Teleconferência de Resultados

Quarto Trimestre e Ano de 2021

25 de Março de 2022

Agenda

- Destaques de ESG 4
- Desempenho Financeiro 5
- Liquidez & Recursos de Capital 7
- Capex 8
- Destaques 2021 9
- Considerações Finais 10

Declarações prospectivas

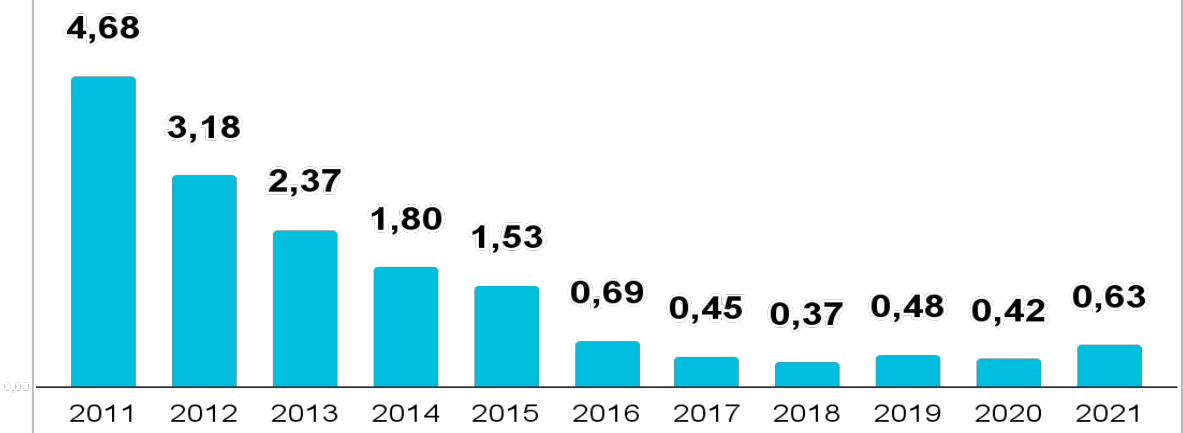
Esta apresentação contém declarações que podem constituir declarações prospectivas. Tais declarações estão sujeitas a riscos e incertezas, pois vários fatores, muitos dos quais estão fora do controle da Wilson Sons, podem causar diferenças materiais entre os desenvolvimentos e resultados efetivos e as expectativas contidas nesta apresentação.

Os resultados operacionais e financeiros da Companhia, apresentados a seguir, foram elaborados de acordo com as Normas Internacionais de Relatório Financeiro (IFRS), exceto quando expressamente indicado de outra forma. O relatório dos auditores independentes é parte integrante das demonstrações financeiras consolidadas condensadas da Companhia.

Destaques de ESG

Continuamos em busca de melhorias nas nossas práticas ambientais, sociais e de governança corporativa.

Segurança: Taxa de Acidentes com Afastamento



A Taxa de Frequência de Acidentes com Afastamento (TFCA) se refere ao número de acidentes com afastamento no local do trabalho por um milhão de horas trabalhadas.

Redução de 87% nos acidentes com afastamento por um milhão de horas-homem trabalhadas, entre 2011 e o 2021.

Práticas Ambientais e de Governança

Listagem no Novo Mercado da B3

Qualificada com Selo Ouro no Programa GHG Protocol

Certificada como Great Place to Work® em setembro de 2021

Membro do Carbon Disclosure Project (CDP) a partir de 2021

Destaques Financeiros

Resultado operacional robusto impulsionado por um ótimo resultado na divisão de rebocadores

Resultados do 4T21

Receita Líquida

R$577,7M (US$103,5M)

18,4% y/y (14,4% y/y)

EBITDA

R$189,6M (US$34,0M)

9,8% y/y (6,8% y/y)

Lucro

R$41,9M (US$7,5M)

-20,5% y/y (-23,4% y/y)

Resultados do 12M21

Receita Líquida

R$2.138,7M (US$396,4M)

17,8% y/y (12,4% y/y)

EBITDA

R$858,8M (US$159,4M)

21,2% y/y (16,3 y/y)

Lucro

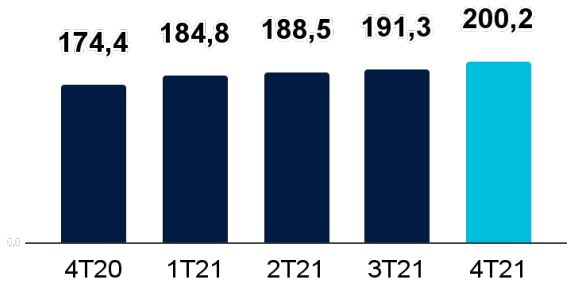
R$223,8M (US$41,7M)

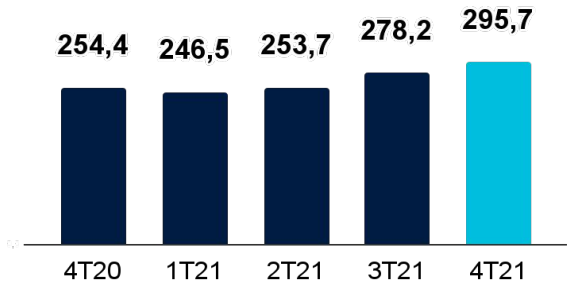
84,4% y/y (90,6% y/y)

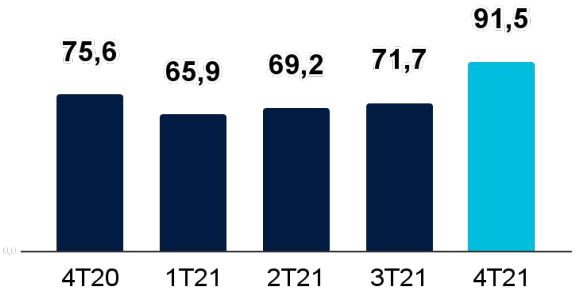
Desempenho Financeiro: Receita

As receitas dos terminais de contêineres cresceram com uma maior receita de armazenagem e volumes de transbordo. A divisão de rebocadores teve um bom desempenho em operações especiais.

Receita Líquida (R$M)	4T21	4T20	% Change
Terminais de Contêiner	200,2	174,4	14,8%
Rebocadores	295,7	254,4	16,2%
Embarcações de Apoio Offshore	91,5	75,6	20,9%



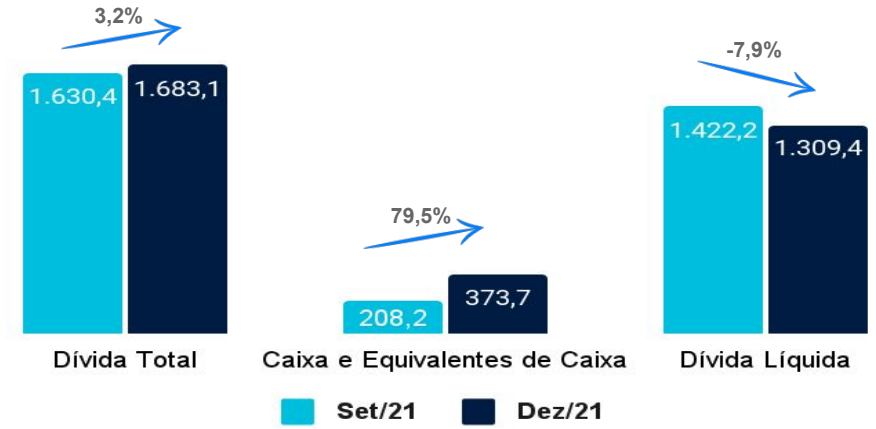




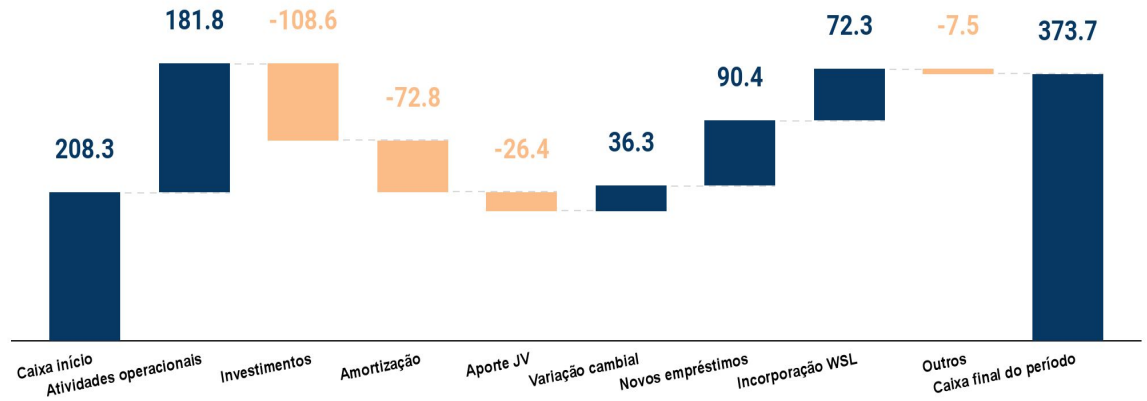
Liquidez & Recursos de Capital

Geração robusta de caixa no período reduziu a dívida líquida no trimestre

Liquidez
R$M



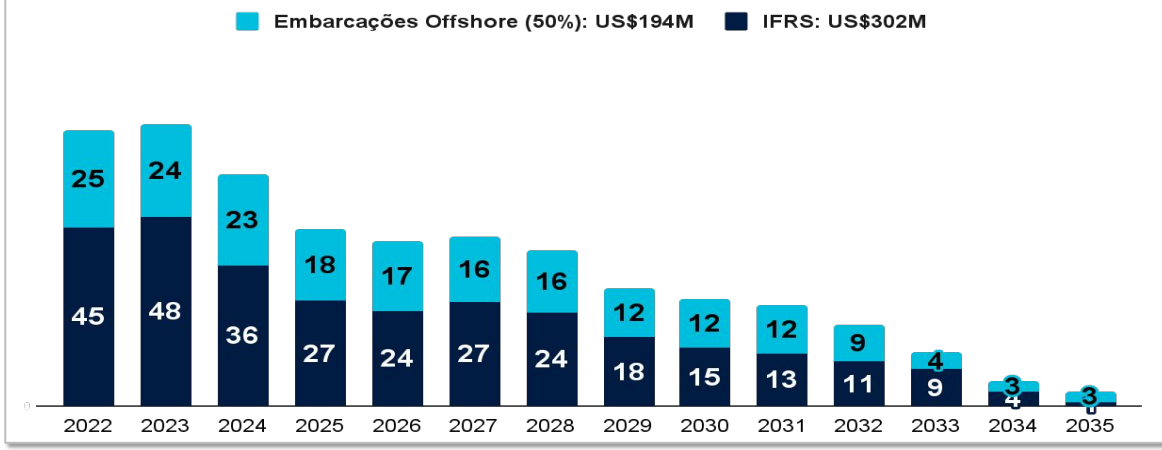
Fluxo de caixa
R$M



Detalhamento da Dívida Bancária
Em 31-Dez-21



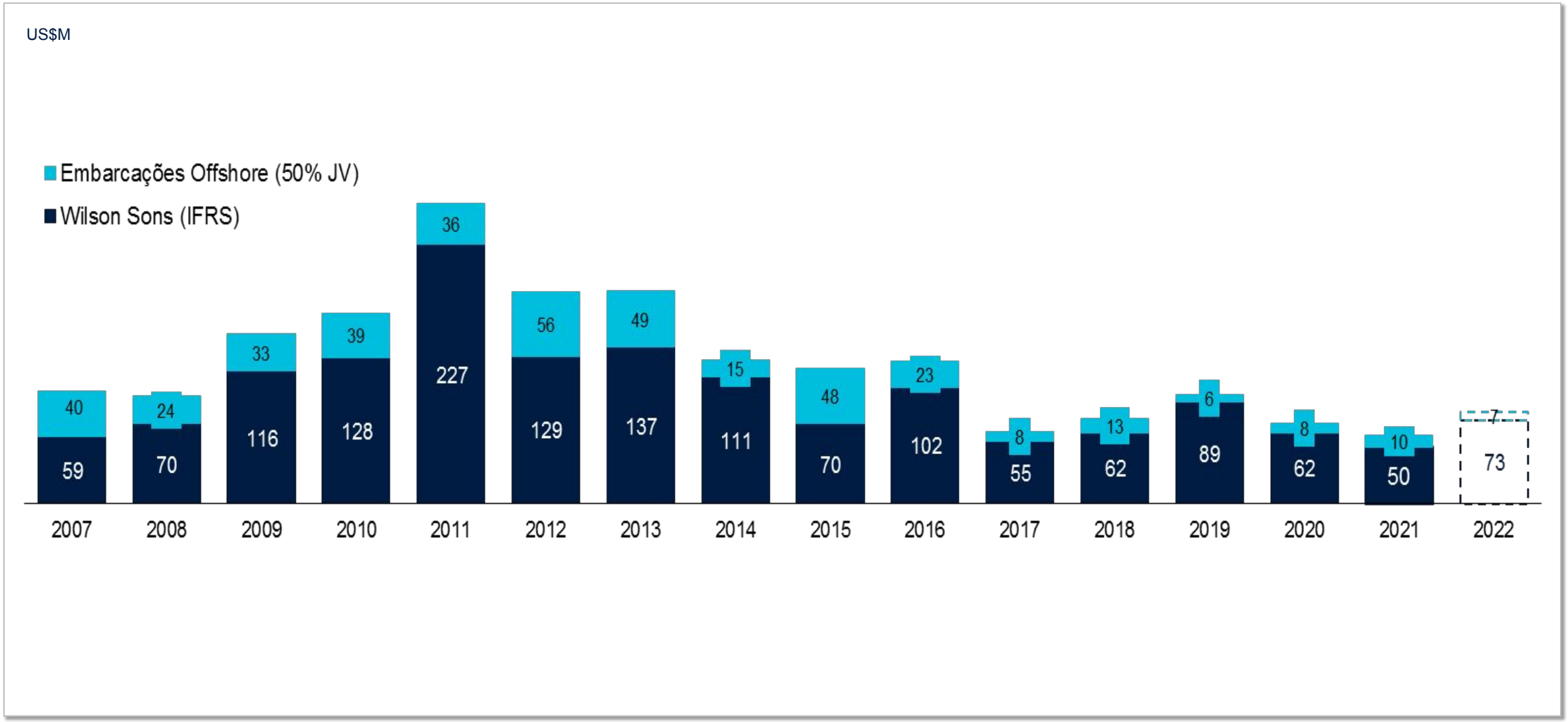
Cronograma de Amortização da Dívida Bancária[1]
US$M; Em 31-Dez-21; PTAX de 5,5805



Notas: (1) Dívida = Dívida bancária.

Capex

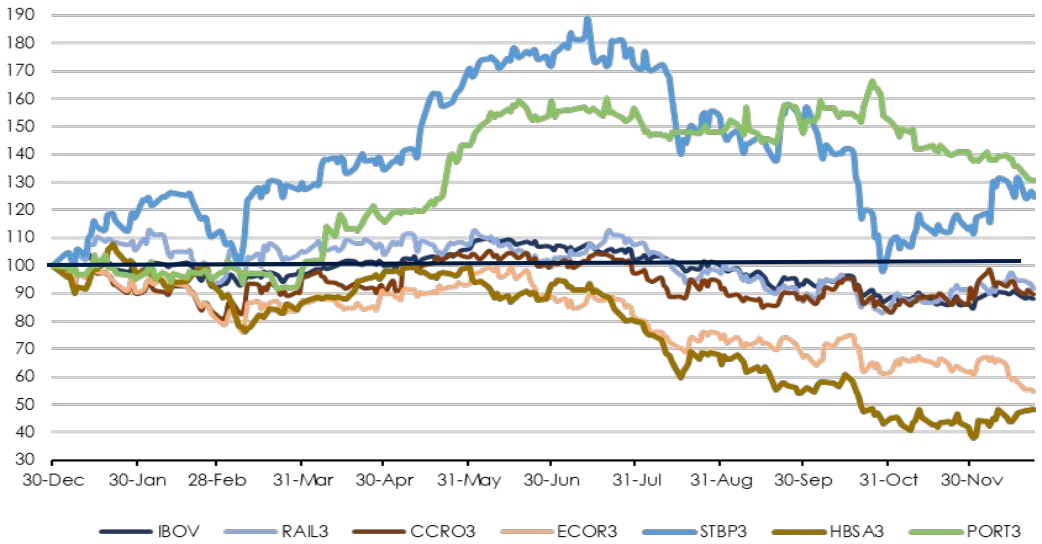
Níveis de capex mais baixos desde o fim do ciclo de investimentos



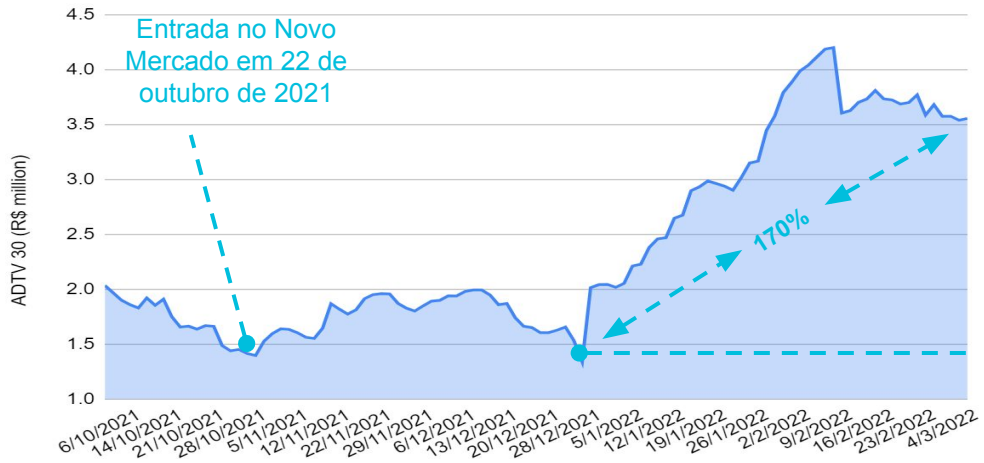
Desempenho de ações e destaques de 2021

Ações e performance

Desempenho da PORT3 em relação aos pares (2021)



Average Daily Trade Volume (ADTV)



Início do contrato do Formador de Mercado 27 de dezembro de 2021

- Market maker para melhorar liquidez; ✓
- Entrada em índices: ✓

[B3] ITAG
IGC-NM
IGC

- Desdobramento de ações; ✓

	Ações # (milhões)
Atual	73,02
Proposta	438,13

Note: ITAG: Tag Along Index / IGC: Corporative Governance Index

Sessão de Q&A

Para fazer uma pergunta, por favor pressione *1

Considerações Finais

A listagem no novo mercado reforça nosso compromisso com as boas práticas de governança e criação de valor para os stakeholders.

- **Alto padrão de governança corporativa.**
- **Resiliência comprovada através de ciclos.**
- **Agilidade de resposta em situações dinâmicas.**
- **Bem preparados para crescer de forma sustentável, perpetuando os ganhos de eficiência.**
- **Remuneração dos acionistas consistente com o mercado.**

Obrigado.

CONTATOS DE RI:

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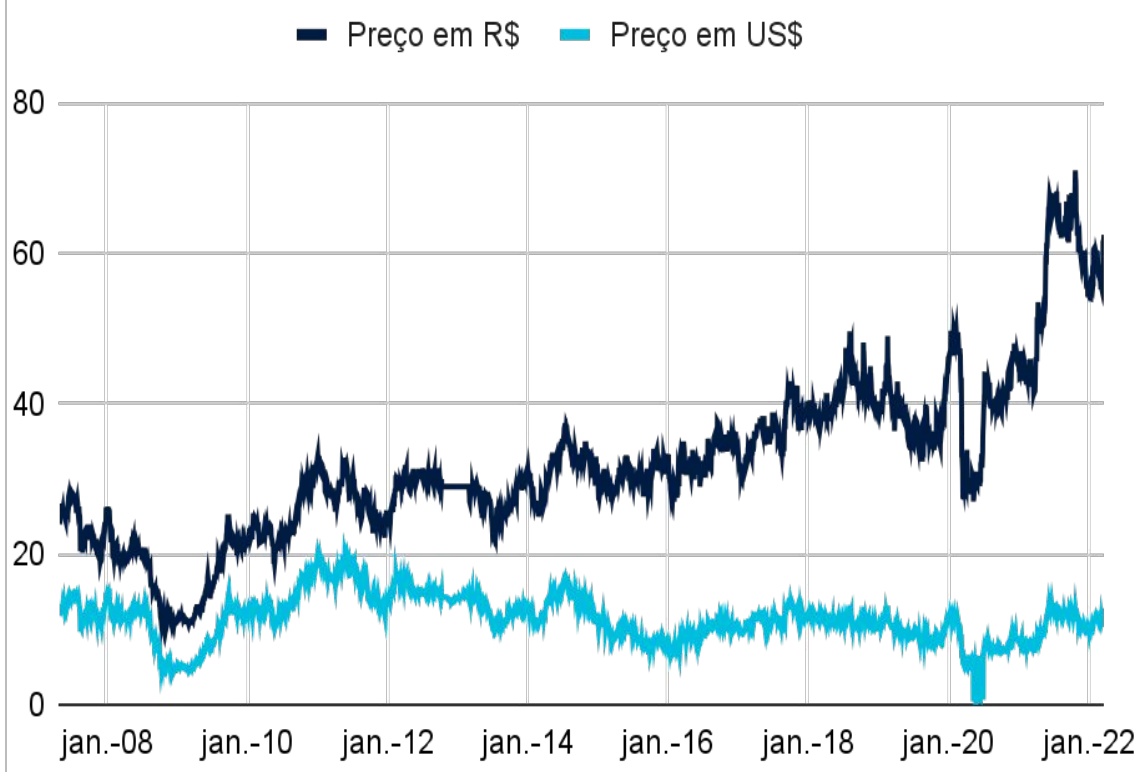
ENGAJE CONOSCO:

Wilson, Sons

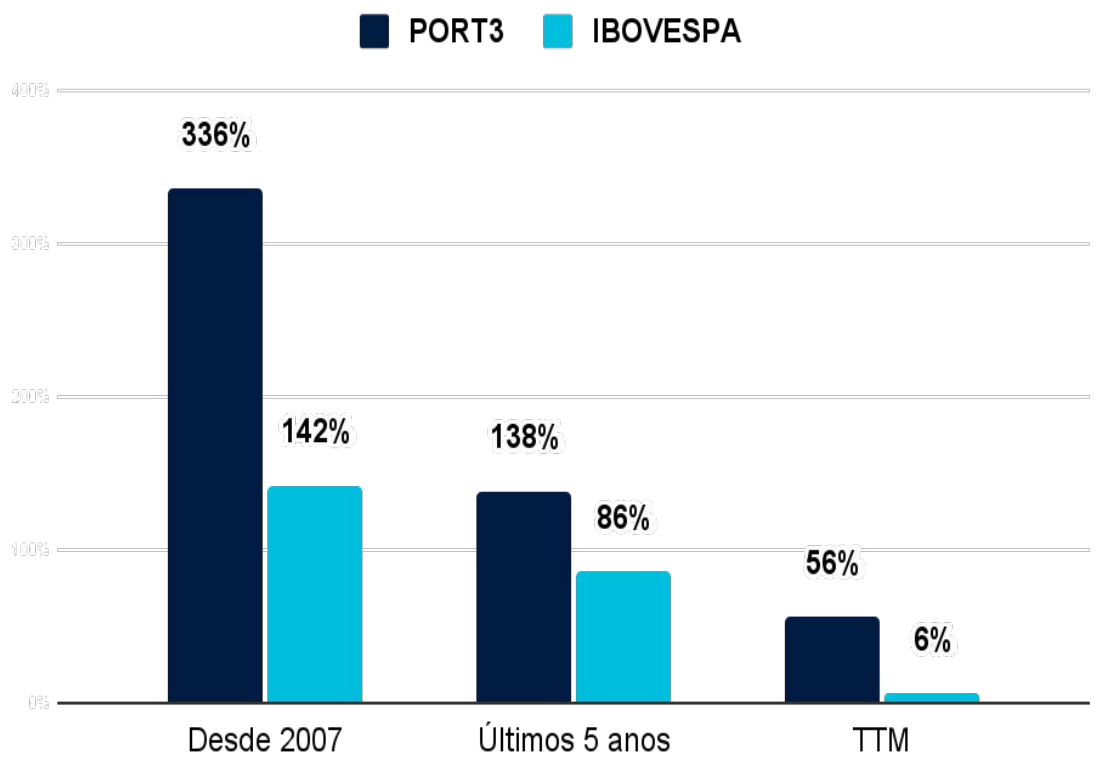
Anexo

Desempenho do Preço das Ações

Preço Histórico das Ações: Wilson Sons[1]
R$ vs US$ (Último preço em 23-mar-22)



Retorno Total das Ações: Wilson Sons vs IBOVESPA[1]
R$, em 24-mar-22



Notas: (1) Cotação da WSON33 até 22/10/2021 e da PORT3 à partir de 25/10

Fonte: Bloomberg

Calendário Financeiro de 2022

23 Mar 2022	Resultados do 4T21 e FY21 ✓
25 Mar 2022	Teleconferência de Resultados 4T21 e FY21 ✓
26 Abr 2022	Assembleia Geral Ordinária e Extraordinária 2022
13 Mai 2022	Resultados do 1T22
19 Mai 2022	Teleconferência de Resultados 1T22
10 Ago 2022	Resultados do 2T22
12 Ago 2022	Teleconferência de Resultados 2T22
09 Nov 2022	Resultados do 3T22
11 Nov 2022	Teleconferência de Resultados 3T22

Definições

IFRS: Os números reportados em base consolidada.

TTM: *Trailing twelve* months ou últimos doze meses.

Ex-IFRS 16: Os números excluem os efeitos da norma contábil IFRS 16, que requer que os arrendamentos sejam registrados como ativos e passivos (ativos de direito de uso e passivos de arrendamento financeiro).

TFCA: Taxa de frequência de acidentes com afastamento (refere-se ao número de acidentes com afastamento no local de trabalho por um milhão de horas-homem trabalhadas).

TEU: *Twenty-foot equivalent unit* ou unidade equivalente a vinte pés (capacidade de carga de um contêiner de 20 pés).

DWT: *Deadweight tonnage* ou tonelagem de porte bruto (medida da capacidade de carga de um navio, sem considerar o peso vazio da embarcação).

Earnings Conference Call

Fourth Quarter and Year 2021

Wilson, Sons

25 March 2022

Agenda

- ESG Highlights 4
- Financial Highlights 5
- Liquidity & Capital Resources 7
- Capex 8
- 2021 Highlights 9
- Final Remarks 10

Forward-looking statements

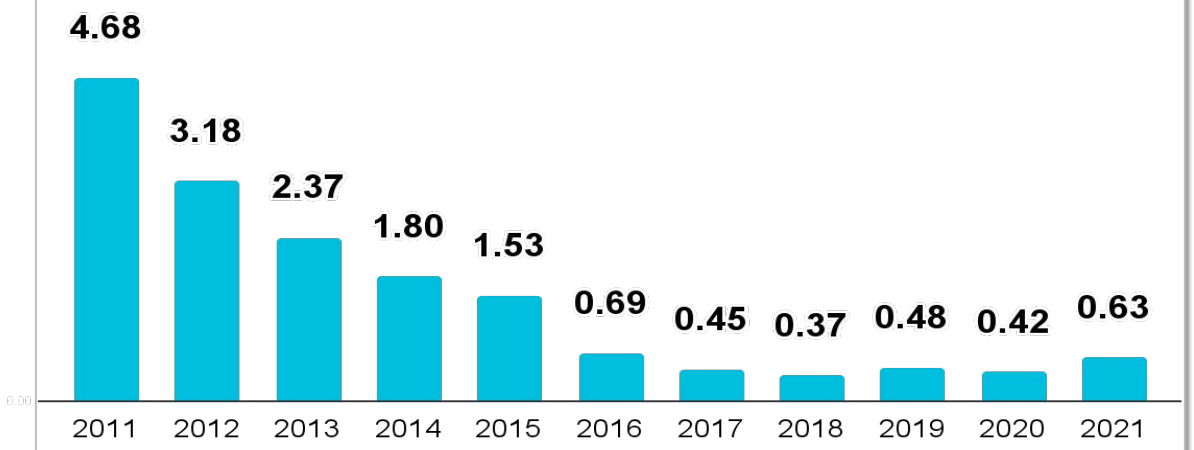
This presentation contains statements that may constitute forward-looking statements. Such statements are subject to risks and uncertainties as various factors, many of which are beyond the control of Wilson Sons, may cause actual developments and results to differ materially from the expectations contained in this presentation.

The Company's operating and financial results, as presented on the following slides, were prepared in accordance with the International Financial Reporting Standards (IFRS), except as otherwise expressly indicated. The independent auditors report is an integral part of the Company's condensed consolidated financial statements.

ESG Highlights

We continue to seek improvements in our environmental, social and corporate governance practices.

Safety: Lost-time Injuries



The lost-time injury frequency rate (LTIFR) refers to the number of lost-time injuries occurring in a workplace per one million man-hours worked.

87% reduction in lost-time injuries occurring in a workplace per one million man-hours worked, between 2011 and 2021.

Environmental and Governance Practices

Listing on the Novo Mercado of B3

Received the Gold Seal of the GHG Protocol

Certified as a Great Place To Work® in September 2021

Member of the Carbon Disclosure Project (CDP) from 2021

Financial Highlights

Solid operating activity drove outstanding result in the towage division

4Q21 Results

Net Revenues

R$577.7M (US$103.5M)

18.4% y/y (14.4% y/y)

EBITDA

R$189.6M (US$34.0M)

9.8% y/y (6.8% y/y)

Profit

R$41.9M (US$7.5M)

-20.5% y/y (-23.4% y/y)

12M21 Results

Net Revenues

R$2,138.7M (US$396.4M)

17.8% y/y (12.4% y/y)

EBITDA

R$858.8M (US$159.4M)

21.2% y/y (16.3% y/y)

Profit

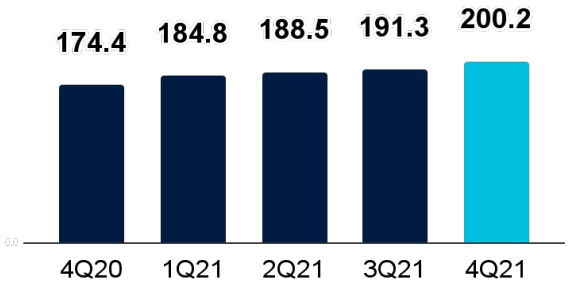
R$223.8M (US$41.7M)

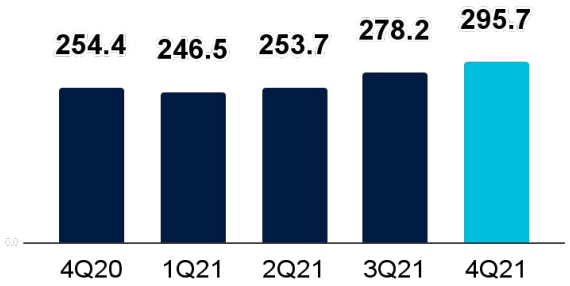
84.4% y/y (90.6% y/y)

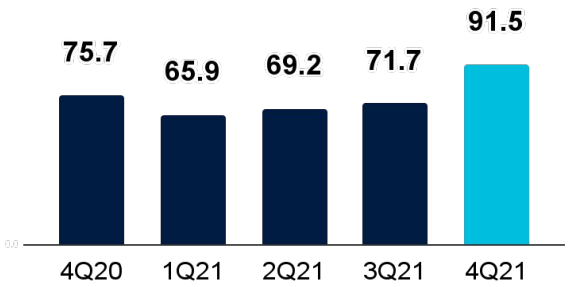
Financial Performance: Operating Revenues

Container terminal revenues were driven by higher storage revenues and transshipment volumes. The towage division benefitted from better special operations revenues.

Net Revenue (R$M)	4Q21	4Q20	% Change
Container Terminals	200.2	174.4	14.8%
Towage	295.7	254.4	16.2%
Offshore Vessels	91.5	75.6	20.9%



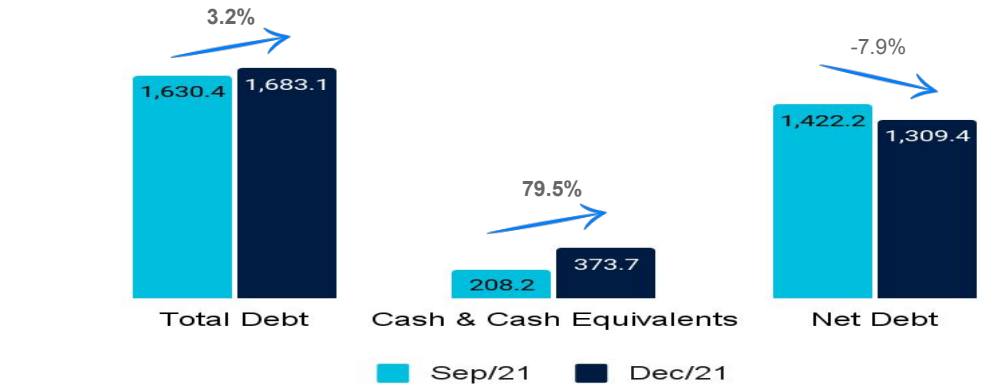




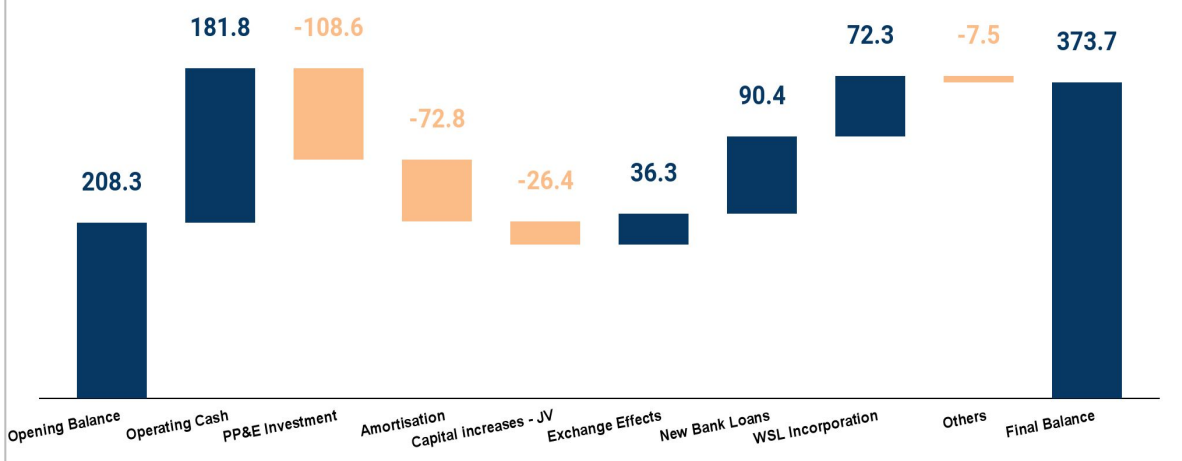
Liquidity & Capital Resources

Robust cash generation decreased net debt in the quarter.

Liquidity

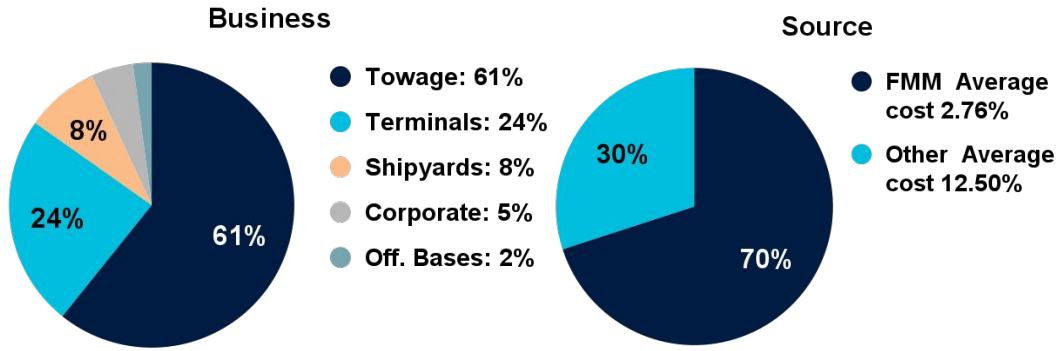


Cash Flow Movement R$M



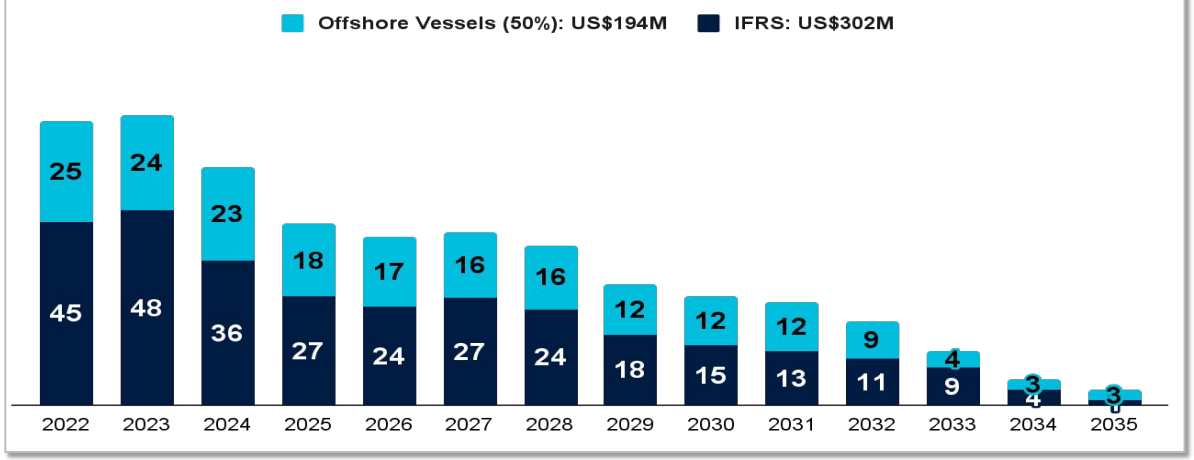
Bank Debt Breakdown

At 31-Dec-21



Bank Debt Maturity Schedule[1]

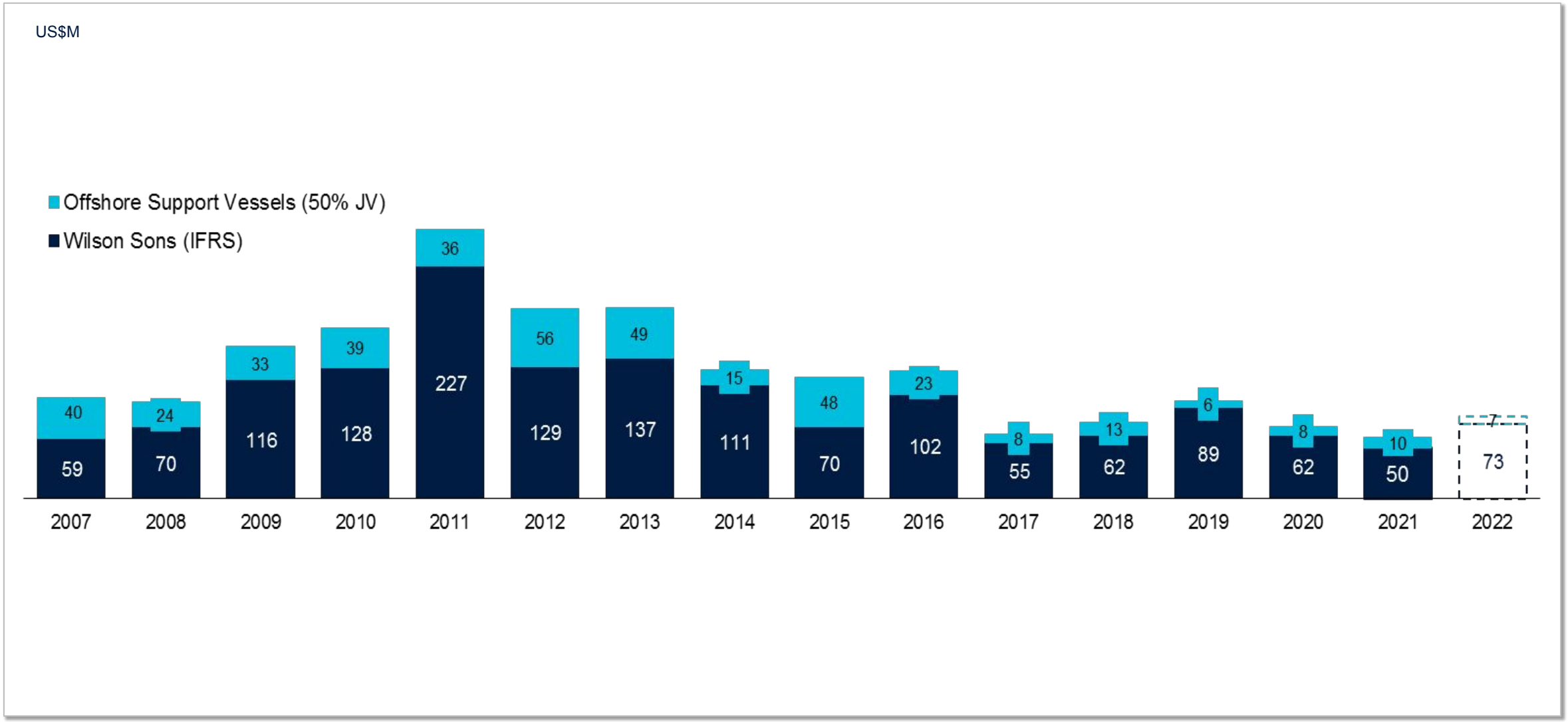
US$M; At 31 Dec-21; US$/R$ PTAX rate of 5.5805



Notes: (1) Debt = Bank Debt

Capex

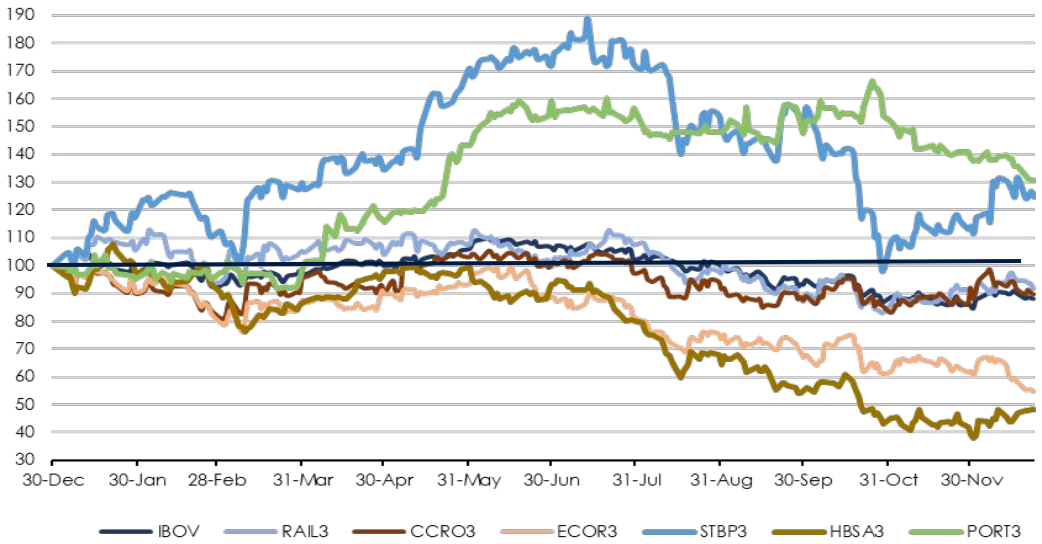
Lower capex levels since the end of investments cycle



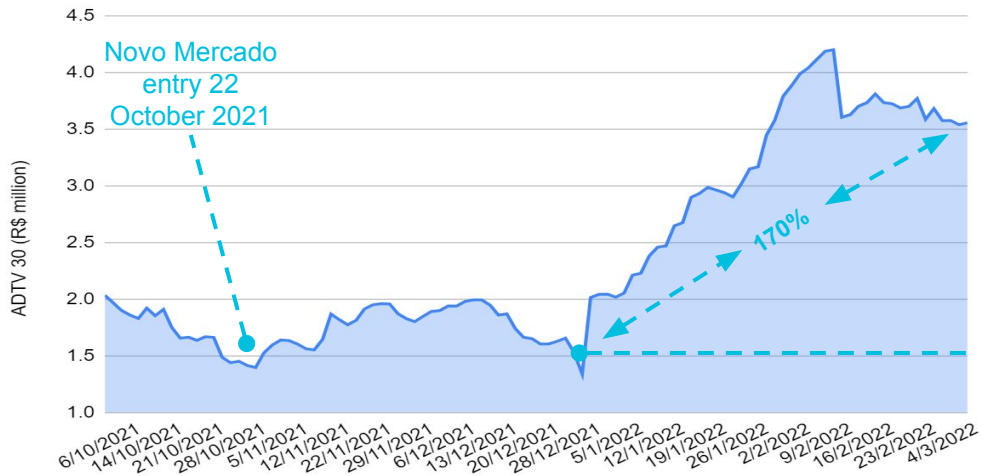
Share Performance and 2021 Highlights

Actions and Performance

2021 PORT3 Performance relative to peers



Average Daily Trade Volume (ADTV)



Start of Market Maker contract 27 December 2021

- Market maker to increase liquidity; ✓
- Entry In indexes: ✓

[B3] ITAG
IGC-NM
IGC

- Share split; ✓

	Shares Outstanding # (million)
Actual	**73.02**
Proposed Split	**438.13**

Note: ITAG: Tag Along Index / IGC: Corporative Governance Index

Q&A Session

To ask a question, please press *1

Final Remarks

The listing on the Novo Mercado of B3 reinforcing our commitment to the best governance practices and value creation for stakeholders.

- **Recognition for corporate governance excellence.**
- **Proven resilience through cycles.**
- **Agile and able to respond swiftly to dynamic situations.**
- **Well positioned to deliver sustainable growth, perpetuating efficiency gains.**
- **Shareholder remuneration consistent with the market.**

Thank you.

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wilsonsons.com.br/ir

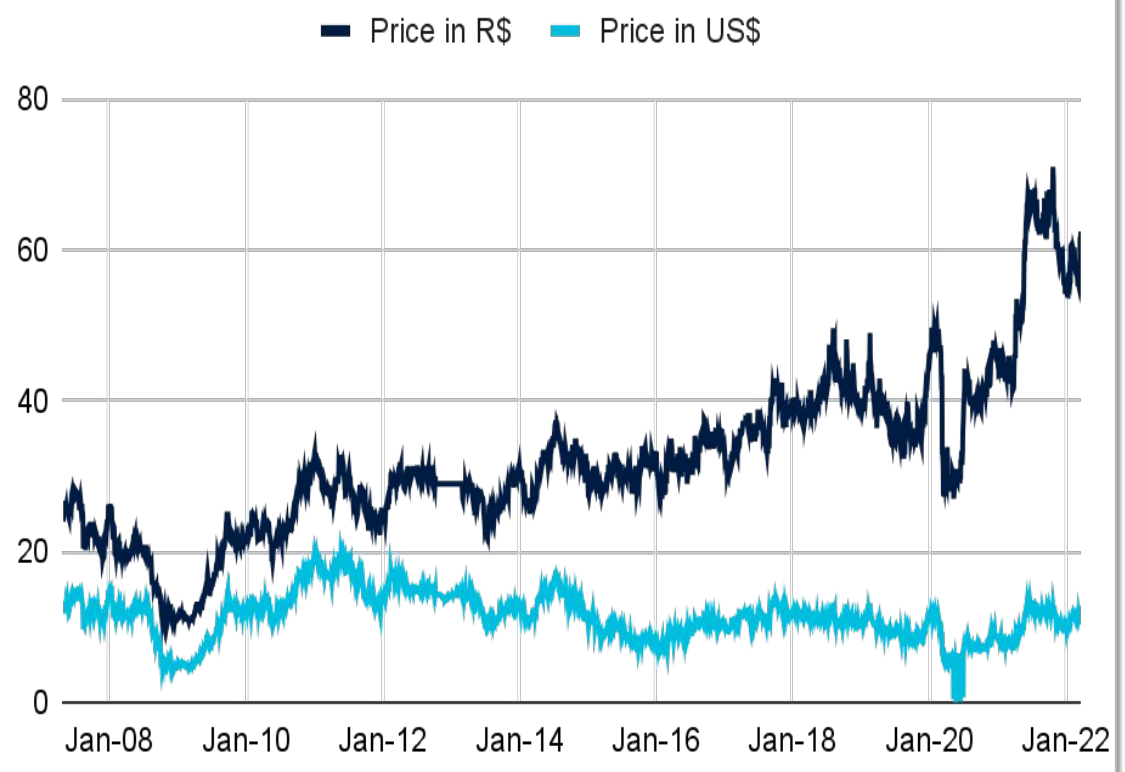
ENGAGE WITH US:

Wilson, Sons

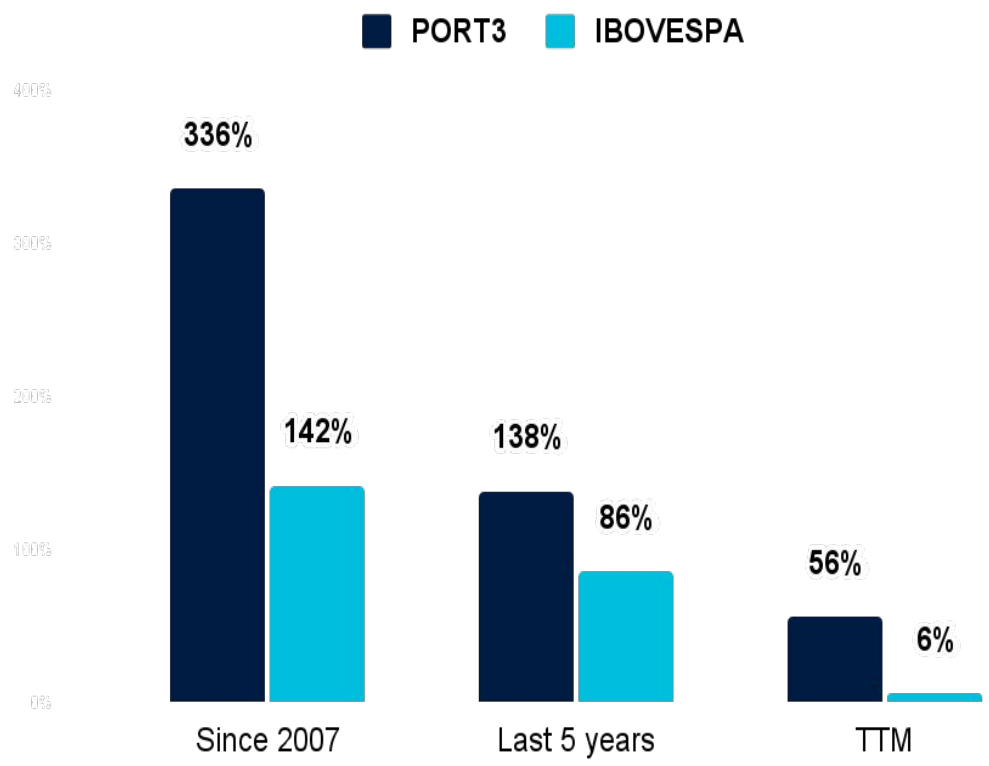
Appendix

Share Price Performance

Historical Share Price: Wilson Sons[1]
R$ vs US$ (Last price on 23-Mar-22)



Total Share Return: Wilson Sons vs IBOVESPA
R$, on 24-Mar-22



Note: (1) WSON33's Stock Price until 22/10/2021 and PORT3's Stock Price from 25/10/2021 onwards

Source: Bloomberg

Financial Calendar 2022

23 Mar 2022	4Q21 and FY21 Results ✓
25 Mar 2022	4Q21 and FY21 Conference Call ✓
26 Apr 2022	Annual General and Special Meeting 2022
13 May 2022	1Q22 Results
19 May 2022	1Q22 Results Conference Call
10 Aug 2022	2Q22 Results
12 Aug 2022	2Q22 Results Conference Call
09 Nov 2022	3Q22 Results
11 Nov 2022	3Q22 Results Conference Call

Definitions

IFRS: Figures reported on a consolidated basis.

TTM: Trailing twelve months.

Ex-IFRS 16: Figures exclude the effects of the IFRS 16 accounting standard, which requires leases to be recorded as assets and liabilities (right-of-use assets and financial lease liabilities).

LTIFR: Lost-time injury frequency rate (refers to the number of lost-time accidents occurring in a workplace per one million man-hours worked).

TEU: Twenty-foot equivalent unit (cargo capacity of a twenty-foot-long container).

DWT: Deadweight tonnage (measure of a vessel's weight carrying capacity, not including the empty weight of the ship).