548) | (4,552) | 43.8% |
| Costs with Personnel | (1,806) | (1,501) | 20.3% | (7,370) | (5,762) | 27.9% |
| Regulatory Agency Costs | (9,864) | (7,076) | 39.4% | (37,773) | (25,719) | 46.9% |
| Operational Expenses (excluding D&A) | (2,552) | 235 | n/c | (3,240) | (4,050) | -20.0% |
| General & Administrative | (2,558) | 237 | n/c | (3,204) | (4,050) | -20.9% |
| Other Administrative Revenues (Expenses) | 6 | (2) | n/c | (36) | 0 | n/c |
| EBIT | 2,230 | 2,710 | -17.7% | 9,906 | 7,476 | 32.5% |
| Financial Income | 147 | 49 | 200.0% | 633 | (237) | n/c |
| Financial Revenue | 237 | 142 | 66.9% | 1,092 | 426 | 156.3% |
| Financial Expenses | (90) | (93) | -3.2% | (459) | (663) | -30.8% |
| Income Tax | (837) | (386) | 116.8% | (3,536) | (2,935) | 20.5% |
| Net Income (Loss) | 1,540 | 2,373 | -35.1% | 7,003 | 4,304 | 62.7% |
| EBIT and Adjusted EBITDA | 4Q17 | 4Q16 | Δ | 2017 | 2016 | Δ |
| Adjusted EBIT | 2,224 | 2,714 | -18.1% | 9,942 | 7,476 | 33.0% |
| EBIT | 2,230 | 2,710 | -17.7% | 9,906 | 7,476 | 32.5% |
| Non-recurring Expenses (Revenues) | (6) | 4 | n/c | 36 | 0 | n/c |
| EBITDA | 2,374 | 2,447 | -3.0% | 10,525 | 7,921 | 32.9% |
| Depreciation and Amortization (D&A) | (150) | 267 | -156.2% | (583) | (445) | 31.0% |

Net revenues from the segment were R\$21.0 million in the quarter and R\$72.3 million in the year, up 22.8% and 13.1%, respectively, due to the tariff adjustments in 2017.

On the other hand, operating costs and expenses (excluding depreciation and amortization) were driven by adjustments to tariffs for use of resources and transmission. As a result, Operating and Maintenance Expenses stood at R\$4.3 million in the quarter and R\$6.5 million in 2017.

Adjusted EBITDA was R\$10.5 million and net income was R\$7.0 million in the year, up 32.9% and 62.7%, respectively, from 2016.

Without any impact on the final result, the classification of sector charges from Regulatory Agency Costs to Gross Revenue Deductions explains the higher variation between the items mentioned.

Parent Company and Other

| (in R\$ thousands) | 4Q17 | 4Q16 | Δ | 2017 | 2016 | Δ |
|-------------------------------|----------|----------|--------|-----------|-----------|--------|
| Expenses | 876,708 | (4,696) | n/c | 207,324 | (10,347) | n/c |
| General & Administrative | (29,039) | (4,469) | n/c | (45,348) | (21,114) | 114.8% |
| Other Administrative Expenses | 906,651 | 1,759 | n/c | 257,911 | 17,187 | n/c |
| Depreciation and Amortization | (904) | (1,986) | -54.5% | (5,239) | (6,420) | -18.4% |
| Financial Result | (20,479) | (43,760) | -53.2% | (127,614) | (113,460) | 12.5% |
| Income Tax | 134,662 | (66) | n/c | 184,853 | (66) | n/c |
| Descontinued Operations | 0 | 0 | n/c | (36,481) | 0 | n/c |
| Net Income (Loss) | 990,891 | (48,522) | n/c | 228,082 | (123,873) | n/c |
| Adjusted EBIT | 961,652 | (5,768) | n/c | 941,584 | (9,101) | n/c |
| Adjusted EBITDA | 962.556 | (3,782) | n/c | 946,823 | (2,681) | n/c |



The performance of the parent company and other in the quarter was mainly determined by two factors: (i) sale of Portonave in October 2017; and (ii) recognition of deferred taxes for the use of tax loss credits in the tax installment programs announced by the Federal Revenue Service in 2017. In the year, these factors were joined by the write-off of the investment in the subsidiaries Maestra, NTL and Vessel.

Debt

DEBT (in R\$ thousand)

| | 4Q17 | 3Q17 | Δ |
|------------------------------------|-----------|-----------|--------|
| Triunfo <i>(holding</i>) e outros | 194,328 | 912,019 | -78.7% |
| Rodovias | 1,843,575 | 1,989,018 | -7.3% |
| Port | - | 218,531 | n/c |
| Gross Debt | 2,037,903 | 3,119,568 | -34.7% |
| Cash and Cash Equivalents | 408,776 | 156,885 | 160.6% |
| Net Debt | 1,629,127 | 2,962,683 | -45.0% |

GROSS DEBT (FINANCIAL DEBT) - (in R\$ thousands)

| | DEBT | INDEX | MATURITY | 4017 | 3Q17 | Δ |
|-------------------------|--|---|--------------------------------|--------------|---------------|--------|
| | FINEP | 8% p.a. | January/2018 | 495 | 1,646 | -69.9% |
| | FINEP | CDI + 2,0% p.a. | December/2018 | 623 | 11,364 | -94.5% |
| | CCB China Construction Bank (BIC Banco) | CDI + 7,4% p.a. | March/2018 | 30,944 | 29,857 | 3.6% |
| | CCB - Banco do Brasil | 140% to CDI | March/2018 | 22,827 | 22,267 | 2.5% |
| Triunfo | Performance of Bank issued Guarantees - China Construction Bank | CDI + 8,0% p.a. | December/2018 | 2,568 | 1,361 | 88.7% |
| (holding) | Performance of Bank issued Guarantees - Santander | CDI + 1,0% p.a. | December/2018 | 12,280 | 591 | n/c |
| | CCB Maestra - Banco BTG Pactual | CDI + 3,0% p.a. | December/2018 | 47,024 | 0 | n/c |
| | CCB Maestra - Banco ABC | CDI + 5,8% p.a. | December/2018 | 14,308 | 13,858 | 3.2% |
| | Debentures - Vessel Log | IPCA + 7,6 p.a. | December/2018 | 43,484 | 42,711 | 1.8% |
| | Debentures (1 st Issue) | CDI + 3,85% p.a. | June/2018 | 86,198 | 92,692 | -7.0% |
| | Promissory Notes | CDI + 2,0% p.a. | January/2018 | 111,558 | 120.413 | -7.49 |
| | BNDES - Bridge Loan | TJLP + 4,25% p.a. | November/2018 | 132.297 | 149.523 | -11.5 |
| | Fixed Asset Financing - FINEP | 8,0% p.a. | January/2018 | 670 | 558 | 20.09 |
| | CCB - Banco ABC do Brasil | CDI + 4,9% p.a. | July/2018 | 25.681 | 25.724 | -0.29 |
| Concer | CCB - Banco Guanabara | CDI + 7,45% p.a. | December/2020 | 5.953 | 6.087 | -2.29 |
| | CCB - Banco PAN | CDI+7,5% p.a. | February 2018 | 5,216 | 5,188 | 0.5% |
| | CCB - Banco Pine | CDI + 6,5% p.a. | February/2018 | 35.601 | 34,308 | 3.89 |
| | Banco Fibra | CDI + 8,3% p.a. | January/2018 | 6,072 | 6.049 | 0.4% |
| | Banco BCV (BMG) | CDI+7% p.a. | December/2018 | 8,641 | 8.646 | -0.19 |
| | Other Debt - Working Capital | Several | Several | 764 | 938 | -18.6 |
| Triunfo | Guaranteed Note - Santander | 132.5% to CDI | January/2018 | 15.000 | 15.000 | 0.0% |
| Econorte | | CDI + 3,20% p.a. | April/2020 | 191.885 | 221.434 | -13.3 |
| Econorie | Debentures (3 rd Issue) | | December/2018 | 773.774 | 740.223 | 4.5% |
| | BNDES - Bridge Loan Performance of Bank issued Guarantees - Banco do Brasil | TJLP + 2% p.a. | December/2018 December/2019 | 89.889 | 103,881 | 4.57 |
| <i>,</i> | | CDI + 2,5% p.a. | | | | |
| Triunfo Concebra | Performance of Bank issued Guarantees - BDMG Finame - Banco Safra | CDI + 2,5% p.a. | December/2019 | 53,963 80 | 62,232 128 | -13.3 |
| Concebra | | 14,98% p.a. | April/2018 | | | -37.5 |
| | CCB - BDMG | CDI + 2,5% p.a. | December/2019 | 24,456 | 28,797 | -15.1 |
| | CCB - BNDES | 7,5% p.a. | December/2019 | 2,653 | 3,154 | -15.9 |
| | Debênture - BRVias Holding | IGPM + 12% p.a. | December/2021 | 69,424 | 66,131 | 5.0% |
| | BNDES - Finem | TJLP + 2,91% p.a. | January/2028 | 170,001 | 175,533 | -3.2 |
| | CCB - Banco ABC | CDI + 5,8% p.a. | January/ 2019 | 17,339 | 27,636 | -37.3 |
| Triunfo Transbrasiliana | CCB - BTG Pactual | CDI + 7% p.a. | February/2018 | 15,436 | 93,412 | -83.5 |
| | Leasing - Banco Safra | 16.77% | April/2018 | 187 | 338 | -44.7 |
| | Leasing - HP Financial | 11.26% | February/2019 | 390 | 499 | -21.8 |
| | Other Financing Contracts and Loans | Several | Several | 446 | 496 | -10.1 |
| | Debentures (1 st Issue) | CDI + 2,25% p.a. | July/2021 | - | 77,199 | n/c |
| Portonave | Debentures (2 st Issue) | CDI + 2,25% p.a. and IPCA + 8,40% p.a. | July/2021 | | 141,332 | n/c |
| Others | Vênus (1st Issue) | FX variation + 13.5% to 15.5% | January/2021 | 19,775 | 776,410 | -97.5 |
| Utners | Vétria - FINEP | 6,5% p.a. | August/2021 | - | 11,954 | n/c |
| ross Debt | | · · | - | 2.037.903 | 3.119.568 | -34.79 |



Investments

INVESTMENTS IN FIXED AND INTANGIBLE ASSETS

| (in R\$ thousands) | 4Q17 | % | 2017 | % |
|--------------------------------------|--------|--------|---------|--------|
| Concer | 4,273 | 9.6% | 55,068 | 23.0% |
| Triunfo Concepa | 77 | 0.2% | 37,547 | 15.7% |
| Triunfo Econorte | 11,952 | 26.7% | 44,781 | 18.7% |
| Triunfo Concebra | 23,359 | 52.3% | 61,847 | 25.9% |
| Triunfo Transbrasiliana | 3,250 | 7.3% | 18,028 | 7.5% |
| Portonave | 0 | 0.0% | 6,792 | 2.8% |
| Aeroportos Brasil Viracopos | 0 | 0.0% | 0 | 0.0% |
| Parent Company and Other Investments | 1,776 | 4.0% | 15,012 | 6.3% |
| Total Capex | 44,687 | 100.0% | 239,075 | 100.0% |

BALANCE OF INVESTMENT IN FIXED AND INTANGIBLE ASSETS

| | Total | Δ |
|-------------------|-----------|--------|
| Triunfo | 52,403 | 1.6% |
| Concer | 810,248 | 24.2% |
| Concepa | 980 | 0.0% |
| Econorte | 317,095 | 9.5% |
| Concebra | 1,489,782 | 44.5% |
| Portonave | 501,568 | 15.0% |
| Portonaus | 142,672 | 4.3% |
| Aeroportos Brasil | 0 | 0.0% |
| Other Investments | 33,117 | 1.0% |
| Total | 3,347,865 | 100.0% |



Appendices

| | 4Q17 | % | 3Q17 | % | Δ% |
|--|-----------|--------|-------------|--------|---------|
| Current Assets (CA) | 647,644 | 15.5% | 310,254 | 6.9% | 108.7% |
| Cash and Cash Equivalents | 380,143 | 9.1% | 106,366 | 2.4% | n/c |
| Restricted Cash | 2,588 | 0.1% | 2,492 | 0.1% | 3.9% |
| Financial Application - Warranties | 28,598 | 0.7% | 50,442 | 1.1% | -43.3% |
| Accounts Receivables | 196,856 | 4.7% | 110,703 | 2.5% | 77.8% |
| Indemnities receivable - additives | 20,164 | 0.5% | 0 | 0.0% | n/c |
| Advances to Suppliers | 3,894 | 0.1% | 7,660 | 0.2% | -49.2% |
| Taxes Recoverable | 8,336 | 0.2% | 15,299 | 0.3% | -45.5% |
| Storage | 0 | 0.0% | 74 | 0.0% | -100.0% |
| Following Years Expenses | 3,731 | 0.1% | 14,584 | 0.3% | -74.4% |
| Other Credits | 3,334 | 0.1% | 2,634 | 0.1% | 26.6% |
| Non-Current Assets | 3,529,001 | 84.5% | 4,195,093 | 93.1% | -15.9% |
| Long Term Receivables (LTR) | 174,583 | 4.2% | 188,811 | 4.2% | -7.5% |
| Investments | 6,553 | 0.2% | 3,791 | 0.1% | 72.9% |
| • PP&E | 155,160 | 3.7% | 749,353 | 16.6% | -79.3% |
| Intangible | 3,192,705 | 76.4% | 3,253,138 | 72.2% | -1.9% |
| Total Assets (TA) | 4,176,645 | 100.0% | 4,505,347 | 100.0% | -7.3% |



LIABILITIES - CONSOLIDATED BALANCE SHEET (in R\$ thousands)

| | 4Q17 | % | 3Q17 | % | Δ% |
|---|-----------|--------|-------------|--------|---------|
| Current Liabilities (CL) | 1,832,626 | 43.9% | 2,844,354 | 87.4% | -35.6% |
| Accounts Payable | 91,224 | 2.2% | 104,010 | 3.2% | -12.3% |
| Loans and Financing | 1,008,496 | 24.1% | 1,295,452 | 39.8% | -22.2% |
| Promissory Notes | 111,558 | 2.7% | 120,413 | 3.7% | -7.4% |
| Derivatives | 9,466 | 0.2% | 6,476 | 0.2% | 46.2% |
| Debentures | 211,213 | 5.1% | 1,045,645 | 32.1% | -79.8% |
| Provision for Maintenance | 25,695 | 0.6% | 33,583 | 1.0% | -23.5% |
| Concession Obligation | 6,277 | 0.2% | 6,527 | 0.2% | -3.8% |
| Salaries and Benefits | 25,156 | 0.6% | 41,216 | 1.3% | -39.0% |
| Tax Payables | 116,376 | 2.8% | 61,242 | 1.9% | 90.0% |
| Advances from Customers | 1,555 | 0.0% | 1,256 | 0.0% | 23.8% |
| Dividends | 114,805 | 2.7% | 46,036 | 1.4% | 149.4% |
| Related Parties – Payables | 51,338 | 1.2% | 54,101 | 1.7% | -5.1% |
| Other Liabilities | 59,467 | 1.4% | 28,397 | 0.9% | 109.4% |
| Non-Current Liabilities | 1,138,679 | 27.3% | 1,201,795 | 36.9% | -5.3% |
| Loans and Financing | 507,082 | 12.1% | 285,787 | 8.8% | 77.4% |
| Promissory Notes | 0 | 0.0% | 0 | 0.0% | n/c |
| Debentures | 174,400 | 4.2% | 347,062 | 10.7% | -49.7% |
| Provision for Maintenance | 210,907 | 5.0% | 188,205 | 5.8% | 12.1% |
| Tax Payables | 6,670 | 0.2% | 5,059 | 0.2% | 31.8% |
| Deferred Income Tax and Social Contribution | 173,166 | 4.1% | 316,721 | 9.7% | -45.3% |
| Derivatives | 15,688 | 0.4% | 18,733 | 0.6% | -16.3% |
| Deferred Revenues, Net | 1,069 | 0.0% | 1,496 | 0.0% | -28.5% |
| Provision for Contingencies | 9,366 | 0.2% | 13,949 | 0.4% | -32.9% |
| Provision for negative equity of subsidiaries | 48 | 0.0% | 48 | 0.0% | 0.0% |
| Other Non-Current Liabilities | 40,283 | 1.0% | 24,735 | 0.8% | 62.9% |
| Shareholders' Equity | 1,205,340 | 28.9% | 459,199 | 14.1% | 162.5% |
| Social Capital | 842,979 | 20.2% | 842,979 | 25.9% | 0.0% |
| Revalluation Reserves, Net | 2,294 | 0.1% | 2,294 | 0.1% | 0.0% |
| Other Results | 85,014 | 2.0% | 90,091 | 2.8% | -5.6% |
| Profits Reserves | 242,829 | 5.8% | (714,071) | -22.0% | -134.0% |
| Asset Valuation Adjustment, Net | 0 | 0.0% | 237,906 | 7.3% | -100.0% |
| Legal Reserves | 32,224 | 0.8% | 0 | 0.0% | n/c |
| Total Liabilities (TL) | 4,176,645 | 100.0% | 4,505,347 | 138.5% | -7.3% |



CONSOLIDATED INCOME

STATEMENT

| (in R\$ thousands) | 4Q17 | 4Q16 | Δ | 2017 | 2016 | Δ |
|--|-----------|-------------|---------|-------------|-------------|---------|
| Gross Operating Revenue | 404,392 | 516,143 | -21.7% | 1,774,477 | 2,005,427 | -11.5% |
| Toll Roads | 290,557 | 304,262 | -4.5% | 1,190,858 | 1,170,059 | 1.8% |
| Construction of Assets | 56,351 | 90,895 | -38.0% | 250,809 | 388,787 | -35.5% |
| Port Operation - Third-Party Cargo | 19,987 | 63,384 | -68.5% | 227,852 | 242,740 | -6.1% |
| Generation and Sales of Energy | 20,478 | 16,600 | 23.4% | 70,144 | 62,120 | 12.9% |
| Airport Operation | 0 | 34,032 | -100.0% | 0 | 123,181 | -100.0% |
| Other Revenue | 17,019 | 6,970 | 144.2% | 34,814 | 18,540 | 87.8% |
| Deductions from Gross Revenue | (28,367) | (34,700) | -18.3% | (130,460) | (156,067) | -16.4% |
| Net Operating Revenue | 376,025 | 481,443 | -21.9% | 1,644,017 | 1,849,360 | -11.1% |
| Operating Costs | (233,374) | (292,174) | -20.1% | (1,068,621) | (1,191,750) | -10.3% |
| Toll Roads Operations and Maintenance | (60,908) | (32,883) | 85.2% | (213,479) | (147,596) | 44.6% |
| Maintenance Cost - IAS 37 | (20,668) | (6,406) | n/c | (53,213) | (42,394) | 25.5% |
| Construction Cost | (55,528) | (86,950) | -36.1% | (247,139) | (366,614) | -32.6% |
| Port Operation | (1,042) | (5,858) | -82.2% | (20,759) | (24,579) | -15.5% |
| Energy Generation | (4,284) | (2,037) | 110.3% | (6,548) | (4,552) | 43.8% |
| Airport Operation | 0 | (6,803) | -100.0% | 0 | (28,678) | -100.0% |
| Personnel Costs | (24,538) | (41,362) | -40.7% | (125,289) | (157,294) | -20.3% |
| Depreciation and Amortization (cost) | (45,391) | (89,341) | -49.2% | (321,592) | (346,736) | -7.3% |
| Regulatory Agency Costs | (21,015) | (20,534) | 2.3% | (80,602) | (73,307) | 10.0% |
| Gross Profit | 142,651 | 189,269 | -24.6% | 575,396 | 657,610 | -12.5% |
| Operating Expenses | 800,652 | (64,416) | n/c | (46,917) | (211,934) | -77.9% |
| General & Administrative Expenses | (43,379) | (32,809) | 32.2% | (134,630) | (107,076) | 25.7% |
| Management Compensation | (6,943) | (9,541) | -27.2% | (26,776) | (31,711) | -15.6% |
| Personnel Expenses | (10,831) | (12,181) | -11.1% | (53,454) | (65,868) | -18.8% |
| Depreciation and Amortization (cost) | (3,016) | (3,966) | -24.0% | (19,073) | (20,321) | -6.1% |
| Other Administrative Revenues (Expenses) | 865,055 | (5,919) | n/c | 187,250 | 13,042 | n/c |
| Net Income | (234) | 0 | n/c | (234) | 0 | n/c |
| Profit Before Financial Income | 943,303 | 124,853 | n/c | 528,479 | 445,676 | 18.6% |
| Financial Income | (253,504) | (216,046) | 17.3% | (683,372) | (681,389) | 0.3% |
| Financial Revenue | (120,053) | (25,200) | n/c | 21,579 | 43,564 | -50.5% |
| Financial Expenses | (133,451) | (190,846) | -30.1% | (704,951) | (724,953) | -2.8% |
| Exchange Rate Variation | 0 | 0 | n/c | 0 | 0 | n/c |
| Operating Profit | 689,799 | (91,193) | n/c | (154,893) | (235,713) | -34.3% |
| Income Tax | 123,880 | (102,918) | n/c | 184,862 | (82,895) | n/c |
| Current Tax | (25,103) | (9,377) | 167.7% | (80,236) | (67,164) | 19.5% |
| Deferred Tax | 148,983 | (93,541) | n/c | 265,098 | (15,731) | n/c |
| Minority Interest | 0 | 0 | n/c | 0 | 0 | n/c |
| Net income from continuing operations | 813,679 | (194,111) | n/c | 29,969 | (318,608) | -109.4% |
| Income/loss from discontinued operations | 0 | 0 | n/c | (36,605) | 0 | n/c |
| Net Income (Loss) | 813,679 | (194,111) | n/c | (6,636) | (318,608) | -97.9% |



HOLDING PF CASH FLOW STATEMENT (in R\$ thousands)

| | 2017 | 2016 | Δ |
|--|-----------|-----------|---------|
| CASH FLOW FROM OPERATING ACTIVITIES | (194,732) | (32,259) | n/c |
| Net Income (Loss) for the Period | (6,636) | (318,608) | -97.9% |
| Adjustments to Reconcile Net Income and Cash from Operating Activities | (129,655) | 310,500 | -141.8% |
| Deferred Income Tax and Social Contribution | (194,019) | 0 | n/c |
| PP&E Depreciation | 459 | 531 | -13.6% |
| ntangible Amortization | 366 | 444 | -17.6% |
| Fixed, Intangible and Deferred Assets Write-Offs | 34,802 | 4 | n/c |
| Receivables written off Loss | 13,326 | 0 | n/c |
| Gains on investiments | (992,344) | (4,403) | n/c |
| nvestments written off Loss | 594,664 | 0 | n/c |
| mpairment of Goodwill and Negative Goodwill on Investments | 3,857 | 4,935 | -21.8% |
| Exchange Variation on Loans, Financings and Debentures | 17,493 | 82,900 | -78.9% |
| TPI - Monetary Variations | 92,323 | (15,743) | n/c |
| FX on debentures | 24,177 | 0 | n/c |
| Derivatives and debentures adjustment to fair value | (36,793) | 36,793 | -200.0% |
| Equity Income | 305,854 | 38,010 | n/c |
| Discontinued operations | 4,661 | 157,674 | -97.0% |
| Amortization Costs on Issuance of Debentures | 1,519 | 9,355 | -83.8% |
| Increase) decrease in assets | (32,102) | 5,720 | n/c |
| Accounts receivable related companies, business operations | (33,941) | 184 | n/c |
| Faxes Recoverable | (204) | 4,441 | -104.6% |
| The prepaid expenses and other receivables | 2,043 | 1,095 | 86.6% |
| ncrease (decrease) in liabilities | (26,339) | (29,871) | -11.8% |
| Suppliers | (412) | (4,263) | -90.3% |
| Accounts receivable related companies, business operations | (4,294) | 0 | n/c |
| Social obligations | 135 | (262) | -151.5% |
| Taxes and contributions | 4,726 | 449 | n/c |
| Advances and other accounts payable | (26,494) | (5,158) | n/c |
| Variation of Operating Assets and Liabilities | 0 | (20,637) | -100.0% |
| CASH FLOW FROM INVESTING ACTIVITIES | 1,264,666 | (100,787) | n/c |
| nvestments in Subsidiaries and Associated Companies | | (260,443) | -48.6% |
| Sale of investments | 1,300,000 | 52,738 | n/c |
| Dividends and interest on capital received | 103,222 | 102,948 | 0.3% |
| Acquisition of Fixed Assets | (141) | (68) | 107.4% |
| Additions to Intangible Assets | (4,557) | (9,762) | -53.3% |
| nvestments written off | 0 | 13,800 | -100.0% |
| CASH FLOW FROM FINANCING ACTIVITIES | (762,763) | 49,166 | n/c |
| Payments to related parties, non-commercial operations | | (109,472) | n/c |
| Receipts from related parties, non-commercial operations | 42,846 | 785,510 | -94.5% |
| nterest Paid from related parties, non-commercial operations | (89,309) | (3,643) | n/c |
| Funding via Loans, Financing and Debentures | 0 | 80,280 | -100.0% |
| Payment of Loans, Financing and Debentures | (5,818) | (612,629) | -99.1% |
| Interest over Loans, Financing and Debentures | (3,659) | (85,220) | -95.7% |
| FX on debentures | (24,177) | 0 | n/c |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 307,171 | (83,880) | n/c |
| At the Beginning of the Period | 26,278 | 110,158 | -76.1% |
| At the End of the Period | 333,449 | 26,278 | n/c |

Disclaimer

This document may include forward-looking statements based largely on our current expectations and projections of future events and financial trends that affect or may affect our business. Although we believe these estimates and forward-looking statements are based on reasonable assumptions, many important factors could significantly affect our operating results. Any forward-looking statements, according to the definition under the U.S. Private Securities Litigation Reform Act of 1995, involve diverse risks and uncertainties and there is no guarantee that these results will materialize.