

OPERATIONAL PREVIEW

2Q21.

INVESTOR RELATIONS.

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Launches of R\$401 million in 1H21, up 87% from 1H20. In 2Q21, RNI launched R\$180 million, 20% higher than in 2Q20.



Gross Sales of R\$421 million in 1H21, 30% higher than in 1H20. In 2Q21, Gross Sales came to R\$236 million, 27% higher than in 1Q21.



Net Sales of R\$332 million in 1H21, increasing 36% from 1H20. In 2Q21, Net Sales were R\$175 million, 12% higher than in 1Q21.



In 2Q21, inventories of units under construction stood at R\$700 million, while inventories of finished units stood at R\$80 million.



Projects delivered in 2Q21 amounted to R\$195 million.

São José do Rio Preto, July 14, 2021: a RNI Negócios Imobiliários (B3: RDNI3) announces its preliminar unaudited operating results for the second quarter of 2021.

KEY INDICATORS

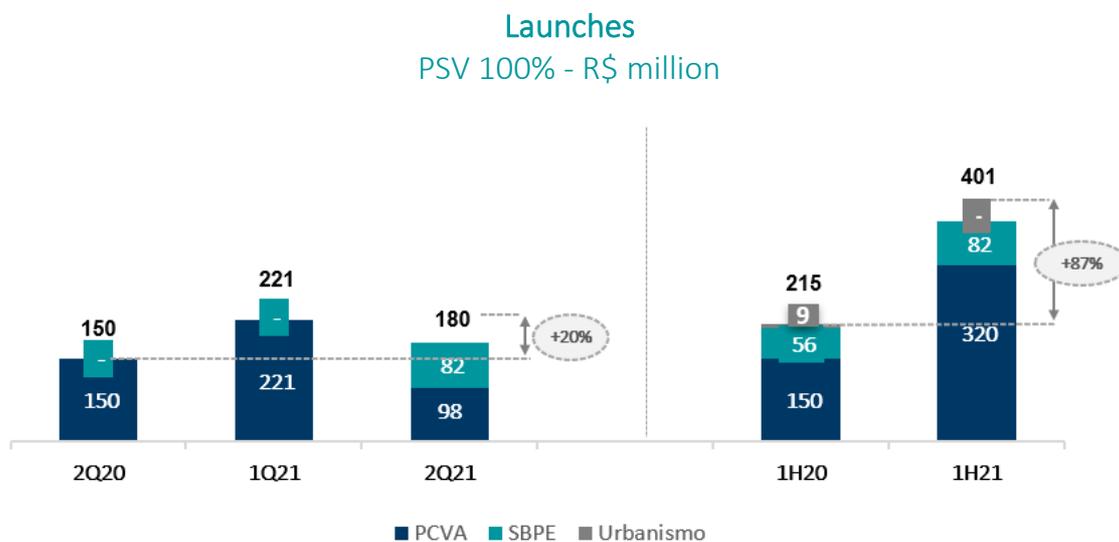
Operational	2Q21	1Q21	Q/Q (%)	2Q20	Y/Y (%)	1H21	1H20	Y/Y (%)
Launches 100%	180.220	221.133	-19%	149.939	20%	401.353	214.792	87%
Launches %RNI	147.400	182.073	-19%	149.939	-2%	329.473	182.365	81%
Net Sales 100%	174.768	156.685	12%	167.515	4%	331.452	243.015	36%
Net Sales %RNI	137.650	135.424	2%	151.590	-9%	273.075	210.677	30%
Inventory at Market Value	779.416	751.123	4%	647.546	20%	779.416	647.546	20%
Landbank	6.344.696	6.764.160	-6%	7.003.810	-9%	6.344.696	7.003.810	-9%

LAUNCHES

In 2Q21, the company launched two projects with combined **PSV of R\$180 million**, representing an increase of 20% from 2Q20. The projects were: **i) Bosque dos Ipês**, a SBPE horizontal project launched in Campo Grande/MS; and **ii) RNI Reserva Igara**, a PCVA vertical project launched in Canoas/RS.

In 1H21, RNI's launches corresponded to PSV of R\$401 million, up 87% from 1H20.

These launches strengthen RNI's operating growth in strategic products and within its defined regions.

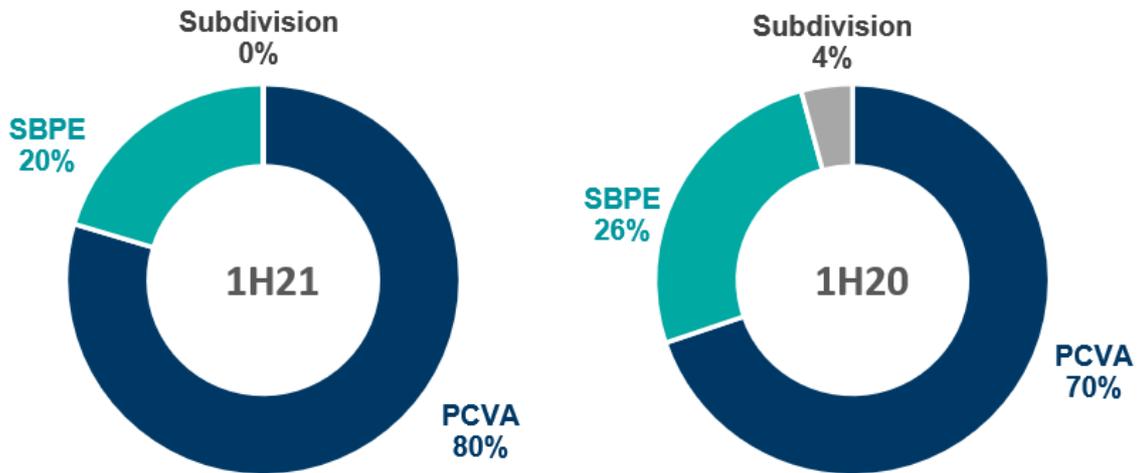


The following table shows the position of launches for 2Q21:

Launches	2Q21	1Q21	Q/Q (%)	2Q20	Y/Y (%)	1H21	1H20	Y/Y (%)
PSV 100% - R\$ Million	180.220	221.133	-19%	149.939	20%	401.353	214.792	87%
PCVA	98.420	221.133	-55%	149.939	-34%	319.553	149.939	113%
SBPE	81.800	-	n.a.	-	n.a.	81.800	55.849	46%
Subdivision	-	-	n.a.	-	n.a.	-	9.004	n.a.
PSV %RNI - R\$ Million	147.400	182.073	-19%	149.939	-2%	329.473	182.365	81%
PCVA	98.320	182.073	-46%	149.939	-34%	280.393	149.939	87%
SBPE	49.080	-	n.a.	-	n.a.	49.080	27.925	76%
Subdivision	-	-	n.a.	-	n.a.	-	4.502	n.a.
Units (un.)	617	1.323	-53%	805	-23%	1.940	1.057	84%
PCVA	475	1.323	-64%	805	-41%	1.798	805	123%
SBPE	142	-	n.a.	-	n.a.	142	156	-9%
Subdivision	-	-	n.a.	-	n.a.	-	96	n.a.
Average Ticket (R\$000)	-	-	0%	-	0%	-	-	0%
PCVA	207.200	167.145	24%	186.259	11%	177.727	186.259	-5%
SBPE	576.056	-	n.a.	-	n.a.	576.056	358.009	61%
Subdivision	-	-	n.a.	-	n.a.	-	93.789	n.a.



Launches by Products



CONTRACTED SALES

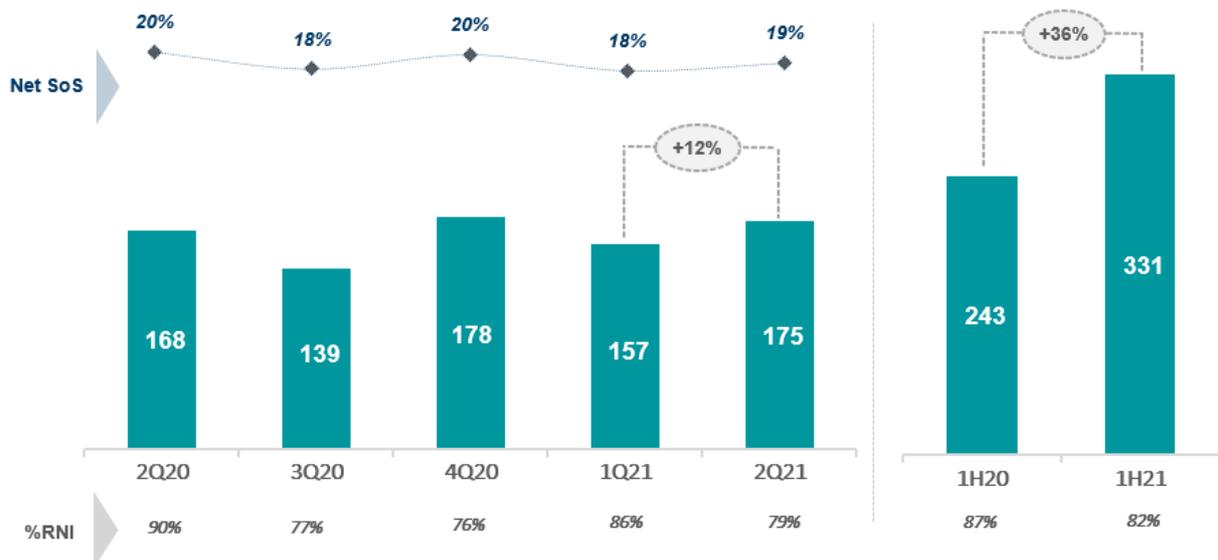
In 2Q21, contracted net sales amounted to R\$175 million, increasing 12% from 1Q21. The period highlights were the projects in Blumenau/SC (Smart Haus RNI) and Campo Grande/MS (Bosque dos Ipês RNI), which registered robust sales despite the pandemic scenario.

In 1H21, contracted net sales came to R\$331 million, advancing 36% from 1H20. The inventory turnover ratio (VSO) in 1H21 was 4.1 p.p. higher than in 1H20.

Given our ongoing focus on accelerating sales of legacy inventory (segments that are not part of the current strategy), in 2Q21, the Company directed its efforts to cleaning up the portfolio and reselling units with signs of mounting delinquency, which consequently drives cancellations of contracts in the SBPE and Urbanism segments.

Net Sales

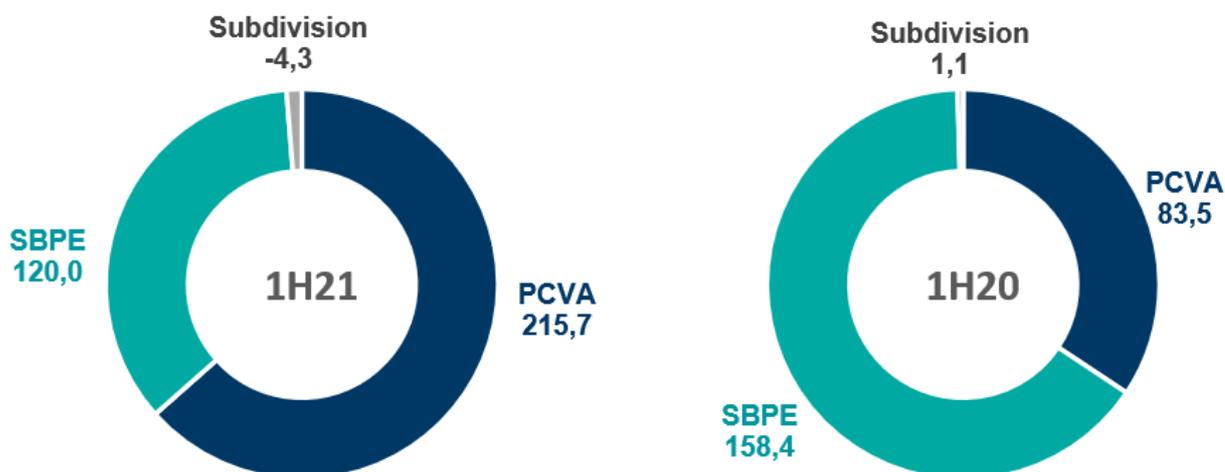
100% PSV – R\$ million



The following table shows net sales in 2Q21:

Sales R\$ Million	2Q21	1Q21	Q/Q (%)	2Q20	Y/Y (%)	1H21	1H20	Y/Y (%)
Gross Sales - 100%	235.986	186.001	27%	233.155	1%	421.987	325.309	30%
PCVA	116.066	128.075	-9%	59.660	95%	244.141	92.530	164%
SBPE	104.657	50.499	107%	146.604	-29%	155.156	203.106	-24%
Subdivision	15.263	7.427	106%	26.891	-43%	22.690	29.673	-24%
Cancellations - 100%	61.218	29.316	109%	65.640	-7%	90.535	82.294	10%
PCVA	19.065	9.402	103%	6.828	179%	28.468	9.025	215%
SBPE	23.213	11.893	95%	36.293	-36%	35.106	44.732	-22%
Subdivision	18.940	8.021	136%	22.520	-16%	26.961	28.536	-6%
Net Sales - 100%	174.768	156.685	12%	167.515	4%	331.452	243.015	36%
PCVA	97.001	118.673	-18%	52.832	84%	215.674	83.505	158%
SBPE	81.444	38.606	111%	110.312	-26%	120.050	158.374	-24%
Subdivision	(3.677)	(594)	519%	4.371	n.a.	(4.271)	1.136	n.a.
SoS Net Sales %	19%	18%	1,1p.p	20%	-2,1p.p	31%	27%	4,1p.p

Net Sales by Status



INVENTORIES*

RNI ended 2Q21 with an inventory of 4,250 units and total PSV of R\$780 million. Note that finished units ended the period at 12% of total inventory.

Inventory	Units	%	100% BRL'000	%	%RNI BRL'000	%
Launch Date	4.250	100%	779.416	100%	664.750	100%
Until 2018	484	11%	75.857	10%	42.107	6%
2019 Onward	3.766	89%	703.559	90%	622.642	94%
Status	4.250	100%	779.416	100%	664.750	100%
Projects Delivered	524	12%	79.624	10%	41.994	6%
Unders Construction	3.726	88%	699.792	90%	622.756	94%

Inventory PSV 100%	2Q21			1Q21		
	Units	R\$ Mil	%	Units	R\$ Mil	%
Product	4.250	779.416	100%	4.252	751.123	100%
MCMV	3.636	656.546,0	84%	3.697	641.290,7	85,4%
SBPE	121	58.367,7	7%	124	54.968,5	7,3%
Subdivision	493	64.502,2	8%	431	54.864,1	7,3%

Inventory	Units	%	100% BRL'000	%	%RNI BRL'000	%
By State	4.250	100%	779.416	100%	664.750	100%
BA	16	0%	6.593	1%	6.586	1%
CE	499	12%	78.224	10%	43.023	6%
GO	1.117	26%	173.115	22%	113.253	17%
MS	30	1%	16.786	2%	10.072	2%
MT	395	9%	74.049	10%	73.975	11%
RS	865	20%	164.108	21%	163.944	25%
SC	275	6%	51.374	7%	51.323	8%
SP	1.045	25%	214.401	28%	201.809	30%

*Inventory net of commissions.

PROJECTS DELIVERED

This quarter, the company delivered two projects, namely i) **Recanto das Emas (Subdivision)** located in Goiânia/GO and ii) **Origem VG (SBPE – Horizontal Project)** located in Várzea Grande/MT, representing a total of 1,581 units (1,359 lots and 222 houses) and R\$195 million in PSV.

Projects Delivered	2Q21	1Q21	Q/Q (%)	2Q20	Y/Y (%)	1H21	1H20	Y/Y (%)
PSV 100% (R\$ Million)	194.354	-	n.a.	92.597	110%	194.354	270.822	-28%
PCVA	-	-	n.a.	-	n.a.	-	63.311	n.a.
SBPE	68.625	-	n.a.	92.597	(0)	68.625	207.511	-67%
Subdivision	125.729	-	n.a.	-	n.a.	125.729	-	n.a.
Units (un.)	1.581	-	n.a.	136	1063%	1.581	763	107%
PCVA	-	-	n.a.	-	n.a.	-	320	n.a.
SBPE	222	-	n.a.	136	1	222	443	-50%
Subdivision	1.359	-	n.a.	-	n.a.	1.359	-	n.a.

TRANSFER TO BANKS OF CLIENT BALANCES / OFF-PLAN PROPERTIES

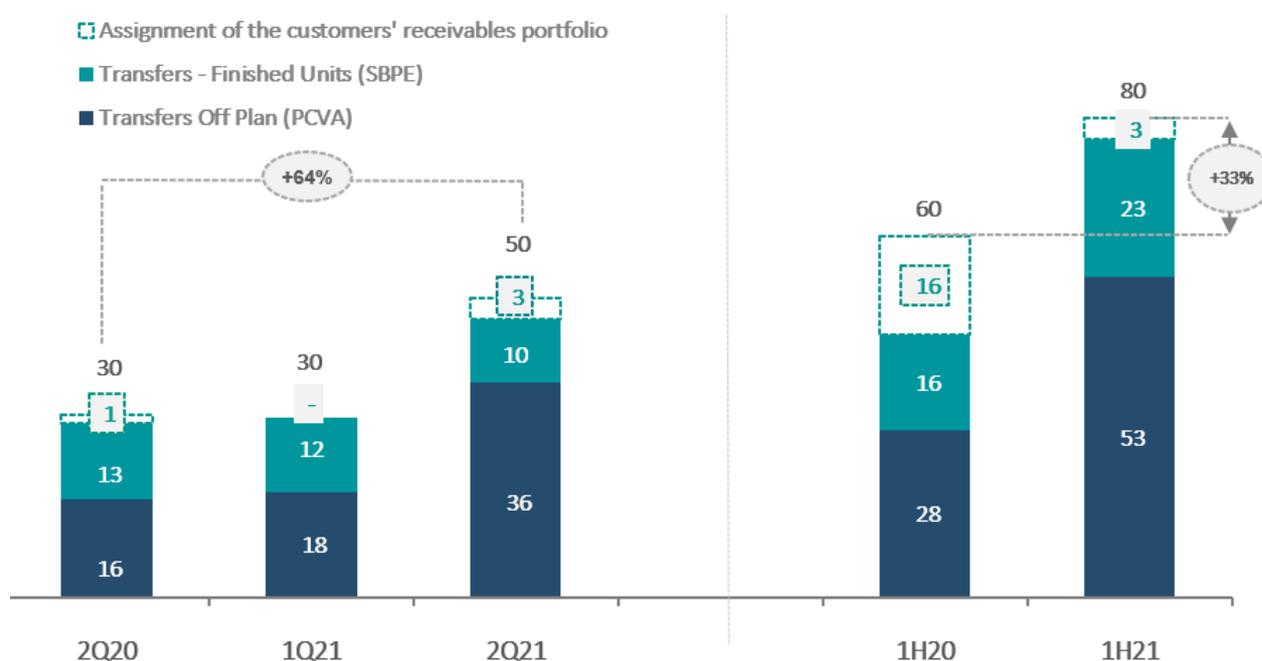
Transfers of client balances and off-plan properties came to R\$50 million in 2Q21, 64% more than in 2Q20 (including the assignment of receivables during the period).

Another highlight was the growth in transfers of PCVA (Horizontal and Vertical) products that had been adopted in the company's new strategy, which increased by 104% in relation to 1Q21.

In 1H21, RNI reached R\$80 million in transfers of client balances and off-plan properties, 33% more than in 1H20.

Transfer to Banks of Client Balances / Off-Plan Properties

PSV 100% - R\$ million



Transfers	2Q21	1Q21	Q/Q (%)	2Q20	Y/Y (%)	1H21	1H20	Y/Y (%)
<i>R\$ Million</i>	49.772	30.029	66%	30.385	64%	79.801	60.205	33%
Assignment of Receivables	3.493	-	n.a.	1.477	136%	3.493	16.408	-79%
MCMV Off Plan	35.879	17.561	104%	16.377	119%	53.440	27.849	92%
SBPE	10.400	12.468	-17%	12.531	-17%	22.868	15.948	43%

LANDBANK

On June 30, 2021, RNI's landbank stood at **R\$6.3 billion**, down 9% from the value reported on June 30, 2020, reflecting the growth in project launches.

At the end of 2Q21, the PCVA (horizontal and vertical) segment **represented 82%** of the company's landbank.

Land bank	2Q21	1Q21	Q/Q (%)	2Q20	Y/Y (%)
PSV 100% (R\$ Million)	6.345	6.764	-6%	7.004	-9%
PCVA	5.215	5.360	-3%	5.410	-4%
SBPE	1.130	1.404	-20%	1.346	-16%
Subdivision	-	-	n.a.	248	n.a.
Units (un.)	34.719	36.854	-6%	38.494	-10%
PCVA	31.818	33.388	-5%	34.000	-6%
SBPE	2.901	3.466	-16%	2.558	13%
Subdivision	-	-	n.a.	1.936	n.a.
Average Ticket (R\$000)					
PCVA	164	161	2%	159	3%
SBPE	389	405	-4%	526	-26%
Subdivision	-	-	n.a.	128	n.a.

Landbank by Status

